## Buenaventura Announces Fourth Quarter and Twelve Month 2016 Results

Lima, Peru, February 28, 2017 - Compañia de Minas Buenaventura S.A.A. ("Buenaventura" or "the Company") (NYSE: BVN; Lima Stock Exchange: BUE.LM), Peru's largest publicly-traded precious metals mining company, today announced results for the fourth quarter (4Q16) and twelve-month (FY16) periods ended December 31, 2016. All figures have been prepared in accordance with IFRS (International Financial Reporting Standards) on a non-GAAP basis and are stated in U.S. dollars (US\$).

## Fourth Quarter 2016 Highlights:

- In 4Q16, EBITDA from direct operations was US $\$ 80.4$ million compared to US $\$ 19.6$ million reported in 4Q15. Adjusted EBITDA (including associated companies) increased 126\% (US\$ 176.8 million) in 4Q16, compared to the US\$ 78.4 million in 4Q15.
- All in Sustaining Cost (AISC*) decreased $11 \%$ in 4Q16 (US\$ 846/oz), compared to 4Q15 (US\$ 953/oz).
- Full year 2016 attributable production was 627 k gold ounces and 24.7 million silver ounces, compared to 745 k gold ounces and 22.1 million silver ounces in 2015.
- Positive results in explorations, especially in the Orcopampa Mine (See appendix 4).
- Net income in 4Q16 was negative US\$ 405.9 million mainly due to a US $\$ 422.5$ million noncash adjustments from Yanacocha (attributable to Buenaventura).
- Tambomayo produced its first doré bar in December 2016. Full plant capacity is expected by 2Q17.
- Buenaventura's Net debt/EBITDA ratio has been reduced to 1.74 x , in line with guidance.
- Important improvement at El Brocal. Good operating results.
- In line with Buenaventura's dividend policy, a dividend payment of US\$ 0.057 per share/ADS will be declared.

Financial Highlights (in millions of US\$, except EPS figures):

|  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var\% | FY16 | FY15 | Var\% |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revenues | 287.1 | 235.1 | $\mathbf{2 2 \%}$ | $1,068.8$ | 929.5 | $\mathbf{1 5 \%}$ |
| Operating Profit | 24.8 | -43.5 | N.A. | 132.2 | -136.9 | N.A. |
| EBITDA Direct <br> Operations | 80.4 | 19.6 | $\mathbf{3 0 9 \%}$ | 333.3 | 99.8 | $\mathbf{2 3 4 \%}$ |
| Adjusted EBITDA <br> (Inc Associates) | 176.8 | 78.4 | $\mathbf{1 2 6 \%}$ | 645.2 | 371.6 | $\mathbf{7 4 \%}$ |
| Net Income | -405.9 | -292.6 | $\mathbf{3 9 \%}$ | -323.5 | -317.2 | $\mathbf{2 \%}$ |
| EPS** | -1.60 | -1.15 | $\mathbf{3 9 \%}$ | -1.27 | -1.25 | $\mathbf{2 \%}$ |

(*) See Appendix 5
$(* *)$ as of December 31, 2016 Buenaventura had a weighted average number of shares outstanding of 254,186,867.

## Operating Revenues

During 4Q16, net sales were US $\$ 281.3$ million, a $23 \%$ increase compared to the US $\$ 227.9$ million reported in 4Q15. This result was mainly explained by an increase in all metal prices as well as higher volume sales of copper, zinc and lead.

Royalty income decreased $19 \%$ from US $\$ 7.2$ million in $4 Q 15$ to US $\$ 5.8$ million in $4 Q 16$ as a result of lower revenues at Yanacocha ( $21 \%$ QoQ).

| Operating Highlights | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var\% | FY16 | FY15 | Var\% |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales <br> (in millions of US\$) | 281.3 | 227.9 | $\mathbf{2 3 \%}$ | $1,044.5$ | 897.1 | $\mathbf{1 6 \%}$ |
| Average Realized Gold Price <br> (US\$/oz) (1)(2) | 1,149 | 1,093 | $5 \%$ | 1,244 | 1,150 | $\mathbf{8 \%}$ |
| Average Realized Gold Price <br> (US\$/oz) inc. Affiliates (3) | 1,179 | 1,096 | $\mathbf{8 \%}$ | 1,245 | 1,154 | $\mathbf{8 \%}$ |
| Average Realized Silver <br> Price (US\$/oz) (1)(2) | 17.80 | 14.46 | $\mathbf{2 3 \%}$ | 17.65 | 15.06 | $\mathbf{1 7 \%}$ |
| Average Realized Lead Price <br> (US\$/MT) (1)(2) | 2,335 | 1,665 | $\mathbf{4 0 \%}$ | 1,978 | 1,712 | $\mathbf{1 6 \%}$ |
| Average Realized <br> Zinc Price (US\$/MT)(1)(2) | 2,641 | 1,447 | $\mathbf{8 2 \%}$ | 2,267 | 1,839 | $\mathbf{2 3 \%}$ |
| Average Realized Copper <br> Price (US\$/MT)(1)(2) | 5,568 | 4,332 | $\mathbf{2 9 \%}$ | 4,919 | 4,515 | $\mathbf{9 \%}$ |


| Volume Sold | 4 Q 16 | $4 \mathrm{Q15}$ | Var\% | FY16 | FY15 | Var\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gold Oz Direct Operations (1) | 85,836 | 93,352 | -8\% | 354,116 | 364,831 | -3\% |
| Gold Oz inc Associated Companies ${ }^{(3)}$ | 171,484 | 207,701 | -17\% | 691,649 | 825,749 | -16\% |
| Silver Oz ${ }^{(1)}$ | 5,938,481 | 6,571,227 | -10\% | 21,863,019 | 20,811,046 | 5\% |
| Lead MT ${ }^{(1)}$ | 8,304 | 10,302 | -19\% | 29,678 | 32,389 | -8\% |
| Zinc MT ${ }^{(1)}$ | 19,963 | 16,087 | 24\% | 62,829 | 55,529 | 13\% |
| Copper MT ${ }^{(1)}$ | 12,779 | 9,176 | 39\% | 45,674 | 29,094 | 57\% |

(1) Buenaventura's Direct Operations includes 100\% of Buenaventura's operating units, 100\% of La Zanja and 100\% of El Brocal
(2) The realized price considers the adjustments of quotational periods
(3) Considers $100 \%$ of Buenaventura's operating units, $100 \%$ of La Zanja, $100 \%$ of El Brocal, $40.95 \%$ of Coimolache and $43.65 \%$ of Yanacocha

Net sales increased $16 \%$, from US $\$ 897.1$ million in FY15 to US $\$ 1,044.5$ million in FY16. Royalty income for FY16 was US $\$ 24.3$ million, $25 \%$ lower than US $\$ 32.4$ million during FY15.

## Production and Operating Costs

In 4Q16, Buenaventura's gold equity production from direct operations was 68,268, 4\% lower compared to the figure reported in 4Q15 (70,910 gold ounces). Gold production including associated companies in 4Q16 was 159,212 ounces, $13 \%$ lower than the amount reported in the same period 2015. This decline is explained by a decrease in production from Yanacocha. Zinc and Copper equity production were higher during 4Q16 compared to 4 Q 15 mainly as a result of higher production coming from El Brocal.

Buenaventura's gold equity production from direct operations in FY16 was in line compared to the figure reported in FY15. Silver equity production from direct operations in FY16 was 11\% higher compared to FY15, this was mainly due to higher production coming from the Uchuchacua ( $16 \%$ YoY) and Mallay ( $27 \%$ YoY) mines. Buenaventura's Zinc equity production increased $18 \%$ in FY16 compared to FY15. This increment is explained by higher production from the Uchuchacua mine ( $27 \% \mathrm{YoY}$ ), Mallay mine ( $14 \% \mathrm{YoY}$ ) and El Brocal ( $8 \%$ YoY). Buenaventura's copper production increased 65\% in FY15 compared to FY15 due to higher production from El Brocal (53\% YoY).

| Equity Production | 4Q16 | $\mathbf{4 Q 1 5}$ | Var\% | FY16 | FY15 | Var\% |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Gold Oz Direct Operations ${ }^{(\mathbf{1})}$ | 68,268 | 70,910 | $\mathbf{- 4 \%}$ | 281,086 | 286,178 | $\mathbf{- 2 \%}$ |
| Gold Oz including Associated <br> Companies | 159,212 | 182,247 | $\mathbf{- 1 3 \%}$ | 627,434 | 744,800 | $\mathbf{- 1 6 \%}$ |
| Silver Oz Direct Operations ${ }^{(\mathbf{1})}$ | $6,109,374$ | $6,201,646$ | $\mathbf{- 1 \%}$ | $23,448,833$ | $21,194,300$ | $\mathbf{1 1 \%}$ |
| Silver Oz including Associated <br> Companies | $6,382,558$ | $6,506,921$ | $\mathbf{- 2 \%}$ | $24,672,571$ | $22,131,806$ | $\mathbf{1 1 \%}$ |
| Lead MT | 7,396 | 8,779 | $\mathbf{- 1 6 \%}$ | 28,531 | 28,412 | $\mathbf{0 \%}$ |
| Zinc MT | 15,646 | 12,642 | $\mathbf{2 4 \%}$ | 51,465 | 43,694 | $\mathbf{1 8 \%}$ |
| Copper MT Direct Operations ${ }^{(\mathbf{1})}$ | 8,218 | 5,034 | $\mathbf{6 3 \%}$ | 29,195 | 17,674 | $\mathbf{6 5 \%}$ |
| Copper MT including Associated <br> Companies | 34,222 | 23,757 | $\mathbf{4 4 \%}$ | 127,584 | 66,032 | $\mathbf{9 3 \%}$ |


| Consolidated Production | $4 \mathrm{Q16}$ | $4 \mathrm{Q15}$ | Var\% | FY16 | FY15 | Var\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gold $\mathrm{Oz}^{(2)}$ | 86,803 | 90,490 | -4\% | 356,367 | 357,570 | 0\% |
| Silver $\mathbf{O z}^{(2)}$ | 6,624,276 | 6,786,872 | -2\% | 24,648,761 | 23,035,110 | 7\% |
| Lead MT ${ }^{(2)}$ | 9,174 | 11,924 | -23\% | 33,850 | 37,135 | -9\% |
| Zinc MT ${ }^{(2)}$ | 23,896 | 19,975 | 20\% | 75,075 | 68,240 | 10\% |
| Copper MT ${ }^{(2)}$ | 13,929 | 9,244 | 51\% | 49,460 | 32,400 | 53\% |

(1) Buenaventura's Direct Operations includes $100 \%$ of Buenaventura's operating units, $53.06 \%$ of La Zanja and 61.32\% of El Brocal
(2) Considers $100 \%$ of Buenaventura's operating units, $100 \%$ of La Zanja and $100 \%$ of El Brocal

## Orcopampa (100\% owned by Buenaventura)

| Production |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 0 1 5}$ | Var\% | FY16 | FY15 | Var\% |
| Gold | $\mathbf{O z}$ | 45,973 | 48,606 | $\mathbf{- 5 \%}$ | 191,102 | 204,629 | $\mathbf{- 7 \%}$ |
| Silver | $\mathbf{O z}$ | 199,509 | 170,254 | $\mathbf{1 7 \%}$ | 692,318 | 562,795 | $\mathbf{2 3} \%$ |


| Cost Applicable to Sales |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var\% | FY16 | FY15 | Var\% |
| Gold | US\$/Oz | 772 | 682 | $\mathbf{1 3 \%}$ | 704 | 678 | $\mathbf{4 \%}$ |

Gold production at Orcopampa decreased 5\% in 4Q16 (compared to 4Q15) mainly due to lower ore treated and lower ore grade (see Appendix 2). Cost Applicable to Sales (CAS) in 4Q16 (772 US\$/Oz) increased 13\% compared to 4Q15 (682 US\$/Oz), mainly due to lower volume sold (12\% QoQ) and higher exploration efforts from the Pucara, Pucarina and Lucia areas.

Gold production guidance for 2017 is 180k - 190k ounces.
Uchucchacua (100\% owned by Buenaventura)

| Production |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4016 | 4Q15 | Var\% | FY16 | FY15 | Var\% |
| Silver | Oz | 4,042,722 | 4,118,509 | -2\% | 16,212,746 | 13,919,922 | 16\% |
| Zinc | MT | 1,662 | 1,602 | 4\% | 7,227 | 5,692 | 27\% |
| Lead | MT | 2,855 | 2,565 | 11\% | 10,724 | 8,433 | 27\% |
| Cost Applicable to Sales |  |  |  |  |  |  |  |
|  |  | 4 Q 16 | 4Q15 | Var\% | FY16 | FY15 | Var\% |
| Silver | US\$/0z | 11.53 | 12.82 | -10\% | 11.03 | 13.93 | -21\% |

Silver production in 4Q16 was in line with the figure reported in 4Q15. In FY16, silver production increased $16 \%$ compared to FY15, mainly due to more ore treated ( $16 \%$ YoY) (see Appendix 2).

Cost Applicable to Sales (CAS) in 4Q16 decreased $10 \%$ compared to 4Q15, an improvement primarily explained by i) increasing efficiencies as a result of massive mining using the bench \& fill method and ii) lower commercial deductions.

Silver production guidance for 2017 is 16.0 million - 17.0 million ounces.
Mallay (100\% owned by Buenaventura)

| Production |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var\% | FY16 | FY15 | Var\% |
| Silver | $\mathbf{O z}$ | 374,756 | 357,236 | $\mathbf{5 \%}$ | $1,627,246$ | $1,285,361$ | $\mathbf{2 7 \%}$ |
| Zinc | MT | 2,326 | 2,407 | $\mathbf{- 3 \%}$ | 10,463 | 9,173 | $\mathbf{1 4 \%}$ |
| Lead | MT | 1,476 | 1,841 | $\mathbf{- 2 0 \%}$ | 7,383 | 7,193 | $\mathbf{3 \%}$ |


| Cost Applicable to Sales |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var\% | FY16 | FY15 | Var\% |
| Silver | US\$/Oz | 13.48 | 13.77 | $\mathbf{- 2 \%}$ | 12.78 | 13.90 | $\mathbf{- 8 \%}$ |

Silver production in 4Q16 increased 5\% compared to 4Q15, mainly due to more ore treated). In FY16, silver production increased $16 \%$ compared to FY15, explained by more ore treated ( $29 \%$ YoY) (see Appendix 2).

Cost Applicable to Sales (CAS) in 4Q16 was in line with the figure reported in 4Q15.
Silver production guidance for 2017 is 1.5 million -1.7 million ounces.

## Julcani (100\% owned by Buenaventura)



Silver production in 4Q16 was 9\% lower compared to 4Q15, mainly due to lower ore grades. FY16 production was 3,264,420 in line with FY15. Cost Applicable to Sales (CAS) in 4Q16 was 10\% higher than 4Q15, primarily explained by lower volume sold.

Silver production guidance for 2017 is 3.0 million - 3.4 million ounces.

## La Zanja (53.06\% owned by Buenaventura)

| Production |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var \% | FY16 | FY15 | Var \% |
| Gold | $\mathbf{O z}$ | 32,739 | 37,709 | $\mathbf{- 1 3 \%}$ | 139,724 | 141,071 | $\mathbf{- 1 \%}$ |
| Silver | $\mathbf{O z}$ | 58,279 | 89,111 | $\mathbf{- 3 5 \%}$ | 217,292 | 331,080 | $\mathbf{- 3 4 \%}$ |


| Cost Applicable to Sales |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var \% | FY16 | FY15 | Var \% |
| Gold | US\$/Oz | 730 | 517 | $\mathbf{4 1 \%}$ | 607 | 753 | $\mathbf{- 1 9 \%}$ |

Gold production in 4Q16 decreased 13\% compared to 4Q15. CAS in 4Q16 increased 41\% compared to 3 Q15, primarily due to i) less volume sold ii) more hauling expenses.

Gold production guidance for 2017 is $115 k-125 k$ ounces.
Tantahuatay (40.10\% owned by Buenaventura)

|  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var \% | FY16 | FY15 | Var \% |  |
| Gold | $\mathbf{O z}$ | 39,926 | 47,697 | $\mathbf{- 1 6 \%}$ | 150,816 | 144,782 | $\mathbf{4 \%}$ |  |
| Silver | $\mathbf{O z}$ | 123,786 | 281,440 | $\mathbf{- 5 6 \%}$ | 711,337 | 879,832 | $\mathbf{- 1 9 \%}$ |  |
| Cost Applicable to Sales |  |  |  |  |  |  |  |  |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var \% | FY16 | FY15 | Var \% |  |
| Gold | US\$/Oz | 534 | 388 | $\mathbf{3 8 \%}$ | 492 | 489 | $\mathbf{1 \%}$ |  |

Gold production in 4 Q16 decreased $16 \%$ compared to the figure reported in $4 Q 15$. CAS in $4 Q 16$ increased $38 \%$ compared to 4Q15 mainly due to lower volume sold and higher exploration expenses.

Gold production guidance for 2017 is $145 k-155 k$ ounces

## El Brocal (61.32\% owned by Buenaventura)

| Production |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var $\%$ | FY16 | FY15 | Var $\%$ |  |
| Copper | MT | 13,858 | 9,165 | $\mathbf{5 1 \%}$ | 49,170 | 32,061 | $\mathbf{5 3 \%}$ |  |
| Zinc | $\mathbf{M T}$ | 19,908 | 15,966 | $\mathbf{2 5 \%}$ | 57,385 | 53,319 | $\mathbf{8 \%}$ |  |
| Silver | $\mathbf{O z}$ | $1,158,392$ | $1,183,101$ | $\mathbf{- 2 \%}$ | $2,634,739$ | $3,669,500$ | $\mathbf{- 2 8 \%}$ |  |


| Cost Applicable to Sales |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var \% | FY16 | FY15 | Var \% |
| Copper | US\$/Lb | 1.97 | 2.47 | $\mathbf{- 2 0 \%}$ | 2.11 | 2.41 | $\mathbf{- 1 3 \%}$ |
| Zinc | US\$/Lb | 0.84 | 0.65 | $\mathbf{2 8 \%}$ | 0.82 | 0.73 | $\mathbf{1 3 \%}$ |

During 4Q16, copper production increased 51\% compared to 4Q15 and 53\% in FY16 compared to FY15 due to a higher ore volume treated and ore grade. In 4Q16 zinc production increased $25 \%$ compared to 4 Q 15 and $8 \%$ in FY16 compared to FY15 as a result of higher ore treated and ore grade.

In 4Q16, zinc Cost Applicable to sales (CAS) increased 28\% compared to 4Q15 mainly due to lower silver by-product contribution and a higher stripping ratio (9.4 in 4Q16 compared to 4.5 in 4Q16). Copper CAS in 4Q16 decreased 20\% compared to 4Q15 mainly explained by more volume sold due to better ore grades and better commercial terms.

Zinc production guidance for 2017 is $70 k-80 k$ MT, while copper production guidance for 2017 is 55k - 65k MT.

## General and Administrative Expenses

General and administrative expenses in 4Q16 were US $\$ 23.6$ million, $8 \%$ lower compared to the US $\$ 25.6$ million in 4Q15 mainly due to lower insurance expenses ( $65 \% \mathrm{QoQ}$ ). For FY16, the expense was US $\$ 81.7$ million (US\$84.4 million in FY15).

## Exploration in Non-Operating Areas

Exploration costs in non-operating areas during 4 Q 16 were US $\$ 11.8$ million compared with US $\$ 5.0$ million in 4Q15. During the period, Buenaventura's main exploration efforts were focused on the San Gabriel project (US $\$ 5.15$ million), the Tambomayo project (US $\$ 2.30$ million), and Marcapunta Norte (US $\$ 0.41$ million). For FY16, the expense was US $\$ 26.6$ million (US $\$ 30.6$ million in FY15).

## Share in Associated Companies

During 4Q16, Buenaventura's share in associated companies was negative US $\$ 402.5$ million, compared to negative US $\$ 235.0$ million reported in 4Q15, composed by:

| Share in the Result of Associates <br> (in millions of US\$) | $\mathbf{4 Q 1 6}$ | $\mathbf{4 Q 1 5}$ | Var \% | FY16 | FY15 | Var \% |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Cerro Verde | 22.5 | -3.6 | N.A. | 66.8 | 6.5 | $\mathbf{9 2 4 \%}$ |
| Coimolache | 6.5 | 7.5 | $\mathbf{- 1 4 \%}$ | 23.5 | 16.6 | $\mathbf{4 2 \%}$ |
| Yanacocha | -431.5 | -238.9 | $\mathbf{8 1 \%}$ | -455.6 | -196.5 | $\mathbf{1 3 2 \%}$ |
| Total | -402.5 | -235.0 | $\mathbf{7 1 \%}$ | -365.3 | -173.4 | $\mathbf{1 1 1 \%}$ |

## YANACOCHA

At Yanacocha (43.65\% owned by Buenaventura), during 4Q16, gold production was 171,675 ounces, 19\% lower than 4Q15 production (211,256 ounces). For FY16, gold production was 654,934 ounces, 29\% lower than 917,690 ounces in FY15.

Gold production guidance at Yanacocha for 2017 is 530k - 560k ounces.
In 4Q16, Yanacocha reported a net loss of US $\$ 988.6$ million, this includes a US $\$ 889.4$ million noncash impairment (US\$ 388.2 million attributable to Buenaventura) and a US $\$ 78.5$ million non-cash reclamation provision (US\$ 34.3 million attributable to Buenaventura), compared to a net loss of US $\$ 547.4$ million reported in 4Q15.

CAS in 4Q16 was US\$829/oz, 11\% higher than the US\$747/oz reported in 4Q15 mainly due to lower volume sold (158,227 gold ounces in 4Q16 vs 216,733 gold ounces in 4Q15).

Quecher Main (oxide deposit) is expected to extend the life of the Yanacocha operation to 2025 with an average annual production of approximately 200,000 gold ounces per year between 2020 and 2025. The estimated CAPEX of the project is $\$ 275$ and $\$ 325$ million. A project decision is expected in 2H17.

Studies are in process for Yanacocha sulfides. The project added 2 million ounces to resources.
Capital expenditures at Yanacocha were US $\$ 20.4$ million in 4Q16, while for FY16 total capital expenditures were US $\$ 83.1$ million.

## CERRO VERDE

At Cerro Verde (19.58\% owned by Buenaventura), during 4Q16 copper production was 132,814 MT (26,005 MT attributable to Buenaventura), a 39\% increase compared to 4Q15 (95,619 MT and 18,722 MT attributable to Buenaventura). For FY16, copper production was 502,495 MT (98,388 MT attributable to Buenaventura).

During 4Q16, Cerro Verde reported a net income of US $\$ 114.9$ million compared to net loss of US $\$ 13.2$ million in 4Q15. This increase was primarily due to: i) higher volumes sold and ii) higher realized price (US\$2.72/Lb in 4Q16 compared to US\$2.07/Lb). For FY16, net income was US\$340.9 million (compared to US\$33.8 million in FY15)

Capital expenditures at Cerro Verde were US $\$ 72.2$ million in $4 Q 16$, while for FY16 was US $\$ 421.6$ million.

Syndicated Loan (US\$1.8B): US\$400 million have been prepaid. It is expected to be fully paid by 2018, depending on copper prices.

Copper production guidance at Cerro Verde for 2017 is 500 k MT -550 k MT.

## COIMOLACHE (Tantahuatay operation)

At Coimolache (40.10\% owned by Buenaventura), attributable contribution to net income in 4Q16 was US $\$ 6.5$ million (US $\$ 7.5$ million in 4Q15). For FY16, the contribution was US $\$ 23.5$ million, compared to US $\$ 16.6$ million reported in FY15.

## Project Development and Exploration

## The Tambomayo Project (100\% ownership)

- The first doré bar was produced in December 2016.
- Working on Ramp-up, full capacity expected by 2 Q17.
- 2017 Production Guidance of 120 - 150 Au Oz .
- Total CAPEX: US\$ 362 million.


## The San Gabriel Project (100\% ownership)

- Updating the economic model with 2016 exploration results.
- Approval of the Environmental Impact Assessment (EIA) expected by 1 H 17 .
- Project decision for next stage is expected in 1 H 17 .
- During 2H17 basic and detailed engineering will be delivered.


## Other

During the February 28, 2017 Board meeting, the Directors passed the following resolution:

- To call for the Annual Shareholders Meeting to be held on March 28, with the following items to be proposed for approval:
a. Approval of the Annual Report as of December 31, 2016
b. Approval of the Financial Statements as of December 31, 2016
c. Appointment of Ernst and Young (Paredes, Zaldivar, Burga y Asociados) as External Auditors for fiscal year 2017.
d. Declaration of cash dividend of US\$ 0.057 per share or ADS, payable on May 2, 2017.
e. Election of the new members of the board for the period 2017-2019.


## Company Description

Compañía de Minas Buenaventura S.A.A. is Peru's largest, publicly traded, precious metals company and a major holder of mining rights in Peru. The Company is engaged in the mining, processing, development and exploration of gold and silver and other metals via wholly owned mines as well as through its participation in joint exploration projects.
Buenaventura currently operates several mines in Peru (Orcopampa*, Uchucchacua*, Mallay*, Julcani*, El Brocal, La Zanja and Coimolache and is developing the Tambomayo project.

The Company owns $43.65 \%$ of Minera Yanacocha S.R.L (a partnership with Newmont Mining Corporation), an important precious metal producer; 19.58\% of Sociedad Minera Cerro Verde, an important Peruvian copper producer.

For a printed version of the Company's 2015 Form 20-F, please contact the investor relations contacts on page 1 of this report, or download the PDF format file from the Company's web site at www.buenaventura.com.

## (*) Operations wholly owned by Buenaventura

## Note on Forward-Looking Statements

This press release may contain forward-looking information (as defined in the U.S. Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties, including those concerning the Company's, Yanacocha's and Cerro Verde's costs and expenses, results of exploration, the continued improving efficiency of operations, prevailing market prices of gold, silver, copper and other metals mined, the success of joint ventures, estimates of future explorations, development and production, subsidiaries' plans for capital expenditures, estimates of reserves and Peruvian political, economic, social and legal developments. These forward-looking statements reflect the Company's view with respect to the Company's, Yanacocha's and Cerro Verde's future financial performance. Actual results could differ materially from those projected in the forwardlooking statements as a result of a variety of factors discussed elsewhere in this Press Release.

## APPENDIX 1

## **Tables to follow**

| Equity Participation in <br> Subsidiaries and Associates (as of Decemberr 31, 2016) |  |  |
| :--- | :---: | :---: |
|  | BVN <br> Equity \% | Operating <br> Mines / Business |
| El Molle Verde S.A.C* | 100.00 | Trapiche Project |
| Minera La Zanja S.A* | 53.06 | La Zanja |
| Sociedad Minera El Brocal S.A.A* | 61.32 | Colquijirca and Marcapunta |
| Compañía Minera Coimolache S.A ** | 40.10 | Tantahuatay |
| Minera Yanacocha S.R.L ** | 43.65 | Yanacocha |
| Sociedad Minera Cerro Verde S.A.A ** | 19.58 | Cerro Verde |
| Processadora Industrial Rio Seco S.A* | 100.00 | Rio Seco chemical plant |
| Consorcio Energético de Huancavelica S.A* | 100.00 | Energy - Huanza Hydroelectrical plant |
| Buenaventura Ingenieros S.A* | 100.00 | Engineering Consultant |

(*)Consolidates
(**) Equity Accounting

## APPENDIX 2

|  |  | GOLD PRODUCTION |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q16 | 4Q15 | \% | FY16 | FY15 | \% |
| Mining Unit | Operating Results | Underground |  |  |  |  |  |
| Orcopampa | Ore Milled DMT | 113,723 | 120,878 | -6\% | 464,366 | 458,222 | 1\% |
|  | Ore Grade OZ/MT | 0.41 | 0.42 | -3\% | 0.41 | 0.46 | -12\% |
|  | Recovery Rate \% | 97.3\% | 93.9\% | 4\% | 96.3\% | 95.3\% | 1\% |
|  | Ounces Produced* | 45,973 | 48,606 | -5\% | 191,102 | 204,629 | -7\% |
| Mining Unit | Operating Results | Open Pit |  |  |  |  |  |
| La Zanja | Ounces Produced | 32,739 | 37,709 | -13\% | 139,724 | 141,071 | -1\% |
| Tantahuatay | Ounces Produced | 39,926 | 47,697 | -16\% | 150,816 | 144,782 | 4\% |


|  |  | SILVER PRODUCTION |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q16 | 4Q15 | \% | FY16 | FY15 | \% |
| Mining Unit | Operating Results | Underground |  |  |  |  |  |
| Uchucchacua | Ore Milled DMT Ore Grade OZMT <br> Recovery Rate \% <br> Ounces Produced | $\begin{gathered} \hline 324,291 \\ 14.82 \\ 84.1 \% \\ 4,042,722 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 318,219 \\ 15.38 \\ 84.2 \% \\ 4,118,509 \\ \hline \end{gathered}$ | $\begin{gathered} 2 \% \\ -4 \% \\ 0 \% \\ \hline-2 \% \end{gathered}$ | $\begin{array}{\|c} \hline 1,267,752 \\ 15.23 \\ 83.9 \% \\ 16,212,746 \end{array}$ | $\begin{gathered} \hline 1,121,474 \\ 14.80 \\ 83.9 \% \\ 13,919,922 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 13 \% \\ 3 \% \\ 0 \% \\ 16 \% \\ \hline \end{gathered}$ |
| Julcani | Ore Milled DMT Ore Grade OZMT Recovery Rate \% Ounces Produced | $\begin{gathered} 42,440 \\ 19.23 \\ 96.9 \% \\ 790,618 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 45,024 \\ 20.06 \\ 96.2 \% \\ 868,662 \\ \hline \end{gathered}$ | $\begin{gathered} \hline-6 \% \\ -4 \% \\ 1 \% \\ -9 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 173,865 \\ 19.51 \\ 96.3 \% \\ 3,264,420 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 177,948 \\ 19.22 \\ 95.5 \% \\ 3,266,453 \\ \hline \end{gathered}$ | $\begin{aligned} & \hline-2 \% \\ & 2 \% \\ & 1 \% \\ & 0 \% \\ & \hline \end{aligned}$ |
| Mallay | Ore Milled DMT Ore Grade OZMT Recovery Rate \% Ounces Produced | $\begin{gathered} 51,613 \\ 7.66 \\ 94.7 \% \\ 374,756 \\ \hline \end{gathered}$ | $\begin{gathered} 42,812 \\ 8.93 \\ 93.4 \% \\ 357,236 \\ \hline \end{gathered}$ | $\begin{gathered} 21 \% \\ -14 \% \\ 1 \% \\ 5 \% \\ \hline \end{gathered}$ | $\begin{gathered} 204,035 \\ 8.49 \\ 93.9 \% \\ 1,627,246 \\ \hline \end{gathered}$ | $\begin{gathered} 158,124 \\ 8.66 \\ 93.8 \% \\ 1,285,361 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 29 \% \\ -2 \% \\ 0 \% \\ 27 \% \\ \hline \end{gathered}$ |
| Mining Unit | Operating Results |  |  |  | Pit |  |  |
| Colquijirca | Ounces Produced | 897,695 | 1,030,199 | -13\% | 1,835,242 | 2,811,391 | -35\% |


|  |  | ZINC PRODUCTION |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q16 | 4Q15 | \% | FY16 | FY15 | \% |
| Mining Unit | Operating Results | Underground |  |  |  |  |  |
| Uchucchacua | Ore Milled DMT | 324,291 | 318,219 | 2\% | 1,267,752 | 1,121,474 | 13\% |
|  | Ore Grade \% | 1.20\% | 1.04\% | 15\% | 1.17\% | 1.05\% | 11\% |
|  | Recovery Rate \% | 42.4\% | 48.0\% | -12\% | 48.8\% | 48.2\% | 1\% |
|  | MT Produced | 1,662 | 1,602 | 4\% | 7,227 | 5,693 | 27\% |
| Mallay | Ore Milled DMT | 51,613 | 42,812 | 21\% | 204,035 | 158,123 | 29\% |
|  | Ore Grade \% | 5.03\% | 6.51\% | -23\% | 5.79\% | 6.60\% | -12\% |
|  | Recovery Rate \% | 89.6\% | 86.3\% | 4\% | 88.3\% | 87.9\% | 0\% |
|  | MT Produced | 2,326 | 2,407 | -3\% | 10,463 | 9,172 | 14\% |
| Mining Unit | Operating Results | Open Pit |  |  |  |  |  |
| Colquijirca | MT Produced | 19,908 | 15,966 | 25\% | 57,385 | 53,319 | 8\% |

## APPENDIX 3: EBITDA Reconciliation (in thousand US\$)

|  | 4Q16 | 4Q15 | FY 2016 | FY 2015 |
| :---: | :---: | :---: | :---: | :---: |
| Net Income | $-409,169$ | $-315,297$ | $-327,814$ | $-375,545$ |
| Add / Substract: | 489,525 | 334,941 | 661,118 | 475,370 |
| Provision for income tax, net | 15,879 | 18,697 | 53,504 | 14,763 |
| Share in associated companies by the <br> equity method, net | 402,543 | 234,996 | 365,321 | 173,375 |
| Interest income | -769 | $-8,585$ | $-6,830$ | $-11,026$ |
| Interest expense | 4,995 | 6,494 | 31,580 | 27,572 |
| Loss on currency exchange difference | $-1,383$ | 6,176 | $-2,638$ | 13,693 |
| Long Term Compensation provision | -598 | -244 | 328 | -121 |
| Depreciation and Amortization | 54,606 | 63,505 | 192,647 | 232,583 |
| Workers' participation provision | 1,561 | -134 | 8,133 | 495 |
| Loss from discontinued operations | 12,691 | 14,036 | 19,073 | 20,233 |
| Impairment of Long-Lived Assets | 0 | 0 | 0 | 3,803 |
|  |  |  |  |  |
| EBITDA Buenaventura Direct Operations | $\mathbf{8 0 , 3 5 6}$ | $\mathbf{1 9 , 6 4 4}$ | 333,304 | 99,825 |
| EBITDA Yanacocha (43.65\%) | 16,008 | 20,465 | 58,816 | 163,168 |
| EBITDA Cerro Verde (19.58\%) | 69,655 | 23,497 | 205,806 | 68,261 |
| EBITDA Coimolache (40.01\%) | 10,749 | 14,755 | 47,316 | 40,360 |
| Adjusted EBITDA (including Associated | $\mathbf{1 7 6 , 7 6 8}$ | $\mathbf{7 8 , 3 6 2}$ | 645,242 | 371,614 |

## Note:

EBITDA (Buenaventura Direct Operations) consists of earnings before net interest, taxes, depreciation and amortization, share in associated companies, net, loss on currency exchange difference, other, net, provision for workers' profit sharing and provision for long-term officers' compensation.

EBITDA (including associated companies) consists of EBITDA (Buenaventura Direct Operations), plus (1) Buenaventura's equity share of EBITDA (Yanacocha) (2) Buenaventura's equity share of EBITDA (Cerro Verde), plus (3) Buenaventura's equity share of EBITDA (Coimolache). All EBITDA mentioned were similarly calculated using financial information provided to Buenaventura by the associated companies.

Buenaventura presents EBITDA (Buenaventura Direct Operations) and EBITDA (including affiliates) to provide further information with respect to its operating performance and the operating performance of its equity investees, the affiliates. EBITDA (Buenaventura Direct Operations) and EBITDA (including affiliates) are not a measure of financial performance under IFRS, and may not be comparable to similarly titled measures of other companies. You should not consider EBITDA (Buenaventura Direct Operations) and EBITDA (including affiliates) as alternatives to operating income or net income determined in accordance with IFRS, as an indicator of Buenaventura's, affiliates operating performance, or as an alternative to cash flows from operating activities, determined in accordance with IFRS, as an indicator of cash flows or as a measure of liquidity.

## APPENDIX 4: PRELIMINARY PROVEN AND PROBABLE RESERVES

| GOLD |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | \% Ownership | MT (000) | Grade Oz/TMS | Oz (000) | Attributable (000) |
|  |  |  |  |  |  |
| Orcopampa | 100.00 | 764 | 0.472 | 361 | 361 |
| Julcani | 100.00 | 295 | 0.009 | 3 | 3 |
| Mallay | 100.00 | 162 | 0.015 | 2 | 2 |
| Tambomayo | 100.00 | 2,128 | 0.281 | 597 | 597 |
| La Zanja | 53.06 | 15,116 | 0.017 | 253 | 134 |
| La Zanja (on Pads and Plant) | 53.06 |  |  | 11 | 6 |
| Tantahuatay (Oxides) | 40.10 | 81,267 | 0.013 | 1,023 | 410 |
| Tantahuatay PAD | 40.10 |  |  | 11 | 5 |
| El Brocal Marcapunta (Sulphides) | 61.32 | N.A. | N.A. | N.A. | N.A. |
| Yanacocha | 43.65 |  |  | 5,057 | 2,207 |

## SILVER

|  | \% Ownership | MT (000) | Grade Oz/TMS | Oz (000) | Attributable (000) |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Uchucchacua (Silver - Zinc - Lead) | 100.00 | 4,653 | 14.220 | 66,170 | 66,170 |
| Julcani | 100.00 | 295 | 20.960 | 6,182 | 6,182 |
| Mallay | 100.00 | 162 | 9.200 | 1,492 | 1,492 |
| Orcopampa | 100.00 | 764 | 1.520 | 1,158 | 1,158 |
| Tambomayo | 100.00 | 2,128 | 9.650 | 20,539 | 20,539 |
| La Zanja | 53.06 | 15,116 | 0.270 | 4,156 | 2,205 |
| La Zanja (on Pads and Plant) | 53.06 |  |  | 162 | 86 |
| Tantahuatay Oxidos | 40.10 | 81,267 | 0.259 | 21,078 | 8,451 |
| Tantahuatay PAD | 40.10 |  |  | 50 | 20 |
| El Brocal (Tajo Norte - La Llave) |  |  |  | N.A. | N.A. |
| EI Brocal Marcapunta (Sulphides) |  | 61.32 | N. | N.A. | N.A. |
| Yanacocha | 61.32 | N.A. | N.A. | N.A. | N.A. |
| Cerro Verde (Sulphides) | 43.65 |  |  | 55,333 | 24,153 |
|  | 19.58 | N.A. | N.A. | N.A. | N.A. |


| ZINC |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | \% Ownership | MT (000) | $\%$ Zn | MT (000) | Attributable (000) |
|  | 100.00 | 4,653 | 1.87 | 87 | 87 |
| Uchucchacua (Silver - Zinc - Lead) | 100.00 | 162 | 7.69 | 12 | 12 |
| Mallay | 100.00 | 2,128 | 2.41 | 51 | 51 |
| Tambomayo | 61.32 | N.A. | N.A. | N.A. | N.A. |


| LEAD |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | \% Ownership | MT (000) | \% Pb | MT (000) | Attributable (000) |
|  | 100.00 | 4,653 | 1.42 | 66 | 66 |
| Uchucchacua (Silver - Sulphides) | 100.00 | 295 | 2.30 | 7 | 7 |
| Julcani | 100.00 | 162 | 4.65 | 8 | 8 |
| Mallay | 100.00 | 2,128 | 1.20 | 26 | 26 |
| Tambomayo | 61.32 | N.A. | N.A. | N.A. | N.A. |

[^0]
## COPPER

|  | $\%$ Ownership | MT (000) | $\% \mathrm{Cu}$ | MT (000) |  | Attributable (000) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Julcani | 100.00 | 295 | 0.49 | 1 | 1 |  |
| El Brocal Marcapunta (Sulphides) | 61.32 | N.A. | N.A. | N.A. | N.A. |  |
| Cerro Verde (Sulphides) | 19.58 | N.A. | N.A. | N.A. | N.A. |  |
| Cerro Verde (Oxides) |  | 19.58 | N.A. | N.A. | N.A. | N.A. |

MOLYBDENUM
\% Ownership MT (000) $\quad$ \% Mo Oz (000) Attributable (000)

| Cerro Verde (Sulphides)* N.A. | 19.58 N.A. N.A. |
| :--- | :--- | :--- | :--- | :--- |

Prices used for Reserves calculation:
Gold 1,250 US\$/Oz - Silver 19 US\$/Oz - Zinc 2,100 US\$/MT - Lead 1,800 US\$/MT - Copper 5,000 US\$/MT

* To be included in the annual report.


## APPENDIX 5: COST APPLICABLE TO SALES RECONCILIATION

## Reconciliation of Costs Applicable to Sales and Cost Applicable to Sales per Unit Sold

Cost applicable to sales consists of cost of sales, excluding depreciation and amortization, plus selling expenses. Cost applicable to sales per unit sold for each mine consists of cost applicable to sales for a particular metal produced at a given mine divided by the volume of such metal produced at such mine in the specified period. We note that cost applicable to sales is not directly comparable to the cash operating cost figures disclosed in previously furnished earnings releases.

Cost applicable to sales and Cost applicable to sales per unit of mineral sold are not measures of financial performance under IFRS, and may not be comparable to similarly titled measures of other companies. We consider Cost applicable to sales and Cost applicable to sales per unit of mineral sold to be key measures in managing and evaluating our operating performance. These measures are widely reported in the precious metals industry as a benchmark for performance, but do not have standardized meanings. You should not consider Cost applicable to sales or Cost applicable to sales per unit of mineral sold as alternatives to cost of sales determined in accordance with IFRS, as indicators of our operating performance. Cost applicable to sales and Cost applicable to sales per unit of mineral sold are calculated without adjusting for by-product revenue amounts.

The tables below set forth (i) a reconciliation of consolidated Cost of sales, excluding depreciation and amortization to consolidated Cost applicable to sales, (ii) reconciliations of the components of Cost applicable to sales (by mine and mineral) to the corresponding consolidated line items set forth on our consolidated statements of profit or loss for the three and nine months ended September 30, 2015 and 2016, and (iii) reconciliations of Cost of sales, excluding depreciation and amortization to Cost applicable to sales for each of our mining units. The amounts set forth in Cost applicable to sales and Cost applicable to sales per unit sold for each mine and mineral indicated in the tables below can be reconciled to the amounts set forth on our consolidated statements of profit or loss for the three and nine months ended September 30, 2015 and 2016 by reference to the reconciliations of Cost of sales, excluding depreciation and amortization (by mine and mineral), Selling Expenses (by mine and metal) expenses and Exploration in units in operations (by mine and mineral) to consolidated Cost of sales, excluding depreciation and amortization, consolidated Selling Expenses and consolidated Exploration in units in operations expenses, respectively, set forth below.

Set forth below is a reconciliation of consolidated Cost of sales, excluding depreciation and amortization, to consolidated Cost applicable to sales:

|  | For the 3 months ended December 31 |  | For the 12 months ended December 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
|  | (in thousands of US\$) |  |  |  |
| Consolidated Cost of sales excluding depreciation and amortization | 137,021 | 145,874 | 508,566 | 573,102 |
| Add: |  |  |  |  |
| Consolidated Exploration in units in operation | 29,943 | 23,691 | 96,149 | 89,699 |
| Consolidated Commercial deductions | 73,107 | 60,998 | 244,413 | 196,145 |
| Consolidated Selling expenses | 6,087 | 6,664 | 21,733 | 19,365 |
| Consolidated Cost applicable to sales | 246,158 | 237,227 | 870,861 | 878,311 |

Set forth below is a reconciliation of Cost of sales, excluding depreciation and amortization
(by mine and mineral) to consolidated Cost of sales:

|  | For the 3 months ended December 31 |  | For the 12 months ended December 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
| Cost of sales by mine and mineral | (in thousands of US\$) |  |  |  |
| Julcani, Gold | 0 | 9 | 15 | 49 |
| Julcani, Silver | 5,485 | 6,739 | 20,032 | 23,134 |
| Julcani, Lead | 510 | 484 | 1,855 | 1,906 |
| Julcani, Copper | 26 | 53 | 83 | 242 |
| Mallay, Gold | 53 | 148 | 512 | 201 |
| Mallay, Silver | 2,292 | 2,234 | 9,461 | 8,014 |
| Mallay, Lead | 1,327 | 1,343 | 4,943 | 5,190 |
| Mallay, Zinc | 2,095 | 1,317 | 7,371 | 6,256 |
| Orcopampa, Gold | 21,376 | 25,886 | 88,213 | 104,204 |
| Orcopampa, Silver | 1,108 | 877 | 4,271 | 3,512 |
| Orcopampa, Copper | 54 | 0 | 92 | 0 |
| Uchucchacua, Gold | 56 | 7 | 123 | 25 |
| Uchucchacua, Silver | 25,190 | 31,325 | 92,188 | 110,351 |
| Uchucchacua, Lead | 1,927 | 1,714 | 5,763 | 6,356 |
| Uchucchacua, Zinc | 1,324 | 1,038 | 4,262 | 4,825 |
| La Zanja, Gold | 25,017 | 19,179 | 89,816 | 105,795 |
| La Zanja, Silver | 652 | 454 | 1,787 | 3,213 |
| El Brocal, Gold | 1,539 | 1,759 | 6,773 | 4,258 |
| El Brocal, Silver | 4,161 | 7,066 | 12,161 | 21,024 |
| El Brocal, Lead | 3,024 | 5,641 | 9,878 | 15,244 |
| El Brocal, Zinc | 14,093 | 10,475 | 45,506 | 42,157 |
| El Brocal, Copper | 22,826 | 22,449 | 92,224 | 68,711 |
| Non Mining Units | 2,886 | 5,678 | 11,237 | 38,435 |
| Consolidated Cost of sales, excluding depreciation and amortization | 137,021 | 145,874 | 508,566 | 573,102 |

Set forth below is a reconciliation of Exploration expenses in units in operation (by mine and mineral) to consolidated Exploration expenses in mining units:

## Exploration expenses in units in operation by mine and

 mineral| For the 3 months ended December 31 |  |
| :---: | :---: |
| 2016 |  |


| For the $\mathbf{1 2}$ months ended December $\mathbf{3 1}$ |  |
| :---: | :---: |
| 2016 | 2015 |


| Julcani, Gold | 0 | 4 | 8 | 25 |
| :---: | :---: | :---: | :---: | :---: |
| Julcani, Silver | 2,764 | 2,641 | 10,086 | 11,597 |
| Julcani, Lead | 257 | 190 | 934 | 956 |
| Julcani, Copper | 13 | 21 | 42 | 121 |
| Mallay, Gold | 21 | 60 | 183 | 77 |
| Mallay, Silver | 893 | 902 | 3,379 | 3,073 |
| Mallay, Lead | 517 | 542 | 1,765 | 1,990 |
| Mallay, Zinc | 816 | 532 | 2,633 | 2,399 |
| Orcopampa, Gold | 13,701 | 9,680 | 42,985 | 40,344 |
| Orcopampa, Silver | 710 | 328 | 2,081 | 1,360 |
| Orcopampa, Copper | 34 | 0 | 45 | 0 |
| Uchucchacua, Gold | 19 | 2 | 38 | 6 |
| Uchucchacua, Silver | 8,589 | 8,075 | 28,292 | 25,160 |
| Uchucchacua, Lead | 657 | 442 | 1,769 | 1,449 |
| Uchucchacua, Zinc | 452 | 267 | 1,308 | 1,100 |
| La Zanja, Gold | 487 | 6 | 591 | 41 |
| La Zanja, Silver | 13 | 0 | 12 | 1 |
| El Brocal, Gold | 0 | 0 | 0 | 0 |
| El Brocal, Silver | 0 | 0 | 0 | 0 |
| El Brocal, Lead | 0 | 0 | 0 | 0 |
| El Brocal, Zinc | 0 | 0 | 0 | 0 |
| El Brocal, Copper | 0 | 0 | 0 | 0 |
| Non Mining Units | 0 | 0 | 0 | 0 |
| Consolidated Exploration expenses in units in operation | 29,943 | 23,691 | 96,149 | 89,699 |

Set forth below is a reconciliation of Commercial Deductions in units in operation (by mine and mineral)
to consolidated Commercial deductions:

|  | For the 3 months ended December 31 |  | For the 12 months ended December 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
| Commercial Deductions in units in operation by mine and mineral | (in thousands of US\$) |  |  |  |
| Julcani, Gold | 0 | 3 | 3 | 14 |
| Julcani, Silver | 1,129 | 2,007 | 5,021 | 7,258 |
| Julcani, Lead | 104 | 144 | 465 | 591 |
| Julcani, Copper | 5 | 17 | 25 | 81 |
| Mallay, Gold | 26 | 60 | 192 | 89 |
| Mallay, Silver | 1,167 | 1,216 | 4,745 | 4,098 |
| Mallay, Lead | 668 | 735 | 2,471 | 2,655 |
| Mallay, Zinc | 1,587 | 1,158 | 5,796 | 4,313 |
| Orcopampa, Gold | 164 | 55 | 496 | 255 |
| Orcopampa, Silver | 67 | 0 | 149 | 0 |
| Orcopampa, Copper | 12 | 0 | 21 | 0 |
| Uchucchacua, Gold | 19 | 2 | 46 | 7 |
| Uchucchacua, Silver | 9,552 | 12,517 | 37,877 | 37,753 |
| Uchucchacua, Lead | 727 | 675 | 2,348 | 2,161 |
| Uchucchacua, Zinc | 1,805 | 1,499 | 6,006 | 5,457 |
| La Zanja, Gold | 112 | 53 | 293 | 194 |
| La Zanja, Silver | 2 | 6 | 15 | 18 |
| El Brocal, Gold | 2,487 | 1,925 | 9,028 | 4,847 |
| El Brocal, Silver | 3,876 | 3,992 | 9,971 | 13,583 |
| El Brocal, Lead | 2,072 | 2,269 | 5,490 | 6,669 |
| El Brocal, Zinc | 16,196 | 6,903 | 39,944 | 24,622 |
| El Brocal, Copper | 31,330 | 25,762 | 114,012 | 81,479 |
| Non Mining Units | 0 | 0 | 0 | 0 |
| Consolidated Commercial deductions in units in operation | 73,107 | 60,998 | 244,413 | 196,145 |

Set forth below is a reconciliation of Selling expenses (by mine and mineral) to consolidated
Selling expenses:

|  | 201 | 2015 | 20 | 2015 |
| :---: | :---: | :---: | :---: | :---: |
| Selling expenses by mine and mineral | (in thousands of US\$) |  |  |  |
| Julcani, Gold | 0 | 0 | 1 | 2 |
| Julcani, Silver | 216 | 180 | 770 | 963 |
| Julcani, Lead | 20 | 13 | 71 | 79 |
| Julcani, Copper | 1 | 1 | 3 | 10 |
| Mallay, Gold | 3 | 11 | 36 | 15 |
| Mallay, Silver | 136 | 163 | 658 | 580 |
| Mallay, Lead | 78 | 98 | 344 | 376 |
| Mallay, Zinc | 124 | 96 | 512 | 453 |
| Orcopampa, Gold | 454 | 190 | 1,024 | 823 |
| Orcopampa, Silver | 24 | 6 | 50 | 28 |
| Orcopampa, Copper | 1 | 0 | 1 | 0 |
| Uchucchacua, Gold | 3 | 0 | 6 | 1 |
| Uchucchacua, Silver | 1,136 | 1,060 | 4,173 | 3,225 |
| Uchucchacua, Lead | 87 | 58 | 261 | 186 |
| Uchucchacua, Zinc | 60 | 35 | 193 | 141 |
| La Zanja, Gold | 251 | 244 | 1,032 | 1,171 |
| La Zanja, Silver | 7 | 6 | 21 | 36 |
| El Brocal, Gold | 88 | 134 | 419 | 255 |
| El Brocal, Silver | 239 | 539 | 752 | 1,258 |
| El Brocal, Lead | 174 | 431 | 611 | 912 |
| El Brocal, Zinc | 809 | 799 | 2,815 | 2,522 |
| El Brocal, Copper | 1,310 | 1,713 | 5,704 | 4,110 |
| Non Mining Units | 867 | 886 | 2,278 | 2,220 |
| Consolidated Selling expenses | 6,087 | 6,664 | 21,733 | 19,365 |


|  | JULCANI |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 402016 |  |  |  |  |  | 420015 |  |  |  |  |  |
|  | COLD (02) | SIVver (02) | LEAD (MT) | ZNC (MT) | COPPER(MT) | total | 601. (02) | Stuer (02) | LEAD (MI |  | COPPer (MT) | total |
| Cost of fales (without DRA) (US5000) | 0 | 5,485 | 510 |  | 26 | 6,022 | 9 | 6,739 | 484 |  | 53 | 7,285 |
| Exploration Expenses (Us5000) | 0 | 2,764 | 257 | . | 13 | 3,034 | 4 | 2.641 | 190 |  | 21 | 2.855 |
| Commercial Deductions (US5000) | -0 | 1,129 | 104 |  | 5 | 1,237 | 3 | 2,007 | 144 |  | 17 | 2,171 |
| Selling Expenses (US5000) | 0 | 216 | 20 |  | 1 | 237 | 0 | 180 | 13 |  | 1 | 195 |
| Cost Applicable to Sales (US5000) | 0 | 9,594 | 891 | . | 45 | 10,530 | 16 | 11,567 | 832 |  | 92 | 12,506 |
| Divde: |  |  |  |  |  |  |  |  |  |  |  |  |
| Volume Sold | 1 | 767,334 | 587 |  | 17 | Not Applicale | 18 | 1,022,162 | 674 |  | 26 | Not Applicable |
| CAS | 515 | 12.50 | 1,517 |  | 2,630 | Not Applicable | 870 | 11.32 | 1,233 |  | 3,443 | Not Applicable |
|  |  |  |  |  |  | MAL |  |  |  |  |  |  |
|  |  |  |  | Q2016 |  |  |  |  |  | $44^{2015}$ |  |  |
|  | 6010 (02) | SIIver (02) | Lead (MT) | ZNC (MT) | COPPER (MT) | Total | Gold (02) | SILVER (02) | LeAD Mr | znc(mi) | COPPER (MT) | Total |
| Cost of Sales (without DRA) (USS.000) | 53 | 2,92 | 1,327 | 2,095 |  | 5,767 | 148 | 2,234 | 1,343 | 1,317 |  | 5,041 |
| Add: |  |  |  |  |  |  |  |  |  |  |  |  |
| Exploration Expenses (US5000) | 21 | 893 | 517 | 816 |  | 2,477 | 60 | 902 | 542 | 532 |  | 2,035 |
| Commercial Deductions (USS000) | 26 | 1,167 | 668 | 1,587 |  | 3,447 | 60 | 1,216 | 735 | 1,158 |  | 3,168 |
| Selling Expenses (USS5000) | 3 | 136 | 78 | 124 |  | 341 | 11 | 163 | 98 | 96 | - | 367 |
| Cost Applicable to Sales (US5500) | 103 | 4,487 | 2,590 | 4,622 | - | 11,802 | 278 | 4,514 | 2,717 | 3,102 | - | 10,611 |
| Divide: |  |  |  |  |  |  |  |  |  |  |  |  |
| Volume Sold | 109 | 332,930 | 1,360 | 1,925 | . | Not Applicable | 292 | 327,697 | 1,765 | 1,981 | . | Notapplicable |
| CAS | 950 | 13.48 | 1,905 | 2,400 |  | Not Applicable | 954 | 13.77 | 1,540 | 1,566 | . | Not Applicable |


|  | JULCANI |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2016 |  |  |  |  |  | FY2015 |  |  |  |  |  |
|  | 601. (02) | SIVER (07) | Lead (MT) | ZNC (MT) | Copper (MT) | total | 6010 (02) | SIVEER (07) | Lead (MT) |  | Copper (MT) | Total |
| Cost of Sales (without D\&A) (USSO00) | 15 | 20,032 | 1,855 |  | 83 | 21,985 | 49 | 23,134 | 1,906 |  | 242 | 25,332 |
| Exploration Expenses (US5000) | 8 | 10,086 | 934 | . | 42 | 11,069 | 25 | 11,597 | 956 |  | 121 | 12,699 |
| Commercial Deductions (USS5000) | 3 | 5,021 | 465 |  | 25 | 5,514 | 14 | 7,258 | 591 |  | 81 | 7,944 |
| Selling Expenses (US5000) | 1 | 770 | 71 |  | 3 | 845 | 2 | 963 | 79 |  | 10 | 1,055 |
| Cost Applicable to sales (US5500) | 27 | 35,98 | 3,325 | . | 153 | 39,413 | 90 | 42,953 | 3,533 | . | 454 | 47,030 |
| Divide: |  |  |  |  |  |  |  |  |  |  |  |  |
| Volume Sold | 32 | 3,909,967 | 2,679 | . | 54 | NotApplicable | 94 | 3,993,166 | 2,478 |  | 103 | No Aplicable |
| CAS | 825 | 11.62 | 1,241 | . | 2,887 | NoApplicable | 955 | 12.30 | 1,425 |  | 4,416 | No Applicable |
|  |  |  |  |  |  | MALIA |  |  |  |  |  |  |
|  |  |  |  | 2016 |  |  |  |  |  | V2015 |  |  |
|  | 601. (02) | SIVEER (07) | LeAd (MT) | zNC (MT) | COPPes (MT) | total | 60.1027 | SIVver (0z) | LEAD (MT) | znc (MI) | COPPes (MT) | Total |
| Costof Ssales (without D8A) (US5000) | 512 | 9,461 | 4,943 | 1,371 |  | 22,87 | 201 | 8,014 | 5,190 | 6,256 |  | 19,660 |
| Add: |  |  |  |  |  |  |  |  |  |  |  |  |
| Exploration Expenses (US5000) | 183 | 3,379 | 1,765 | 2,633 |  | 7,960 | 77 | 3,073 | 1,990 | 2,399 |  | 7,539 |
| Commercial Deductions (US5000) | 192 | 4,745 | 2,471 | 5,96 |  | 13,204 | 89 | 4,098 | 2,655 | 4,313 |  | 11,155 |
| Seling Expenses (US5000) | 36 | 658 | 344 | 512 |  | 1,549 | 15 | 580 | 376 | 453 | - | 1,424 |
| Cost Applicable to Sales (US5000) | 923 | 18,42 | 9,523 | 16,312 | - | 45,000 | 381 | 15,765 | 10,21 | 13,421 | - | 39,788 |
| Divide: |  |  |  |  |  |  |  |  |  |  |  |  |
| Volume Sold | 1,041 | 1,426,986 | 6,775 | 8,728 | . | Not Applicable | 396 | 1,134,528 | 6,612 | 7,882 | . | NotApplicable |
| CAS | 886 | 12.78 | 1,406 | 1,869 | . | NoApplicable | 960 | 13.90 | 1,544 | 1,794 | . | No Applicable |


|  | ORCOPAMPA |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GOLD (02) | $4 Q 2016$ |  |  |  | TOTAL | GOLD (0Z) | SILVER (0Z) | $4 Q 2015$ |  |  | total |
| Cost of fales (without D8A) (USS500) | 21,376 | 1,108 |  |  | 54 | 22,537 | 25,886 | 877 |  |  |  | 26,763 |
| Add: |  |  |  |  |  |  |  |  |  |  |  |  |
| Exploration Expenses (US5000) | 13,701 | 710 |  |  | 34 | 14,445 | 9,680 | 328 |  |  |  | 10,008 |
| Commercial Deductions (USS500) | 164 | 67 |  |  | 12 | 243 | 55 |  |  |  |  | 55 |
| Selling Expenses (USS500) | 454 | 24 |  |  | 1 | 479 | 190 | 6 |  |  |  | 196 |
| Cost Applicable to Sales (US5000) | 35,94 | 1,908 |  | - | 102 | 37,04 | 35,810 | 1,212 |  |  | - | .022 |
| Divide: |  |  |  |  |  |  |  |  |  |  |  |  |
| Volume Sold | 46,239 | 156,126 | . | . | 24 | NotApplicable | 52,488 | 139,557 | . | . |  | NotApplicable |
| CAS | 772 | 12.22 |  |  | 4,244 | Not Applicable | 682 | 8.68 |  |  |  | Not Applicable |
|  |  |  |  |  |  | UCHUCCH | HACUA |  |  |  |  |  |
|  |  |  |  | 402016 |  |  |  |  |  | 402015 |  |  |
|  | GOLD (02) | SIVER (07) | LEAD (MT) | Znc (MT) | COPPer (MT) | Total | GOLD (02) | SIVEER (02) | lead (MT) | znc (MT) | COPPER (MT) | TOTAL |
| Cost f fsles (without DRA) (USS500) | 56 | 25,190 | 1,927 | 1,324 |  | 28,47 | 7 | 31,325 | 1,714 | 1,038 |  | 34,084 |
| Exploration Expenses (US5000) | 19 | 8,589 | 657 | 452 |  | 9,717 | 2 | 8,075 | 442 | 267 |  | 8,786 |
| Commercial Deductions (USS.000) | 19 | 9,552 | 727 | 1,805 |  | 12,103 | 2 | 12,517 | 675 | 1,499 |  | 14,694 |
| Selling Expenses (US5000) | 3 | 1,136 | 87 | 60 |  | 1,285 | 0 | 1,060 | 58 | 35 | - | 1,153 |
| Cost Applicable to Sales (USS000) | 97 | 44,467 | 3,398 | 3,641 | . | 51,602 | 11 | 52,977 | 2,890 | 2,839 | . | 58,718 |
| Divide: |  |  |  |  |  |  |  |  |  |  |  |  |
| Volume Sold | 127 | 3,85,346 | 2,218 | 1,254 | - | Not Applicable | 12 | 4,132,034 | 1,993 | 1,520 |  | NotApplicable |
| CAS | 763 | 11.53 | 1,532 | 2,903 |  | No Applicable | 920 | 12.82 | 1,450 | 1,868 | . | No Applicable |


|  | ORCOPAMPA |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2016 |  |  |  |  |  | Fr 2015 |  |  |  |  |  |
|  | 6010 (02) | SIIVER (02) | LIAD (MT) | zNC(M) | Copper (MT) | Total | ${ }^{\text {col }}$ (02) | SILEER (02) | LEAD (MT) | znc(MT) | Copper (MT) | Total |
| Costof Sales (without D\&A) (USS000) | 88,213 | 4,271 |  |  | 92 | 92,576 | 104,204 | 3,512 |  |  |  | 107,716 |
| Add: |  |  |  |  |  |  |  |  |  |  |  |  |
| Exploration Expenses (Ussooo) | 42,985 | 2,081 |  |  | 45 | 45,111 | 40,34 | 1,360 |  | - |  | 41,704 |
| Commercial Deductions (USS500) | 496 | 149 |  |  | 21 | 667 | 255 | 0 |  | - |  | 255 |
| Selling Expenses (US5000) | 1,024 | 50 |  |  | 1 | 1,075 | 823 | 28 |  | . |  | 851 |
| Cost Applicable to Sales (US5000) | 132,718 | 6,552 |  | - | 159 | 139,429 | 145,626 | 4,900 |  | $\cdot$ |  | 5,526 |
| Divide: |  |  |  |  |  |  |  |  |  |  |  |  |
| Volume Sold | 188,511 | 680,708 | . | . | 48 | Notapplicable | 214,821 | 55,314 |  | . |  | Notapplicable |
| CAS | 704 | 9.62 | . | . | 3,305 | No Applicable | 678 | 8.82 |  |  |  | No Applicable |
|  |  |  |  |  |  | UCHUCCH | ACUA |  |  |  |  |  |
|  |  |  |  | 2016 |  |  |  |  |  | ${ }_{2} 2015$ |  |  |
|  | 6010 (02) | SIIVER (02) | LIAAD (MT) | znc (MI) | COPPER (MT) | TOTAL | 6010 (02) | SILVER (02) | LEAD (MT) | zNC (MT) | COPPER (MT) | Total |
| Cost of Sales (without DRAA (USS5000) | 123 | 92,188 | 5,763 | 4,262 |  | 102,336 | 25 | 110,351 | 6,356 | 4,825 |  | 121,557 |
| Exploration Expenses (Us5000) | 38 | 28,92 | 1,769 | 1,308 |  | 31,406 | 6 | 25,160 | 1,449 | 1,100 |  | 27,75 |
| Commercial Deductions (USS500) | 46 | 37887 | 2,348 | 6,006 |  | 46,277 | 7 | 37,753 | 2,161 | 5,457 |  | 45,39 |
| Selling Expenses (US5000) | 6 | 4,173 | 261 | 193 |  | 4,632 | 1 | 3,225 | 186 | 141 |  | 3,552 |
| Cost Applicable to Sales (US5500) | 212 | 162,529 | 10,140 | 11,770 | . | 184,651 | 39 | 176,490 | 10,152 | 11,523 | . | 198,203 |
| Divide: |  |  |  |  |  |  |  |  |  |  |  |  |
| Volume Sold | 279 | 14,739,128 | 8,350 | 5,295 |  | NotApplicable | 38 | 12,666,673 | 6,560 | 4,50 |  | NotApplicable |
| CAS | 758 | 11.03 | 1,214 | 2,223 |  | No Applicable | 1,014 | 13.93 | 1,548 | 2,426 |  | No Applicable |



## APPENDIX 6: ALL-IN SUSTAINING COST

## All-in Sustaining Cost for 4Q16

|  | Buenaventura ${ }^{1}$ 4Q16 |  | La Zanja 4Q16 |  | Tantahuatay 4Q16 |  | Attributable ${ }^{2}$ 4Q16 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Au Ounces Sold BVN |  | 81,622 |  |  |  |  |  |  |
| Au Ounces bought from La Zanja |  | -35,147 |  |  |  |  |  |  |
| Au Ounces Sold Net |  | 46,475 |  | 34,505 |  | 41,454 |  | 81,405 |
| Income Statement \& Cash Flow | 4Q16 |  | 4Q16 |  | 4Q16 |  | 4Q16 |  |
|  | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au |
| Cost of Sales ${ }^{3}$ | 68,722 | 1,479 | 26,510 | 768 | 16,455 | 397 | 89,386 | 1,098 |
| Exploration in Operating Units | 29,443 | 634 | 3,076 | 89 | 6,262 | 151 | 33,586 | 413 |
| Royalties | 4,325 | 93 | 0 | 0 | 0 | 0 | 4,325 | 53 |
| Comercial Deductions ${ }^{4}$ | 17,032 | 366 | 551 | 16 | 41 | 1 | 17,341 | 213 |
| Selling Expenses | 2,394 | 52 | 205 | 6 | 319 | 8 | 2,631 | 32 |
| Administrative Expenses ${ }^{5}$ | 12,215 | 263 | 338 | 10 | 2,345 | 57 | 13,335 | 164 |
| Other Expenses | 0 | 0 | 2,143 | 62 | 1,742 | 42 | 1,836 | 23 |
| Other Incomes | -5,093 | -110 | -4,513 | -131 | -2,818 | -68 | -8,618 | -106 |
| Administrative charges | 0 | 0 | 1,539 | 45 | 514 | 12 | 1,023 | 13 |
| Sustaining Capex ${ }^{6}$ | 21,117 | 454 | 3,098 | 90 | 8,581 | 207 | 26,201 | 322 |
| By-product Credit | -110,761 | -2,383 | -1,063 | -31 | -2,149 | -52 | -112,187 | -1,378 |
| All-in Sustaining Cost | 39,394 | 848 | 31,883 | 924 | 31,293 | 755 | 68,858 | 846 |

*All-in Sustaining Cost does not include: Depreciation and Amortization, Stoppage of mining units, Exploration in non-operating areas.

## Notes:

1. Non-consolidated financial statements for Compañia De Minas Buenaventura S.A.A.
2. Considers $100 \%$ from Compañia De Minas Buenaventura S.A.A., $53.06 \%$ from La Zanja and $40.095 \%$ from Tantahuatay.
3. For Buenaventura does not consider purchase of concentrate from La Zanja
4. For all metals produced
5. For Buenaventura, does not consider management services charged to subsidiaries
6. Sustaining Capex + Growth Capex equals Acquisitions of mining concessions, development costs, property, plant and equipment.

## All-in Sustaining Cost for 4Q15

|  | $\begin{gathered} \text { Buenaventura }^{1} \\ 4 \mathrm{Q} 15 \\ \hline \end{gathered}$ |  | La Zanja 4Q15 |  | Tantahuatay 4Q15 |  | Attributable Production ${ }^{2}$ 4Q15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Au Ounces Sold BVN |  | 90,462 |  |  |  |  |  |  |
| Au Ounces bought from La Zanja |  | -37,652 |  |  |  |  |  |  |
| Au Ounces Sold Net |  | 52,810 |  | 37,847 |  | 49,363 |  | 92,684 |
| Income Statement \& Cash Flow | 4Q15 |  | 4Q15 |  | 4Q15 |  | 4Q15 |  |
|  | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au |
| Cost of Sales ${ }^{3}$ | 78,768 | 1,492 | 19,617 | 518 | 18,292 | 371 | 96,511 | 1,041 |
| Exploration in Operating Units | 25,492 | 483 | 549 | 15 | 1,706 | 35 | 26,467 | 286 |
| Royalties | 5,041 | 95 | 0 | 0 | 0 | 0 | 5,041 | 54 |
| Comercial Deductions ${ }^{4}$ | 20,088 | 380 | 873 | 23 | 298 | 6 | 20,671 | 223 |
| Selling Expenses | 1,913 | 36 | 254 | 7 | 411 | 8 | 2,212 | 24 |
| Administrative Expenses ${ }^{5}$ | 11,481 | 217 | 1,051 | 28 | 821 | 17 | 12,368 | 133 |
| Other Expenses | 0 | 0 | 4,018 | 106 | 1,502 | 30 | 2,734 | 30 |
| Other Incomes | -2,898 | -55 | -5,638 | -149 | -2,249 | -46 | -6,791 | -73 |
| Other administrative charges | 0 | 0 | 2,718 | 72 | 564 | 11 | 1,668 | 18 |
| Sustaining Capex ${ }^{6}$ | 16,209 | 307 | 1,592 | 42 | 15,865 | 321 | 23,414 | 253 |
| By-product Credit | -93,749 | -1,775 | -977 | -26 | -4,346 | -88 | -96,010 | -1,036 |
| All-in Sustaining Cost | 62,345 | 1,181 | 24,057 | 636 | 32,864 | 666 | 88,286 | 953 |

*All-in Sustaining Cost does not include: Depreciation and Amortization, Stoppage of mining units, Exploration in non-operating areas.

## Notes:

1. Non-consolidated financial statements for Compañia De Minas Buenaventura S.A.A. (Does not consider El Brocal)
2. Considers $100 \%$ from Compañia De Minas Buenaventura S.A.A., $53.06 \%$ from La Zanja and $40.095 \%$ from Tantahuatay.
3. For Buenaventura does not consider purchase of concentrate from La Zanja.
4. For all metals produced.
5. For Buenaventura, does not consider management services charged to subsidiaries. For La Zanja does not consider US\$ 3.8 MM Impairment.
6. Sustaining Capex + Growth Capex equals Acquisitions of mining concessions, development costs, property, plant and equipment.

## All-in Sustaining Cost for FY16

|  | Buenaventura ${ }^{1}$ FY16 |  | La Zanja <br> FY16 |  | Tantahuatay FY16 |  | Attributable ${ }^{2}$ FY16 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Au Ounces Sold BVN |  | 340,879 |  |  |  |  |  |  |
| Au Ounces bought from La Zanja |  | -150,145 |  |  |  |  |  |  |
| Au Ounces Sold Net |  | 190,735 |  | 142,207 |  | 148,781 |  | 325,844 |
| Income Statement \& Cash Flow | FY16 |  | FY16 |  | FY16 |  | FY16 |  |
|  | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au |
| Cost of Sales ${ }^{3}$ | 272,452 | 1,428 | 86,514 | 608 | 62,695 | 421 | 343,494 | 1,054 |
| Exploration in Operating Units | 95,546 | 501 | 5,222 | 37 | 13,650 | 92 | 103,790 | 319 |
| Royalties | 19,824 | 104 | 0 | 0 | 0 | 0 | 19,824 | 61 |
| Comercial Deductions ${ }^{4}$ | 65,663 | 344 | 3,163 | 22 | 516 | 3 | 67,548 | 207 |
| Selling Expenses | 8,216 | 43 | 937 | 7 | 1,128 | 8 | 9,165 | 28 |
| Administrative Expenses ${ }^{5}$ | 49,286 | 258 | 1,979 | 14 | 4,144 | 28 | 51,998 | 160 |
| Other Expenses | 0 | 0 | 8,721 | 61 | 6,583 | 44 | 7,267 | 22 |
| Other Incomes | -10,255 | -54 | -17,258 | -121 | -8,710 | -59 | -22,904 | -70 |
| Administrative charges | 0 | 0 | 4,301 | 30 | 1,372 | 9 | 2,832 | 9 |
| Sustaining Capex ${ }^{6}$ | 54,930 | 288 | 14,995 | 105 | 27,064 | 182 | 73,738 | 226 |
| By-product Credit | -419,793 | -2,201 | $-3,864$ | -27 | -12,418 | -83 | -426,822 | -1,310 |
| All-in Sustaining Cost | 135,870 | 712 | 104,709 | 736 | 96,023 | 645 | 229,929 | 706 |

*All-in Sustaining Cost does not include: Depreciation and Amortization, Stoppage of mining units, Exploration in non-operating areas.

## Notes:

1. Non-consolidated financial statements for Compañia De Minas Buenaventura S.A.A.
2. Considers $100 \%$ from Compañia De Minas Buenaventura S.A.A., $53.06 \%$ from La Zanja and $40.095 \%$ from Tantahuatay.
3. For Buenaventura does not consider purchase of concentrate from La Zanja.
4. For all metals produced.
5. For Buenaventura, does not consider management services charged to subsidiaries.
6. Sustaining Capex + Growth Capex equals Acquisitions of mining concessions, development costs, property, plant and equipment.

## All-in Sustaining Cost for FY15

|  | Buenaventura ${ }^{1}$ FY15 |  | La Zanja FY15 |  | Coimolache FY15 |  | Attributable Production ${ }^{2}$ FY15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Au Ounces Sold BVN |  | 373,548 |  |  |  |  |  |  |
| Au Ounces bought from La Zanja |  | -142,129 |  |  |  |  |  |  |
| Au Ounces Sold Net |  | 231,419 |  | 138,465 |  | 143,791 |  | 362,541 |
| Income Statement \& Cash Flow | FY15 |  | FY15 |  | FY15 |  | FY15 |  |
|  | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au | US\$ 000' | US\$/Oz Au |
| Cost of Sales ${ }^{3}$ | 307,709 | 1,330 | 106,749 | 771 | 60,527 | 421 | 388,619 | 1,072 |
| Exploration in Operating Units | 91,548 | 396 | 8,995 | 65 | 13,628 | 95 | 101,785 | 281 |
| Royalties | 21,942 | 95 | 0 | 0 | 0 | 0 | 21,942 | 61 |
| Comercial Deductions ${ }^{4}$ | 64,799 | 280 | 3,367 | 24 | 847 | 6 | 66,925 | 185 |
| Selling Expenses | 7,001 | 30 | 1,207 | 9 | 1,112 | 8 | 8,087 | 22 |
| Administrative Expenses ${ }^{5}$ | 47,125 | 204 | 2,251 | 16 | 2,185 | 15 | 49,195 | 136 |
| Other Expenses | 0 | 0 | 14,174 | 102 | 7,136 | 50 | 10,382 | 29 |
| Other Incomes | -6,881 | -30 | -21,676 | -157 | -9,270 | -64 | -22,099 | -61 |
| Other administrative charges | 0 | 0 | 8,190 | 59 | 1,369 | 10 | 4,894 | 14 |
| Sustaining Capex ${ }^{6}$ | 38,861 | 168 | 27,615 | 199 | 48,509 | 337 | 72,964 | 201 |
| By-product Credit | -320,485 | -1,385 | -4,947 | -36 | -13,468 | -94 | -328,510 | -906 |
| All-in Sustaining Cost | 251,619 | 1,087 | 145,926 | 1,054 | 112,575 | 783 | 374,184 | 1,032 |

*All-in Sustaining Cost does not include: Depreciation and Amortization, Stoppage of mining units, Exploration in non-operating areas.

## Notes:

1. Non-consolidated financial statements for Compañia De Minas Buenaventura S.A.A. (Does not consider El Brocal)
2. Considers $100 \%$ from Compañia De Minas Buenaventura S.A.A., $53.06 \%$ from La Zanja and $40.095 \%$ from Tantahuatay.
3. For Buenaventura does not consider purchase of concentrate from La Zanja.
4. For all metals produced.
5. For Buenaventura, does not consider management services charged to subsidiaries. For La Zanja does not consider US\$ 3.8 MM Impairment.
6. Sustaining Capex + Growth Capex equals Acquisitions of mining concessions, development costs, property, plant and equipment.

## APPENDIX 7

## Compañía de Minas Buenaventura S.A.A. and Subsidiaries

## Consolidated Statement of Financial Position

As of December 31, 2016 and December 31, 2015

## Assets

| $\begin{array}{r} \text { 2,01 } \\ \text { US\$(000) } \end{array}$ | $\begin{gathered} \text { 2,01! } \\ \text { US\$(000) } \end{gathered}$ |
| :---: | :---: |
| 80,544 | 78,519 |
| 269,089 | 219,862 |
| 19,956 | 45,919 |
| 11,392 | 8,231 |
| 120,947 | 101,473 |
| 501,928 | 454,004 |
| - | 15,592 |
| 501,928 | 469,596 |

Non-current assets

| Trade and other receivables, net | 166,048 | 162,567 |
| :--- | ---: | ---: |
| Long-term inventory | 14,027 | 26,029 |
| Long-term income tax credit | 3,660 | - |
| Investment in associates | $1,536,607$ | $2,043,983$ |
| Mining concessions, development costs, property, plant and equipment, net | $1,960,025$ | $1,747,624$ |
| Investment properties, net | 10,089 | 10,719 |
| Deferred income tax asset, net | 25,881 | 41,574 |
| Prepaid expenses | 30,431 | 29,235 |
| Other assets | 17,719 | 15,854 |
|  | $\mathbf{3 , 7 6 4 , 4 8 7}$ | $\mathbf{4 , 0 7 7 , 5 8 5}$ |
| Total assets |  | $\mathbf{4 , 2 6 6 , 4 1 5}$ |

Liabilities and shareholders' equity, net
Current liabilities

| Bank loans | 55,000 | 285,302 |
| :---: | :---: | :---: |
| Trade and other payables | 273,440 | 247,114 |
| Provisions | 62,502 | 49,829 |
| Income tax payable | 8,686 | 2,444 |
| Embedded derivatives for sale of concentrate, net | 1,524 | 1,694 |
| Financial obligations | 40,110 | 33,394 |
| Hedge derivative financial instruments | 3,863 | 10,643 |
|  | 445,125 | 630,420 |
| Liabilities directly associated with assets classified as held for sale | - | 20,611 |
|  | 445,125 | 651,031 |

## Non-current liabilities

| Trade and other payables | 15,982 | 15,057 |
| :---: | :---: | :---: |
| Provisions | 174,190 | 141,885 |
| Financial obligations | 552,232 | 320,316 |
| Contingent consideration liability | 19,343 | 16,994 |
| Deferred income tax liability, net | 12,330 | 12,662 |
|  | 774,077 | 506,914 |
| Total liabilities | 1,219,202 | 1,157,945 |
| Shareholders' equity, net |  |  |
| Capital stock | 750,497 | 750,497 |
| Investment shares | 791 | 1,396 |
| Additional paid-in capital | 218,450 | 219,055 |
| Legal reserve | 162,744 | 162,714 |
| Other reserves | 269 | 269 |
| Retained earnings | 1,690,123 | 2,024,895 |
| Other reserves of equity | $(1,783)$ | 2,240 |
| Shareholders' equity, net attributable to owners of the parent | 2,821,091 | 3,161,066 |
| Non-controlling interest | 226,122 | 228,170 |
| Total shareholders' equity, net | 3,047,213 | 3,389,236 |
| Total liabilities and shareholders' equity, net | 4,266,415 | 4,547,181 |

## Compañía de Minas Buenaventura S.A.A. and Subsidiaries

## Consolidated Statement of Income

For the three and twelve month periods ended December 31, 2016 and 2015

| For the three month period ended December, 31 |  | For the twelve month period ended December, 31 |  |
| :---: | :---: | :---: | :---: |
| 2,016 | 2,015 | 2,016 | 2,015 |
| US\$(000) | US\$(000) | US\$(000) | US\$(000) |
| 269,360 | 219,766 | 1,015,670 | 846,269 |
| 11,923 | 8,141 | 28,782 | 50,839 |
| 5,846 | 7,214 | 24,339 | 32,414 |
| 287,129 | 235,121 | 1,068,791 | 929,522 |
| $(134,618)$ | $(132,580)$ | $(497,812)$ | $(513,490)$ |
| $(2,403)$ | $(13,294)$ | $(10,754)$ | $(59,612)$ |
| $(29,943)$ | $(23,691)$ | $(96,149)$ | $(89,699)$ |
| $(54,606)$ | $(63,505)$ | $(192,647)$ | $(232,583)$ |
| $(7,236)$ | $(5,344)$ | $(27,611)$ | $(27,188)$ |
| $(228,806)$ | $(238,414)$ | $(824,973)$ | $(922,572)$ |
| 58,323 | $(3,293)$ | 243,818 | 6,950 |
| $(23,644)$ | $(25,566)$ | $(81,692)$ | $(84,372)$ |
| $(11,765)$ | $(4,950)$ | $(26,589)$ | $(30,610)$ |
| $(6,087)$ | $(6,664)$ | $(21,733)$ | $(19,365)$ |
| - | - | - | $(3,803)$ |
| 7,960 | $(3,010)$ | 18,392 | $(5,735)$ |
| $(33,536)$ | $(40,190)$ | $(111,622)$ | $(143,885)$ |
| 24,787 | $(43,483)$ | 132,196 | $(136,935)$ |
| $(402,543)$ | $(234,996)$ | $(365,321)$ | $(173,375)$ |
| $(4,995)$ | $(6,494)$ | $(31,580)$ | $(27,572)$ |
| 1,383 | $(6,176)$ | 2,638 | $(13,693)$ |
| 769 | 8,585 | 6,830 | 11,026 |
| $(405,386)$ | $(239,081)$ | $(387,433)$ | $(203,614)$ |
| $(380,599)$ | $(282,564)$ | $(255,237)$ | $(340,549)$ |
| $(7,085)$ | $(3,666)$ | $(39,444)$ | $(14,222)$ |
| $(8,794)$ | $(15,031)$ | $(14,060)$ | (541) |
| $(396,478)$ | $(301,261)$ | $(308,741)$ | $(355,312)$ |
| $(12,691)$ | $(14,036)$ | $(19,073)$ | $(20,233)$ |
| $(409,169)$ | $(315,297)$ | $(327,814)$ | $(375,545)$ |
| $(405,864)$ | $(292,554)$ | $(323,492)$ | $(317,210)$ |
| $(3,305)$ | $(22,743)$ | $(4,322)$ | $(58,335)$ |
| $(409,169)$ | $(315,297)$ | $(327,814)$ | $(375,545)$ |
| (1.60) | (1.15) | (1.27) | (1.25) |
| 254,186,867 | 254,186,867 | 254,186,867 | 254,186,867 |

## Compañía de Minas Buenaventura S.A.A. and Subsidiaries

## Consolidated Statement of Cash Flows

For the three and twelve month periods ended December 31, 2016 and 2015
Operating activities
Proceeds from sales
Proceeds from dividends
Value Added Tax recovered
Royalty received
Interest received
Payments to suppliers and third-parties
Payments to employees
Payments of interest
Payments of mining royalties
Payment of income taxes
Net cash and cash equivalents provided by operating activities

## Investing activities

Proceeds from sales of mining concessions, property, plant and equipment
Acquisitions of mining concessions, development costs, property, plant and equipmen
Loans granted to associates
Loans granted to third parties
Payments for acquisitions of other assets
Proceeds from loan to third parties
Opening of time deposits

## Net cash and cash equivalents used in investing activities

## Financing activities

Proceeds from financial obligations
Proceeds from bank loans
Payments of bank loans
Payments of financial obligations
Dividends paid to controlling interest
Dividends paid to non-controlling interest
Acquisition of non-controlling interest
Increase of restricted bank accounts
Repurchase of treasury shares

## Net cash and cash equivalents provided by (used in) financing activities

Net increase (decrease) in cash and cash equivalents during the period
Cash and cash equivalents at the beginning of the period
Cash and cash equivalents at period-end

| For the three month period ended December, 31 |  | For the twelve month period ended December, 31 |  |
| :---: | :---: | :---: | :---: |
| 2016 | 2015 | 2016 | 2015 |
| US\$(000) | US\$(000) | US\$(000) | US\$(000) |
| 325,469 | 243,306 | 1,003,422 | 965,273 |
| 2,414 | 1,916 | 142,340 | 6,691 |
| 11,939 | 6,908 | 117,661 | 81,692 |
| 5,974 | 10,017 | 25,961 | 38,983 |
| 374 | 1,153 | 2,140 | 3,650 |
| $(155,803)$ | $(173,546)$ | $(672,419)$ | $(727,017)$ |
| $(32,894)$ | $(47,409)$ | $(138,113)$ | $(175,329)$ |
| $(15,197)$ | $(4,235)$ | $(34,138)$ | $(21,518)$ |
| $(4,643)$ | $(5,429)$ | $(20,052)$ | $(22,836)$ |
| $(21,235)$ | $(4,943)$ | $(35,401)$ | $(22,330)$ |
| 116,398 | 27,738 | 391,401 | 127,259 |
| 1,529 | 2,892 | 7,180 | 5,481 |
| $(127,170)$ | $(44,759)$ | $(366,834)$ | $(211,286)$ |
| - | $(104,000)$ | - | $(124,800)$ |
| - | (829) | - | (829) |
| $(5,222)$ | $(10,238)$ | $(5,222)$ | $(10,238)$ |
| - | (141) | - | - |
| - | 7,350 | - | - |
| $(130,863)$ | $(149,725)$ | $(364,876)$ | $(341,672)$ |
| - | $(9,704)$ | 275,210 | 296 |
| 24,649 | 104,503 | 200,500 | 344,503 |
| $(27,197)$ | - | $(442,957)$ | $(90,000)$ |
| $(8,296)$ | (21) | $(33,476)$ | $(29,891)$ |
| $(7,612)$ | 70 | $(7,621)$ | - |
| $(1,691)$ | $(2,440)$ | $(7,400)$ | $(10,488)$ |
| - | - | $(5,459)$ | - |
| 1,924 | - | $(2,087)$ | - |
| - | - | $(1,210)$ | - |
| $(18,223)$ | 92,408 | $(24,500)$ | 214,420 |
| $(32,688)$ | $(29,579)$ | 2,025 | 7 |
| 113,232 | 108,098 | 78,519 | 78,512 |
| 80,544 | 78,519 | 80,544 | 78,519 |


|  | For the three month period ended December, 31 |  | For the twelve month period ended December, 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
|  | US\$(000) | US\$(000) | US\$(000) | US\$(000) |
| Reconciliation of net profit to cash and cash equivalents provided by operating activities |  |  |  |  |
| Net loss | $(409,169)$ | $(315,297)$ | $(327,814)$ | $(375,545)$ |
| Plus (less): |  |  |  |  |
| Depreciation and amortization | 54,606 | 63,505 | 192,647 | 232,583 |
| Reversal (provision) for impairment loss of inventories | $(2,941)$ | (973) | $(12,086)$ | 12,737 |
| Net loss (gain) on sales of mining concessions, property, plant and equipment | $(9,252)$ | $(14,060)$ | $(7,180)$ | (440) |
| Net loss (gain) from currency exchange difference | $(1,383)$ | 6,176 | $(2,638)$ | 13,693 |
| Provision for impairment of long-lived assets | - | - | 2,043 | 11,255 |
| Accretion expense of provision for closure of mining units and exploration projects | 2,258 | 412 | 5,068 | 3,343 |
| Net share in results of associates | 402,543 | 234,996 | 365,321 | 173,375 |
| Loss attributable to non-controlling interest | 3,305 | 22,743 | 4,322 | 58,335 |
| Deferred income tax expense (income) | 8,794 | 15,031 | 14,060 | 541 |
| Provision for estimated fair value of embedded derivatives related to concentrate sales and adjustments on open liquidations | 3,807 | (732) | $(5,491)$ | $(7,079)$ |
| Hedge derivative instruments | 3,745 | - | 3,745 | - |
| Other net | 3,816 | (508) | (596) | $(30,111)$ |
| Net changes in operating assets and liabilities: |  |  |  |  |
| Decrease (increase) in operating assets - |  |  |  |  |
| Trade and other accounts receivable | 31,225 | $(125,467)$ | $(37,010)$ | $(73,497)$ |
| Inventories | 13,214 | 58,592 | 6,437 | 70,248 |
| Income tax credit | $(1,917)$ | 2,437 | 22,303 | 7,827 |
| Prepaid expenses | $(4,361)$ | $(27,727)$ | $(7,476)$ | $(20,485)$ |
| Increase (decrease) in operating liabilities - |  |  |  |  |
| Trade and other accounts payable | 19,324 | 25,779 | 41,232 | $(9,431)$ |
| Income tax payable | 6,242 | (165) | 6,242 | $(1,112)$ |
| Provisions | $(9,872)$ | 81,080 | $(14,068)$ | 54,331 |
| Proceeds from dividends | 2,414 | 1,916 | 142,340 | 6,691 |
| Net cash and cash equivalents provided by operating activities | 116,398 | 27,738 | 391,401 | 127,259 |


[^0]:    * To be included in the annual report.

