# Investor Day Presentation Hochschild Mining plc Achieving Transformational Growth 6<sup>th</sup> September 2016

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### **TODAY'S PRESENTERS**



### **Ignacio Bustamante** *Chief Executive Officer*



### **Isac Burstein**

Vice-President of Exploration & Business Development



**Eduardo Landin** *Chief Operating Officer* 



**Oscar Garcia** *Head of Brownfield Exploration* 



Ramon Barua Chief Financial Officer







Welcome and Introduction	Ignacio Bustamante
Geological Background	Isac Burstein
Operational Overview	Eduardo Landin
Break	
Brownfield Exploration Plan	Oscar García
Early Stage Projects & Greenfield	Eduardo Landin/Isac Burstein
Finance	Ramon Barua
Conclusions	Ignacio Bustamante
Q&A	
	Geological Background Operational Overview Break Brownfield Exploration Plan Early Stage Projects & Greenfield Finance Conclusions



Introduction Ignacio Bustamante



### WHY ARE WE HERE TODAY?



Q: Inmaculada is delivering above expectations, but what's next?

Q: Can you maintain your current low cost levels?

Q: Is Pablo a small, medium or large resource? When will it produce?

Q: Is there geological potential in your operations? How much?

Q: How much are you investing in brownfield? What is your goal? Is there a target LOM?

Q: Do you have the money to invest aggressively in brownfield, reduce debt and sustain a dividend at the same time?

Q: Are you looking at M&A opportunities?

**Exciting value creation potential** 

### HOCHSCHILD AT A GLANCE





- A leading Latin American precious metal producer
- +100yrs of history and +50yrs of operating experience
- World class Inmaculada asset
- Low costs improving competitive position
- Strong brownfield potential at all operations

## • Robust capital structure

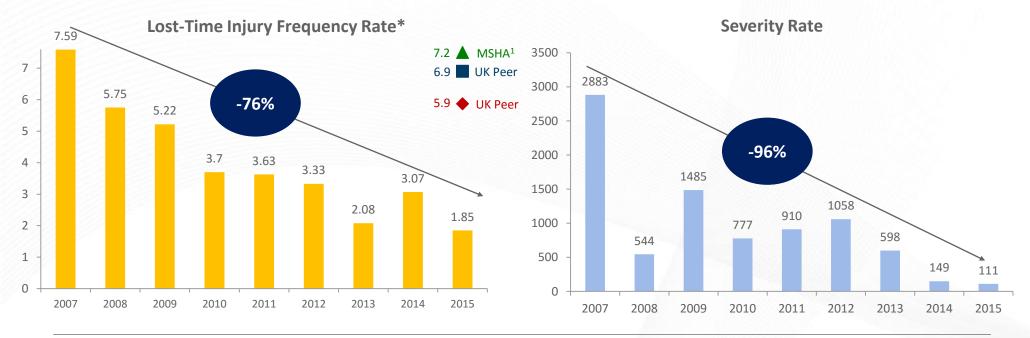


Strong portfolio, operational experience, financial stability, exciting growth

### SAFETY GOAL: NO ACCIDENTS

- Strategy Components
  - DNV system in place: strong system to identify/control hazards
  - Leaders committed to HOC Safety Programme
  - Continuous improvement

- Results
  - -Zero fatalities since 2013
  - Pallancata recognised as one of the "Safest underground mines" in 2015



Hochschild has created a strong safety culture

\* Calculated as total number of accidents per million labour hours

8

1. Mine Safety and Health Administration: As reported in MSHA Fact Sheet

## HOCHSCHILD MINING PLC



### **RIGOROUS FRAMEWORK OF ENVIRONMENTAL CONTROLS**



- Experienced and robust team of professionals with proven track record in mining
- Continuous internal and external audits by authorities and third parties (ISO 14001)
- On-going improvement of environmental controls and infrastructure in mining operations
- Strict local environmental regulations aligned with highest international standards:

MPL*	Peru	World Bank		
РН	6-9	6-9		
Arsenic	0.1	0.1		
Cyanide	1	1		
Mercury	0.002	0.002		
*Maximum Permissible Leve	1			

### **Recent accomplishment**

- Cut overall water consumption at operations by:
  - Reducing average monthly fresh water consumption per metric tonnes of treated ore from 0.34m<sup>3</sup> /t to 0.14 m<sup>3</sup>/t; and
  - ✓ Increase in recycled water usage from 36% in 2014 to 54% in 2015

### **ENVIRONMENT**



### Monitoring Water Quality



Waste Management





**Reclamation Management** 





### Water Management

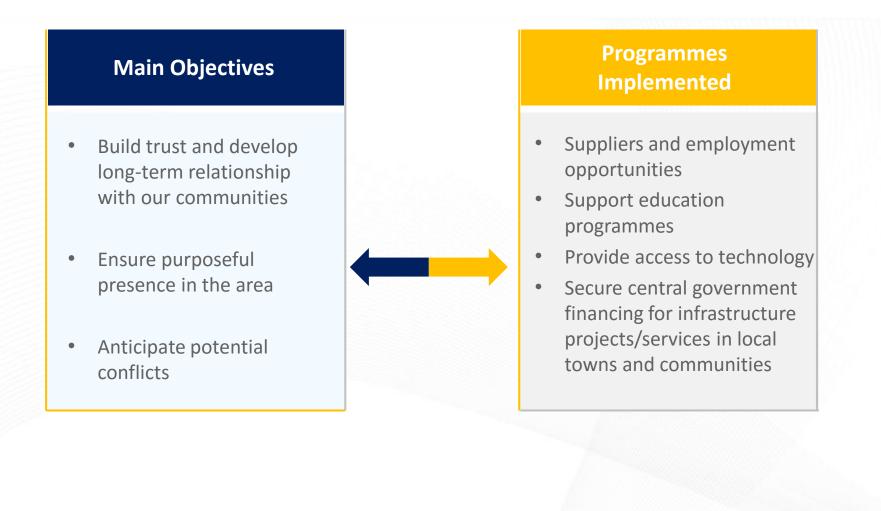


**Land Rehabilitation** 



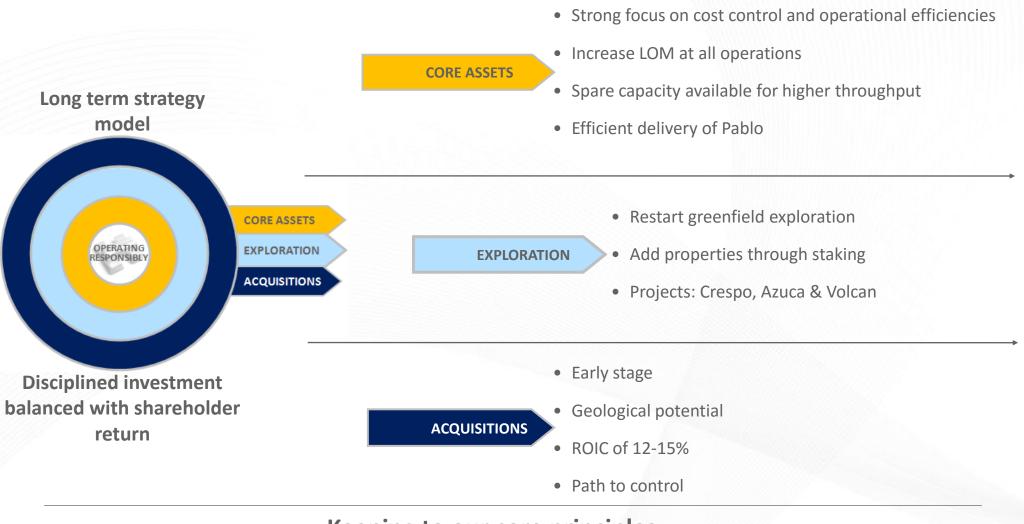
### **COMMUNITY RELATIONS**





### STRATEGY: ACHIEVING TRANSFORMATIONAL GROWTH





Keeping to our core principles



**Geology: Introduction to Epithermal Veins** Isac Burstein

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### WHERE ARE GOLD AND SILVER FOUND?

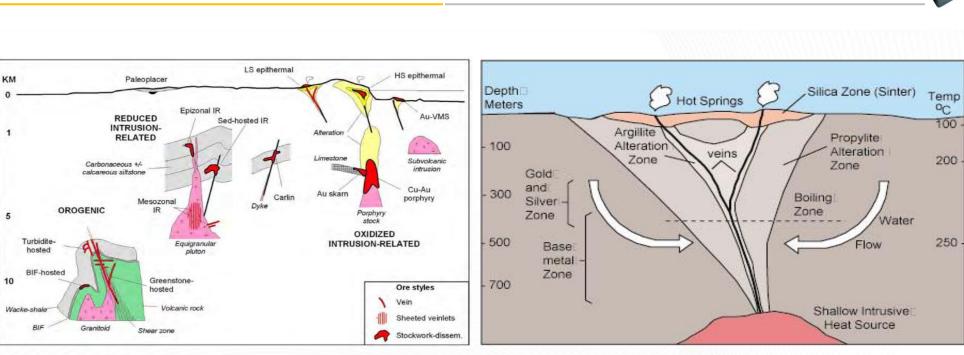


DEPOSIT TYPE	Orogenic	Epithermal veins	High sulphidation	
GEOMETRY	Veins/Orebodies	Veins	Disseminated bodies	
MINING STYLE	Underground/ Open pit	Underground	Open pit	
NUMBER OF WORLDWIDE DEPOSITS (documented)	610	260	60	
HOCHSCHILD OPERATIONS AND PROJECTS	_	Arcata, Pallancata, Inmaculada, San Jose, Azuca	Volcan Crespo	
		A A A		



We own leading underground mines

### SHALLOW UNDERGROUND DEPOSITS: EPITHERMAL VEINS



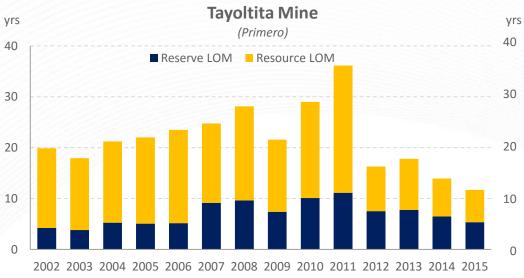
- Formed 200-400m below paleo surface
- Mine life significantly exceeds initial mine life
- Limited footprint
- High grade leading to highly competitive cash cost position

Geological understanding of vein deposits evolves over time

### LIFE-OF-MINE IN EPITHERMAL VEIN SYSTEMS





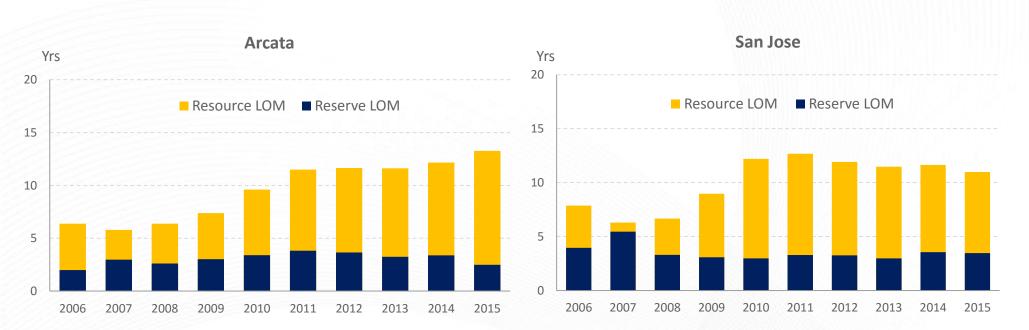




**Reserve life stable through time** 

### LIFE-OF-MINE IN EPITHERMAL VEIN SYSTEMS - HOC CASE





• For comparative purposes theoretical throughput considered in Arcata is 1,750 tpd and in San Jose 1,500 tpd

**Brownfield exploration sustains reserve life** 

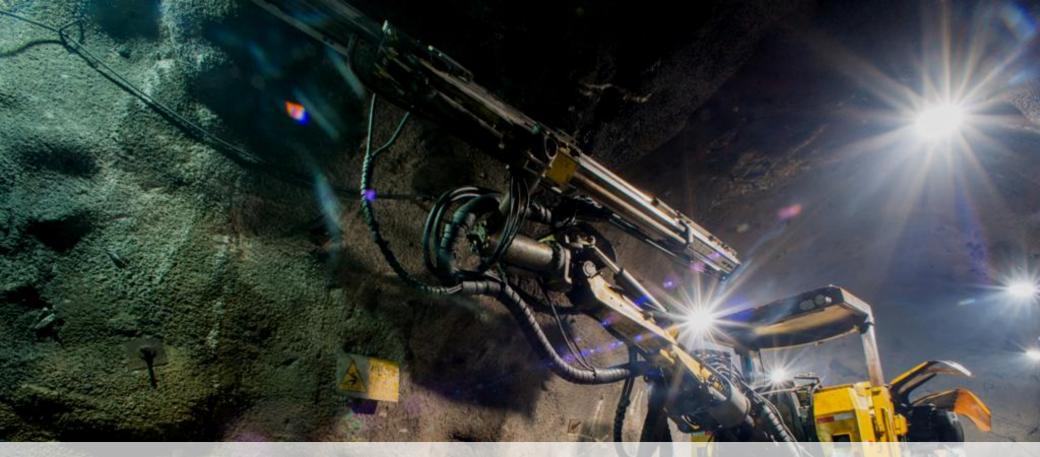
## TOTAL RESOURCES: PRICE ASSUMPTION SENSITIVITY ANALYSIS<sup>1</sup> (operations)



	\$1,200	\$1,200/Au oz & \$20/Ag oz			\$1,200/Au oz & <mark>\$16.5/Ag</mark> oz		
Reserves	Tonnes	Ag Eq (g/t)	Ag Eq (moz)	Tonnes	Ag Eq (g/t)	Ag Eq (moz)	
Proven	5,450,005	512	89,719,230	5,145,011	523	86,470,520	
Probable	6,178,260	450	89,443,807	5,803,574	462	86,121,411	
Total	11,628,265	479	179,163,037	10,948,585	490	172,591,932	
Variation (%)	-	-	-	(6%)	2%	(4%)	
Resources	Tonnes	Ag Eq (g/t)	Ag Eq (moz)	Tonnes	Ag Eq (g/t)	Ag Eq (moz)	
Measured	8,900,825	614	175,640,365	8,667,406	626	174,538,787	
Indicated	9,384,134	541	163,175,127	9,055,796	555	161,569,307	
Inferred	13,920,487	400	179,221,889	13,039,859	418	175,372,258	
Total	32,205,447	500	518,037,382	30,763,062	517	511,480,352	
Variation (%)		-	-	(4%)	3%	(1%)	

1. The table is based on internal calculations and has not been audited by the external third party consultant.

Tightly defined vein structures lead to low resource sensitivity to price

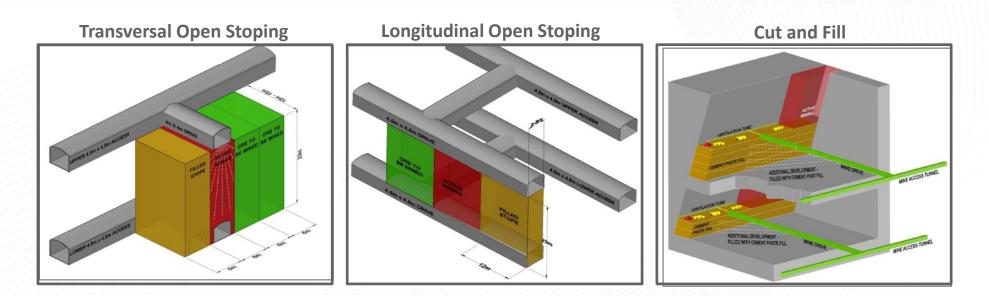


# **Operational Overview** Eduardo Landin



### MINING METHODS FOR WIDE VEINS





- Vein width: 2 20m
- Expected dilution: 18% 30%
- Production: 1,500 3,000 tonnes per stope/month
- Highly mechanised
- Examples: Inmaculada, Pallancata, Pablo and San Jose

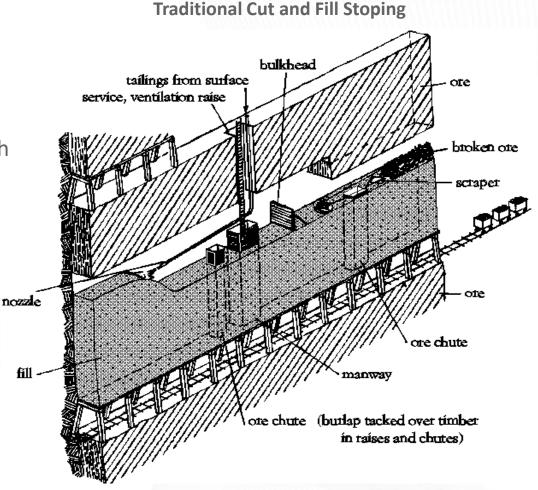
**Highly efficient method leading to low AISC** 

### MINING METHODS FOR NARROW VEINS



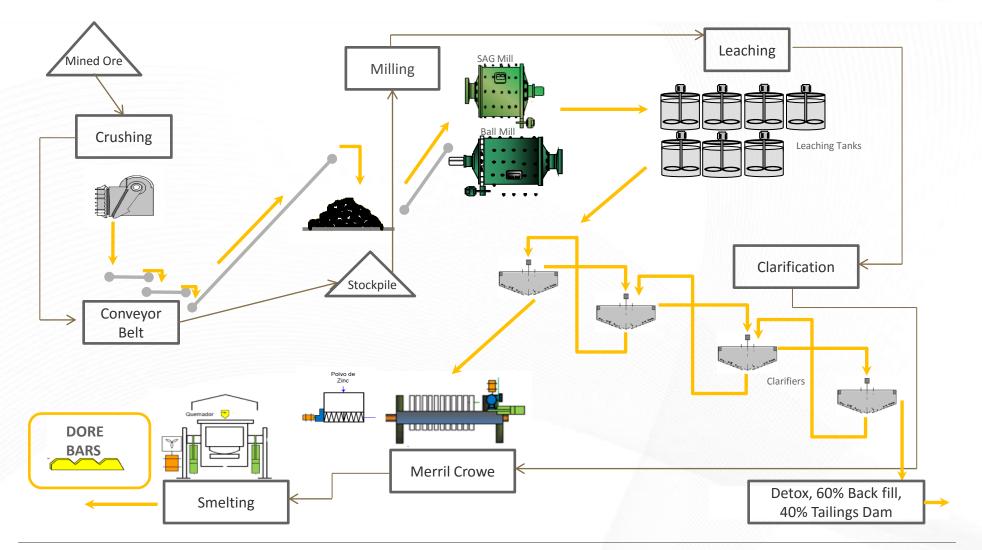


- Expected dilution: 36%–40%
- Production: 500 650 tonnes per stope/month
- Labour intensive
- Example: Arcata



HOC has over 50 years experience in narrow vein mining

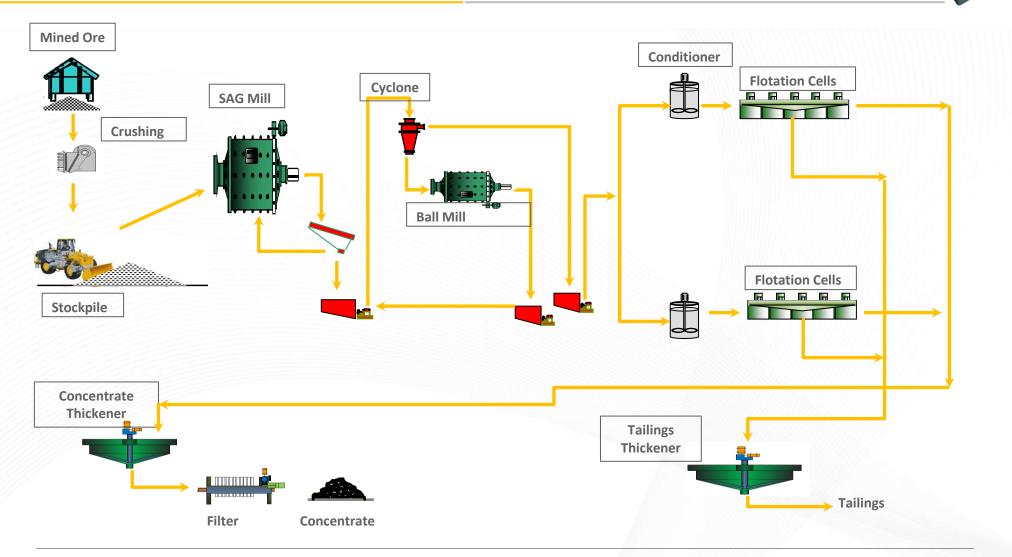
### **PROCESSING METHODS – DYNAMIC LEACHING (OXIDES + SULPHIDES)**



**Expected Recoveries Au ≈ 96% Ag ≈ 89%** 

Example: Inmaculada

### **PROCESSING METHODS – FLOTATION (SULPHIDES)**



**Expected Recoveries Au ≈ 89% Ag ≈ 86%** 

Examples: Arcata, Pallancata & San Jose

HOCHSCHILD MINING PLC

### STRONG FOCUS ON COST AND EFFICIENCY CONTROL



# Set of integrated control tools developed to ensure rapid identification of deviations and corrective action

#### **Mine Panels**



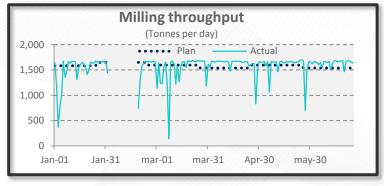
#### **Developments Panels**



#### **Plant Panels**



#### Daily control of operation metrics



Real-time access to data is key to cost control

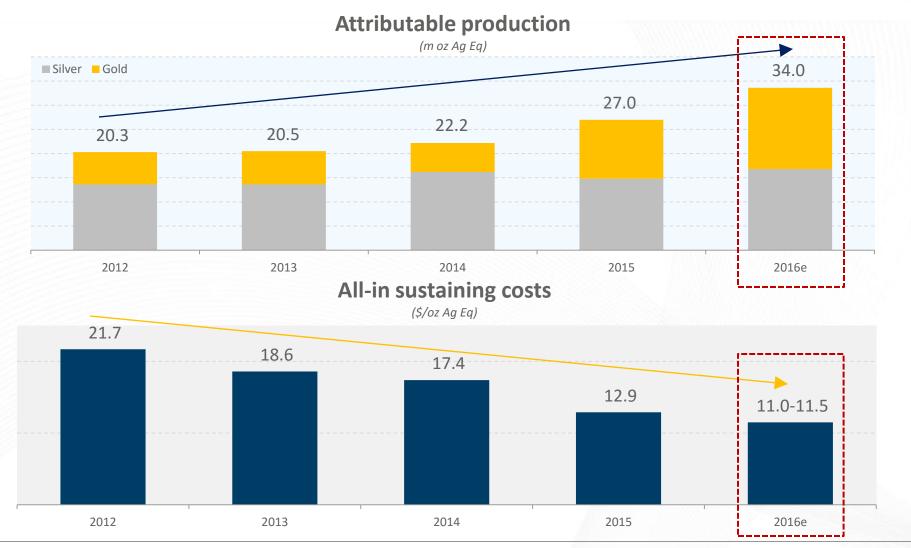
### **CONTROL TOOL: MINE PANELS**



### **Inmaculada Mine Panel**



### HOC TRANSFORMATION: PRODUCTION AND AISC



### **Delivering 70% production growth & 50% cost reduction**

#### HOCHSCHILD MINING PLC

\*2015-2016e using average gold/silver ratio for 2015 of 74x to convert gold to silver equivalent. Historic ratio of 60x used for 2012-2014.

### **CASH OPTIMISATION PLAN**

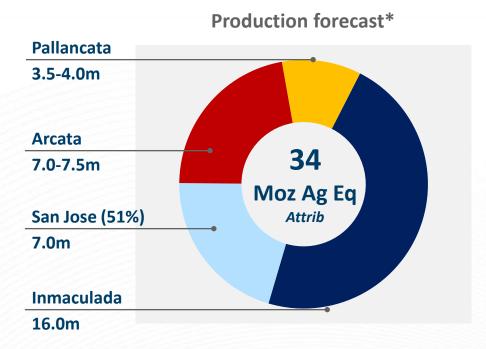
Processenia

- In 2013, cash optimisation plan implemented including:
  - -Significant headcount reduction
  - -Productivity measures (incl. dilution control, energy efficiency, mining methods)
  - -Supply chain management
  - -Commercial negotiations
- Plan has achieved \$725m of total cumulative savings since 2012\*:
  - -\$286m from Peru operations
  - —\$274m from San Jose
  - -\$54m from Inmaculada (vs Feasibility Study)
  - -\$110m from savings in Administrative expenses

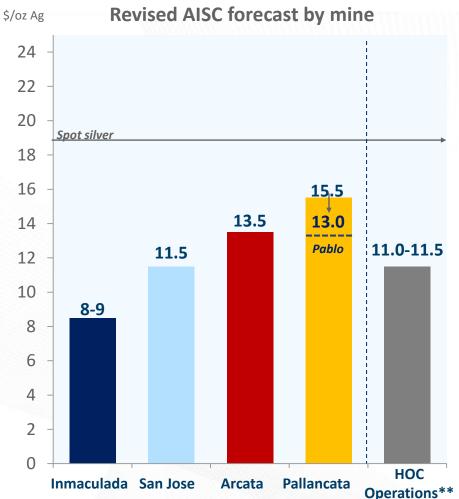


### \$725m+ of savings delivered since 2012

### **2016 SPLIT BY OPERATION**



- 2016 production guidance increased from 32m to 34m Ag Eq oz
- 2016 AISC guidance reduced from 12.0-12.5 to 11.0-11.5 \$/oz Ag Eq
- Pallancata in transition stage before introduction of Pablo feed



Production and cost guidance improved

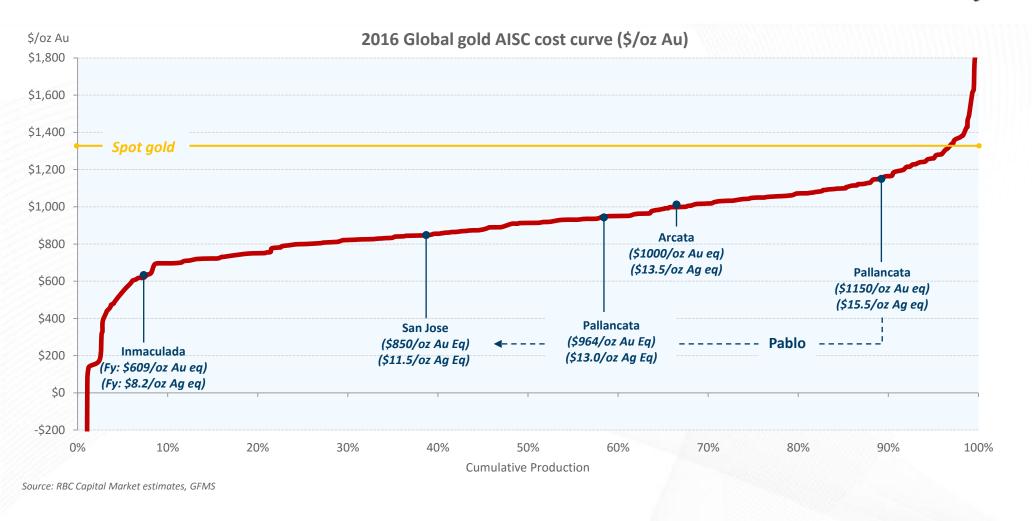
#### HOCHSCHILD MINING PLC

\*Using average gold/silver ratio for 2015 of 74x to convert gold to silver equivalent

\*\*HOC Operations AISC in Au equivalent is between \$815 /oz and \$850 /oz

28

### HOCHSCHILD MINES ON THE GOLD COST CURVE



Inmaculada cost in bottom decile of gold mines

Investor Day Presentation Operations: San Jose



### **SAN JOSE**



### • 51% owned. McEwen Mining has 49%

- Located in Santa Cruz, Argentina
- 50,491 ha site
- Started in 2007
- Underground operation
- Conventional/mechanised (trackless) cut-and-fill
- Plant capacity: 1,650tpd
- Product: 50% silver/50% gold; 50% concentrate/50% dore



Argentina	<b>P&amp;P Reserves</b> (m oz Ag Eq)	<b>M&amp;I Resources</b> (m oz Ag Eq)
All Cal	55.2	127.0
	Inferred Resources (m oz Ag Eq)	Production (2015) (oz)
San Jose O	37.2	6.7m Ag 96,640 Au
	<b>Unit cost</b> (2016 H1) (\$/t)	<b>AISC</b> (2016 H1) (\$/oz Ag Eq)
	201.7	11.7

	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015
Ore production (tonnes treated)	146,829	101,937	154,642	144,851	124,224	108,771
Average grade silver (g/t)	428	470	453	441	466	428
Average grade gold (g/t)	6.09	6.27	6.63	6.09	6.47	6.20
Silver produced (koz)	1,770	1,362	1,994	1,780	1,617	1,315
Gold produced (koz)	25.21	18.28	29.44	24.90	23.01	19.29
Silver equivalent (koz)	3,635	2,715	4,172	3,274	2,998	2,742

2016 cashflows improved due to economic changes and tax reforms

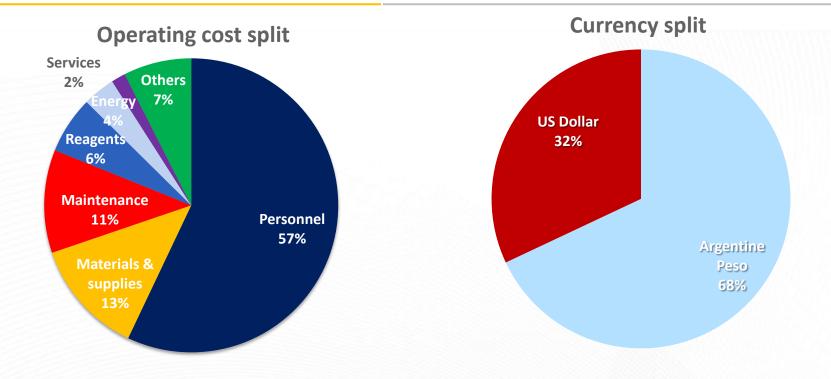


San Jose Reserves <sup>1</sup>	Tonnes	Ag (g/t)	Au (g/t)	Ag (moz)	Au (koz)	Ag_Eq (moz)
Proved	1,229,347	521	7.4	20.6	293.6	38.2
Probable	656,266	414	6.5	8.7	137.5	17.0
Total	1,885,613	484	7.1	29.3	431.0	55.2
San Jose Resources <sup>1</sup>	Tonnes	Ag (g/t)	Au (g/t)	Ag (moz)	Au (koz)	Ag_Eq (moz)
Measured	1,991,527	575	8.3	36.8	533.6	68.8
Indicated	2,453,665	395	5.7	31.2	449.2	58.1
Total	4,445,192	476	6.9	68.0	982.8	127.0
Inferred	1,532,716	390	6.1	19.2	298.7	37.2

1. 2015 Report audited by the external third party consultant.

### SAN JOSE COST AND CURRENCY SPLIT





### **Cost reduction initiatives**

- Project under execution to replace rock mine fill with hydraulic fill to accelerate mine cycle.
- Evaluation to increase production of dore up to 70% in order to obtain savings in commercial expenses
- Replacement of drilling bars (Jumbos) with longer ones to increase drilling capacity by 15%



Investor Day Presentation Operations: Arcata





#### • 100% owned

• Located in Southern Peru Cluster

#### • Started in 1964

• 47,000 ha site

#### • 4,600m ASL

- Underground operation
- Conventional/mechanised cut-and-fill
- Plant capacity: 2,500tpd (2016: 1,750tpd)
- Product: 80% silver/20% gold; concentrate



Peru		(m (	Reserves <sub>pz</sub> Ag Eq)	IV	M&I Resources (m oz Ag Eq) 60.6 Production (2015) (oz)		
			<b>d Resource</b> oz Ag Eq)	s Pro			
	G	5	1	5.6m Ag 15,600 Au			
Pallancata SAZUCA		Unit co	)	<b>AISC</b> (2016 H1) (\$/oz Ag Eq)			
Inmaculada Arcata	OAres	106.0			13.0	)	
	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015	
Ore production (tonnes treated)	172,305	161,092	184,994	162,133	155,373	145,551	
Average grade silver (g/t)	345	309	288	331	350	330	
Average grade gold (g/t)	1.31	1.13	1.03	0.99	0.97	0.97	
Silver produced (koz)	1,592	1,377	1,453	1,434	1,439	1,287	
Gold produced (koz)	5.68	4.68	4.58	3.92	3.69	3.47	
Silver equivalent (koz)	2,013	1,724	1,792	1,670	1,661	1,544	

**Operating for +50 years and still great potential** 

### **RESERVES & RESOURCES TABLE: DECEMBER 2015**

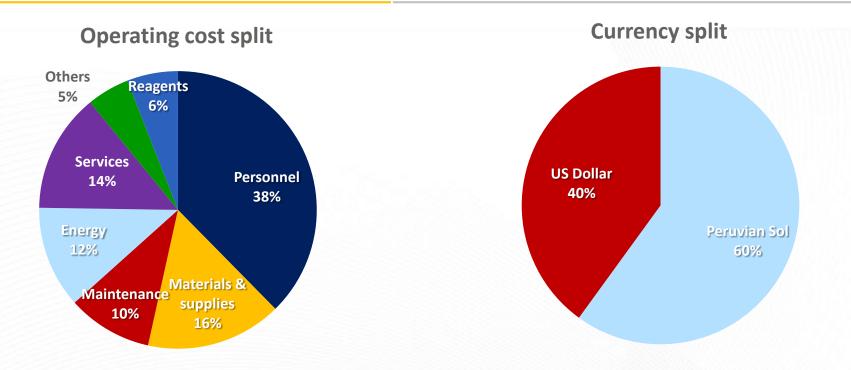
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Arcata Reserves <sup>1</sup>	Tonnes	Ag (g/t)	Au (g/t)	Ag (moz)	Au (koz)	Ag_Eq (moz)
Proved	652,377	347	1.1	7.3	22.6	8.6
Probable	881,991	311	1.1	8.8	31.0	10.7
Total	1,534,369	326	1.1	16.1	53.6	19.3
Arcata Resources <sup>1</sup>	Tonnes	Ag (g/t)	Au (g/t)	Ag (moz)	Au (koz)	Ag_Eq (moz)
Measured	1,758,822	457	1.4	25.9	79.5	30.6
Indicated	2,086,114	370	1.3	24.8	85.5	30.0
Total	3,844,936	410	1.3	50.7	165.0	60.6
Inferred	4,348,694	335	1.2	46.8	170.2	57.0

1. 2015 Report audited by the external third party consultant.

### **ARCATA COST AND CURRENCY SPLIT**





#### **Cost reduction initiatives**

- Evaluation of ore sorting project. New batches of mineral have been sent to Germany for testing
- Implementation of optimized hauling processes
- Time-study project is being carried out to reduce mine cycle



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Investor Day Presentation Operations: Inmaculada

#### **INMACULADA FILM**



# INMACULADA

HOCHSCHILD'S NEW CORE ASSET

# **INMACULADA: FAST TRACKED TO PRODUCTION**



From discovery to production in 6 years

#### **INMACULADA**



#### • 100% owned

- Located in Southern Peru Cluster
- Started in 2015
- 47,000 ha site
- 4,600m ASL
- Underground operation
- Conventional/mechanised (trackless) cut-and-fill
- Plant capacity: 3,850tpd
- Product: 70% gold/30% silver; dore



Peru		<b>P&amp;P Reserves</b> (m oz Au Eq)			<b>M&amp;I Resources</b> (m oz Au Eq)		
AUX ST	25			1.6			
	have .	Inferre (m		Production (2015) (oz)			
		0.6	8	84,640 Au 2.1m Ag			
Seléne 8	ruca Crespo	Unit co	<b>ost</b> (2016 H1, (\$/t)	)	<b>AISC</b> (2016 (\$/oz Au		
Inmaculada Arcata OAres		e	64.6		609	)	
	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015	
Ore production (tonnes treated)	338,630	280,530	329,925	277,486	53,325	-	
Average grade gold (g/t)	4.42	4.05	4.57	4.39	2.92	-	
Average grade gold (g/t)							
Average grade silver (g/t)	142	121	118	116	89	-	
	142 45.18	121 34.02	118 45.11	116 36.12	89 3.42	-	
Average grade silver (g/t)						-	

Hochschild's new flagship operation

#### **RESERVES & RESOURCES TABLE – DECEMBER 2015**

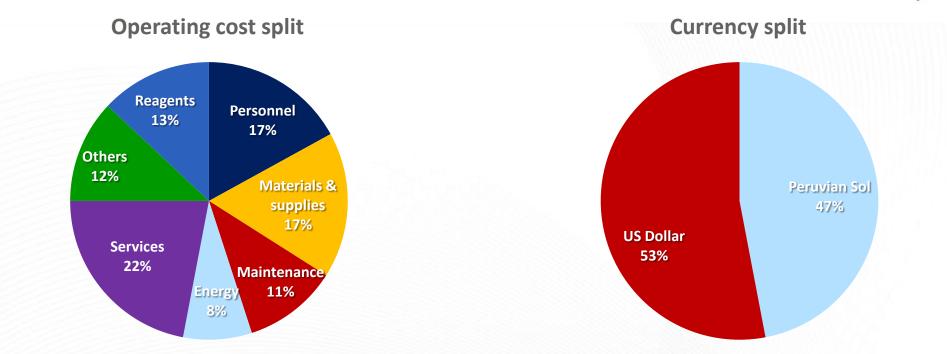


Inmaculada Reserves <sup>1</sup>	Tonnes	Ag (g/t)	Au (g/t)	Ag (moz)	Au (koz)	Ag_Eq (moz)
Proved	2,950,174	126	4.1	12.0	391.2	35.4
Probable	4,025,378	155	4.5	20.1	584.5	55.2
Total	6,975,552	143	4.4	32.0	975.7	90.6
Inmaculada Resources <sup>1</sup>	Tonnes	Ag (g/t)	Au (g/t)	Ag (moz)	Au (koz)	Ag_Eq (moz)
Measured	2,707,568	155	5.1	13.5	439.4	39.8
Indicated	3,793,491	188	5.4	22.9	660.4	62.6
Total	6,501,060	174	5.3	36.4	1099.8	102.4
Inferred	3,733,302	124	3.0	14.9	357.6	36.3

1. 2015 Report audited by the external third party consultant.

# Hoensemp

### **INMACULADA COST AND CURRENCY SPLIT**

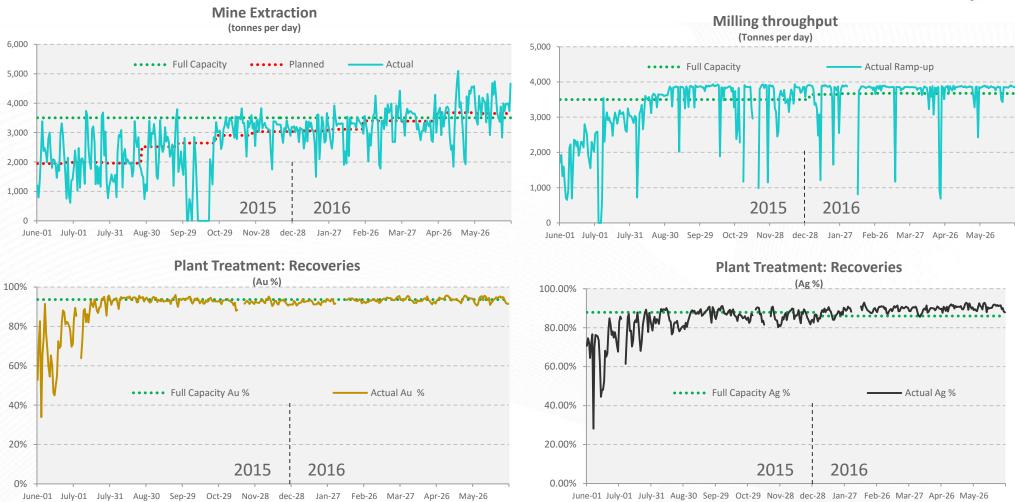


#### **Cost reduction initiatives**

- Change of ore transportation contractor to achieve better rates
- Optimisation of cement volume in the mine filling mix, aligned with rock resistance studies
- Negotiation conducted with local authorities to use government budget to improve access roads

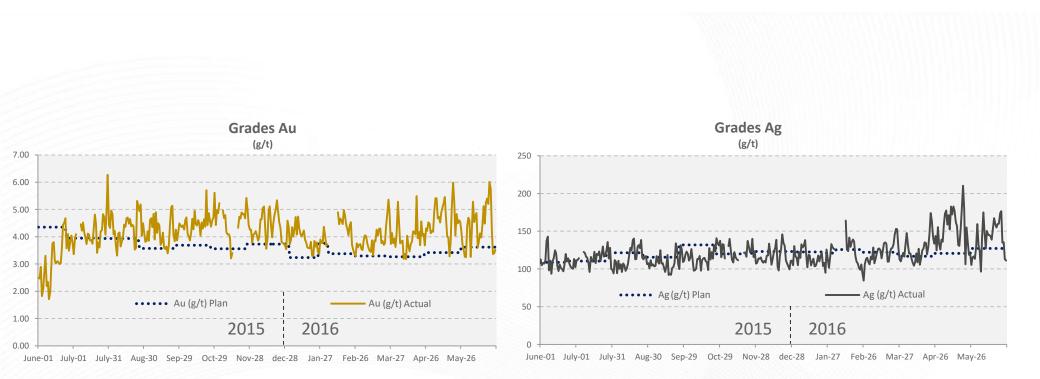


#### **INMACULADA PERFORMANCE SINCE COMMISSIONING**



Ramp-up above expectations

#### **INMACULADA PERFORMANCE SINCE COMMISSIONING**



#### Grades better than those anticipated by geological model

Investor Day Presentation Operations: Pallancata

La the State



#### **PALLANCATA**



#### • 100% owned

• Located in Southern Peru Cluster

#### • 15,915 ha site

• Started in 2007

#### • 4,600m ASL

- Underground operation
- Conventional/mechanised (trackless) cut-and-fill
- Plant capacity: 3,000tpd (2016: 1,000tpd)
- Product: 75% silver/25% gold concentrate

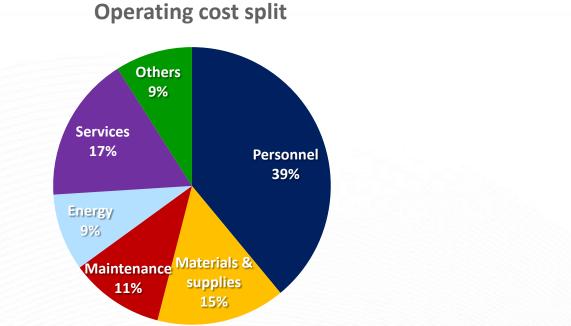


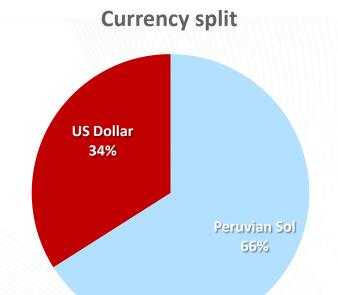
Peru			<b>Reserves</b> oz Ag Eq)	IV	<b>1&amp;I Reso</b> (m oz Ag	
all so		1	4.1		48.9	•
	Any -		<b>d Resource</b> pz Ag Eq)		oduction (oz)	
	S	4	8.7		3.7m 16,420	-
	A REAL PROPERTY AND A REAL					
Pallancata Selene	zuca Crespo	Unit co	<b>ost</b> (2016 H1, (\$/t)	)	AISC (2010 (\$/oz Ag	-
Pallancata Selene Inmaculada Arcata	zuca "Grespo "Ares			)		Eq)
Pallancata Selene Inmaculada Arcata	zuca Grespo O Ares Q2 2016		(\$/t)	) <b>J</b> Q3 2015	(\$/oz Ag	Eq)
Pallancata Selene Inmaculada Arcata Ore production (tonnes treated)	zuca Crespo OAres Q2 2016 66,313	1	(\$/t) <b>41.2</b>		(\$/oz Ag 15.9	Eq)
Selene Inmaculada Arcata		<b>1</b> Q1 2016	(\$/t) <b>41.2</b> Q4 2015	Q3 2015	(\$/oz Ag <b>15.9</b> Q2 2015	Eq) <b>)</b> Q1 2015
Ore production (tonnes treated)	66,313	<b>Q1 2016</b> 69,423	(\$/t) <b>41.2</b> Q4 2015 107,320	Q3 2015 125,560	(\$/oz Ag <b>15.9</b> Q2 2015 140,289	Eq) Q1 2015 148,722
Ore production (tonnes treated) Average grade silver (g/t)	66,313 358	<b>Q1 2016</b> 69,423 324	(\$/t) <b>41.2</b> Q4 2015 107,320 272	<b>Q3 2015</b> 125,560 272	(\$/oz Ag <b>15.9</b> <b>Q2 2015</b> 140,289 268	Eq) Q1 2015 148,722 229
Ore production (tonnes treated) Average grade silver (g/t) Average grade gold (g/t)	66,313 358 1.85	<b>Q</b> 1 2016 69,423 324 1.69	(\$/t) <b>41.2</b> Q4 2015 107,320 272 1.40	<b>Q3 2015</b> 125,560 272 1.36	(\$/oz Ag <b>15.9</b> <b>Q2 2015</b> 140,289 268 1.32	Eq) Q1 2015 148,722 229 1.08

Transitioning to the Pablo vein at the end of 2016

# Increans

#### PALLANCATA COST AND CURRENCY SPLIT





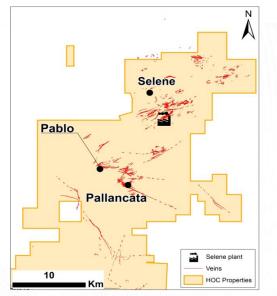
#### **Cost reduction initiatives**

- Replacement of mine backfill contractor to achieve rate savings
- Evaluation of underground paste backfill plant to increase Pablo productivity
- Evaluation and replacement of shotcrete contractor to reduce costs

# Hoceceno -

# PALLANCATA: TRANSITIONING TO PABLO VEIN

- Wide, high grade vein discovered at 100% owned mine
- Impressive width of 9-10m: low cost production
- Pablo increases throughput to 2,000-2,200tpd from current 1,000tpd
- Adjusted mine plan to transition to Pablo later in 2016
- \$119m NAV at spot prices\*
- 2016: 4,000m drilling programme on Pablo/Yurika veins

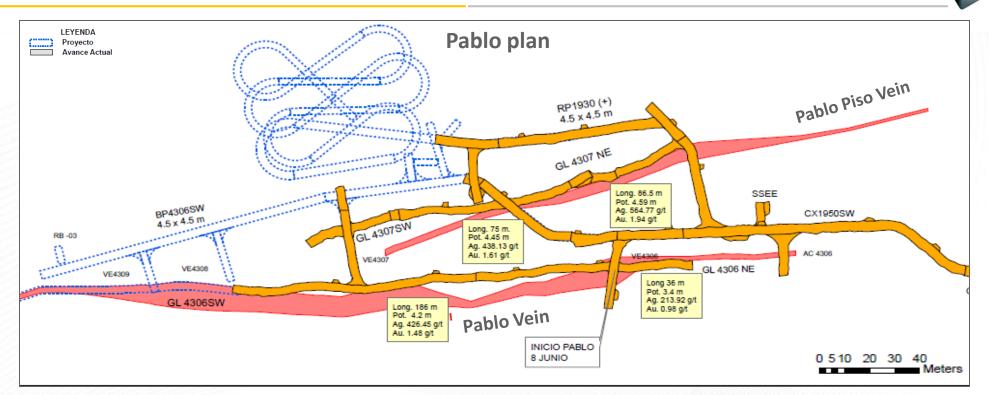


Pablo mineral sample



# Brownfield programme delivering high value additions

PABLO



- Production from Pablo on track to start at end 2016
- Pending environmental/operational permits expected Q1 2017
- Underground development to date has included parallel Pablo Piso vein

Initial geological results better than expected



#### **Resource table**

Pablo	Dec 2015	Jun 2016	Var (%)
Tonnes	1,918,527	2,111,474	10
Ag (g/t)	291	347	19
Au (g/t)	1.0	1.2	20
Ag Eq (g/t)	366	436	19
Ag Eq (m oz)	22.6	29.6	31
Width (m)	10.9	10.4	(5)

#### 2016 **Cash Flow Model** Unit 2017 2018 2019 2020 Total **Net Revenue** \$ m 19.1 83.0 111.8 115.8 47.8 377.6 Costs \$m (1.8)(42.4)(57.8)(57.3)(36.6)(195.8)**Unit Cost** \$/t 20.2 80.9 80.7 80.0 102.7 81.5 Selling expenses \$ m (0.2)(1.1)(1.5)(5.1)(1.5)(0.8)Capex \$ m (13.3)(15.8)(35.3)(3.1)(2.1)(1.0)\$ m (1.0)(4.2) Admin (0.2)(1.2)(1.3)(0.5)**Royalties** \$ m (0.5)(0.8)(1.1)(1.2)(0.5)(4.1)\$ m 133.0 Total (pre-tax) 21.9 52.5 3.0 47.1 8.5 6.3 6.5 **Ounces Ag Eq** Moz 1.1 4.6 2.7 21.1 \$/oz 14.8 12.0 11.4 16.3 13.0 **AISC Ag Eq** \_ NAV (5%) \$ m 119

**Cash Flow Model\*** 

#### New Pablo NAV of \$119m

#### HOCHSCHILD MINING PLC

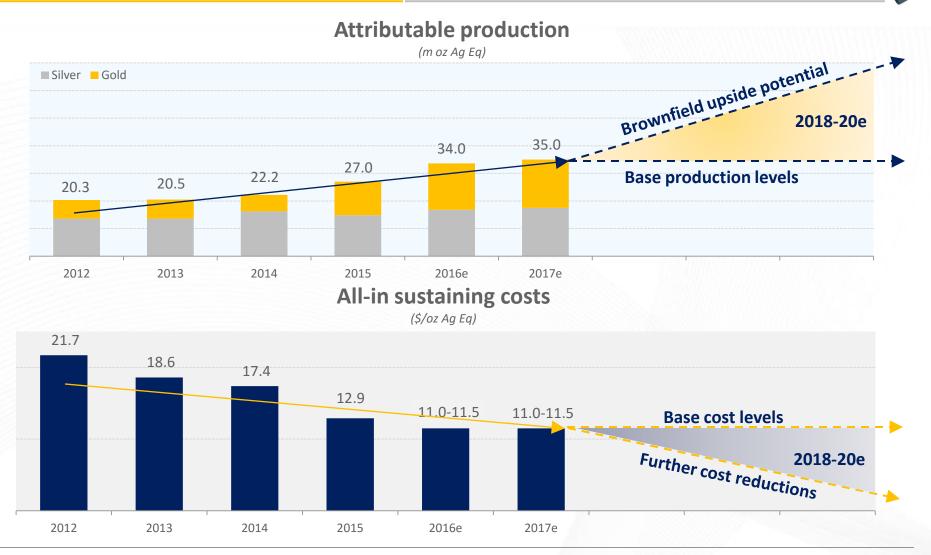
\*Spot prices: \$20/oz Ag; \$1,300/oz Au. Discount rate of 5%.



Investor Day Presentation Production and Cost Projections



#### HOC LOM PRODUCTION AND AISC PROJECTIONS



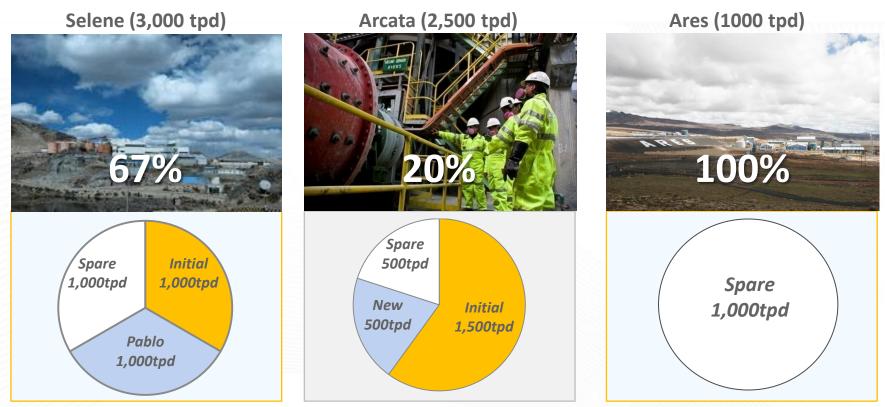
#### Already delivering 70% production growth and 50% cost reduction

HOCHSCHILD MINING PLC

\*2015-2016e using average gold/silver ratio for 2015 of 74x to convert gold to silver equivalent. Historic ratio of 60x used for 2012-2014.

#### SPARE PLANT CAPACITY AVAILABLE





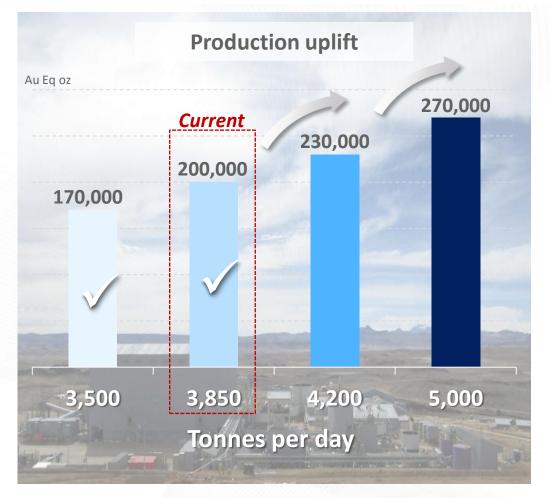
- Currently Hochschild is at 70% capacity
- Increasing resources to fill up the plants would
  - Increase production by approximately 30%
  - Materially reduce costs

# Short-term high value opportunity

### **INMACULADA: PLANT EXPANSION POTENTIAL**

Procession P

- Significant production upside
- Lower AISC
- Low capex estimates for expansion
  - -4,200tpd ≈ \$10m
  - 5,000tpd ≈ \$50m
- Initial modular construction allows relatively simple capacity increases
- Additional resources will be required to avoid LOM reduction



Small investment required to materially increase capacity

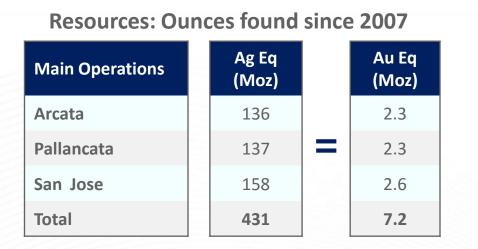


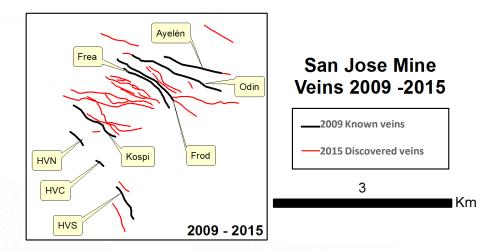
**Brownfield Exploration Plan** Oscar García



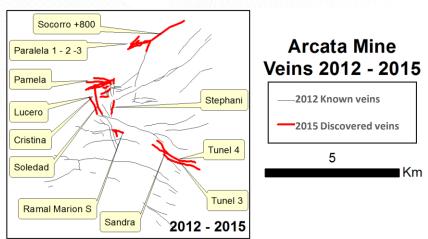


#### **PROVEN TRACK RECORD OF FINDING MINERALISATION**





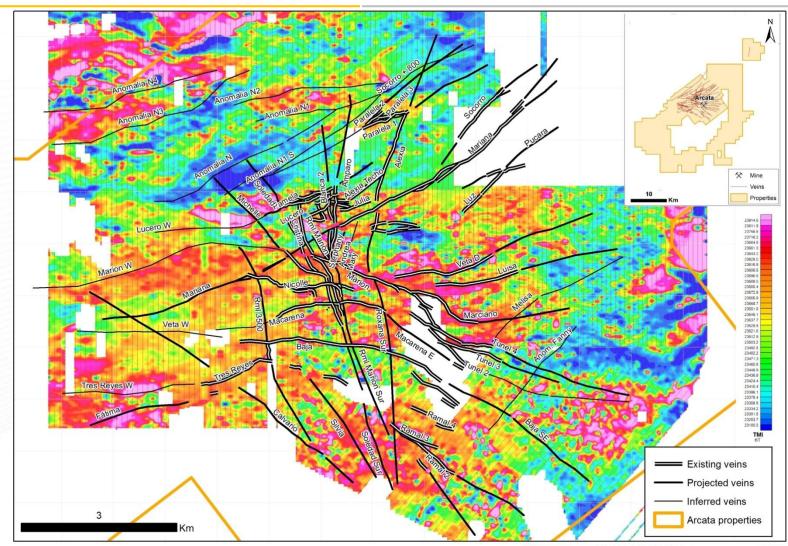
- Highly successful brownfield exploration programmes at all operations
- Value of ounces discovered in less than 10 years exceeds \$5 billion in revenue from Arcata, Pallancata and San Jose



Sustained brownfield exploration yields success and an enhanced LOM

#### **USE OF GEOPHYSICS TO FIND STRUCTURES UNDER 400M COVER AT ARCATA**





## **BROWNFIELD EXPLORATION PLAN**



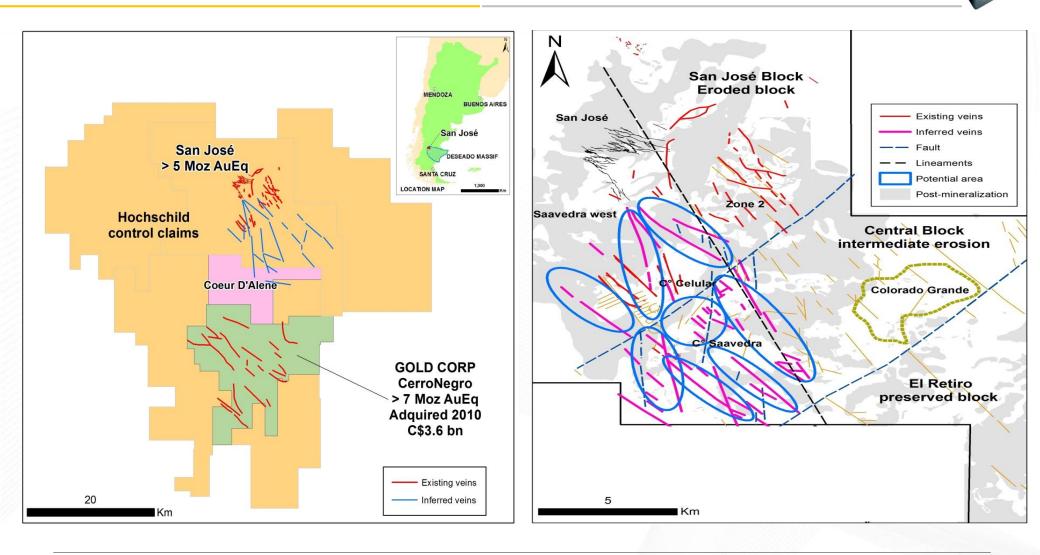
#### • 2013-2016: Potential Resource targets identified

<b>Targets</b> Ag Eq (moz)	Conservative	Base case	Optimistic
Arcata	122	195	279
Pallancata	94	164	234
Inmaculada	90	157	224
San Jose	187	328	468
Ares	41	72	103
Total	523	916	1,309



### Significant prospection completed, targets ready for drilling

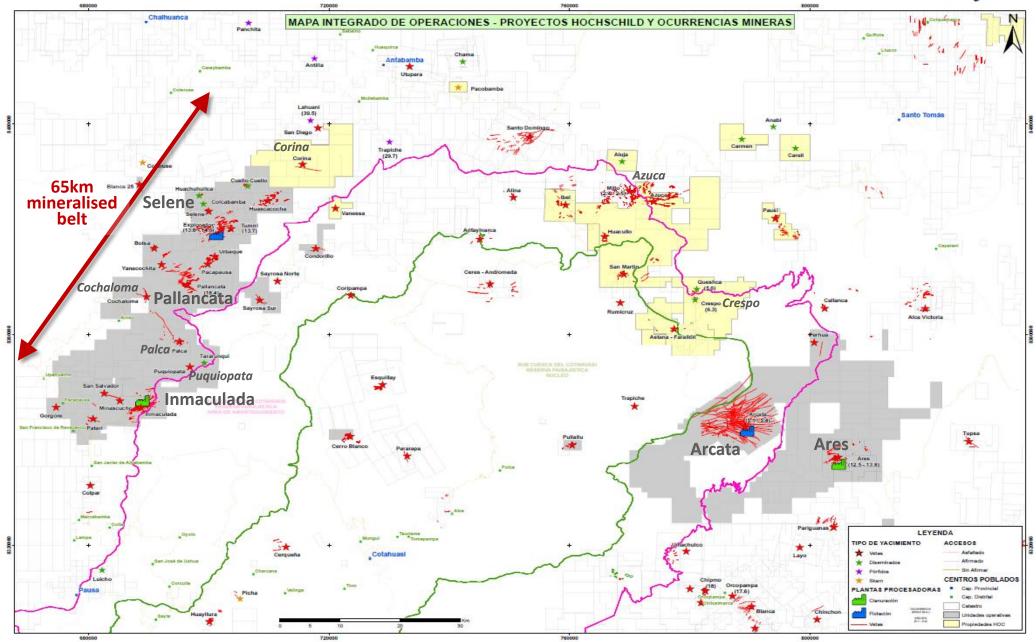
#### SAN JOSE PROPERTIES: PART OF A LARGE DISTRICT



# SOUTHERN PERU CLUSTER

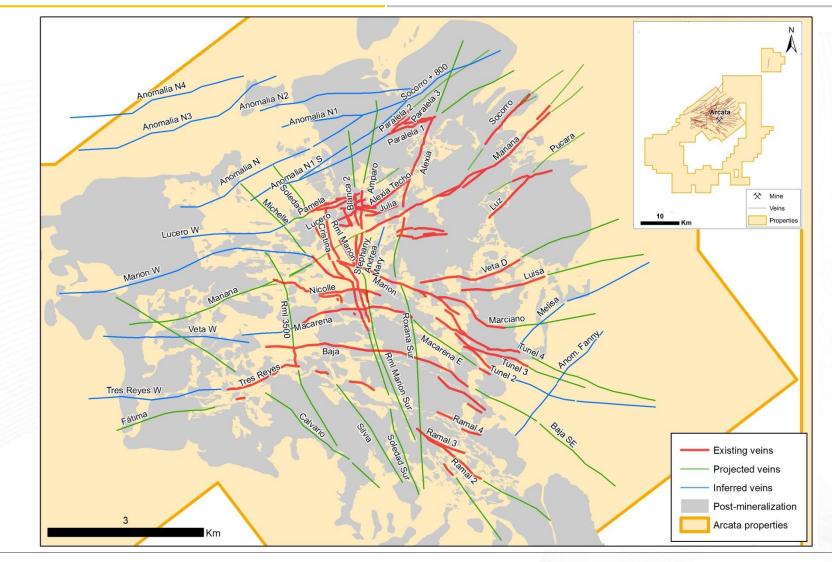






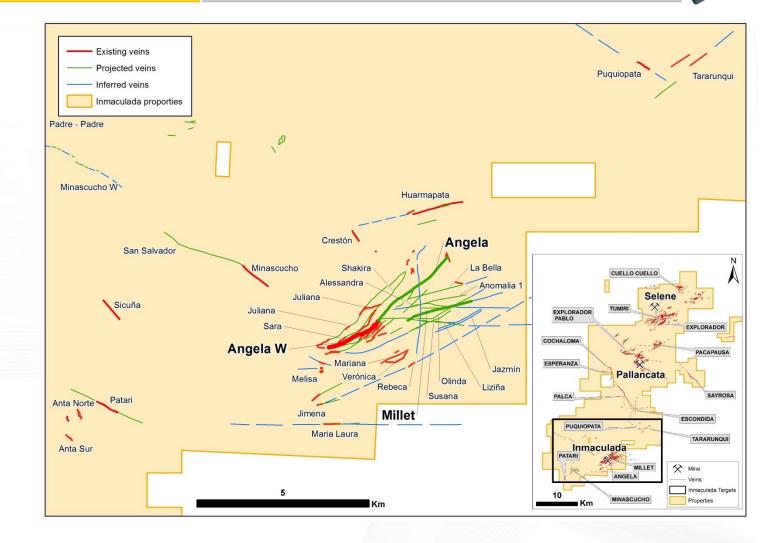
#### **ARCATA: A LARGE, HIGH DENSITY VEIN CAMP**





## INMACULADA: REGIONAL UPSIDE

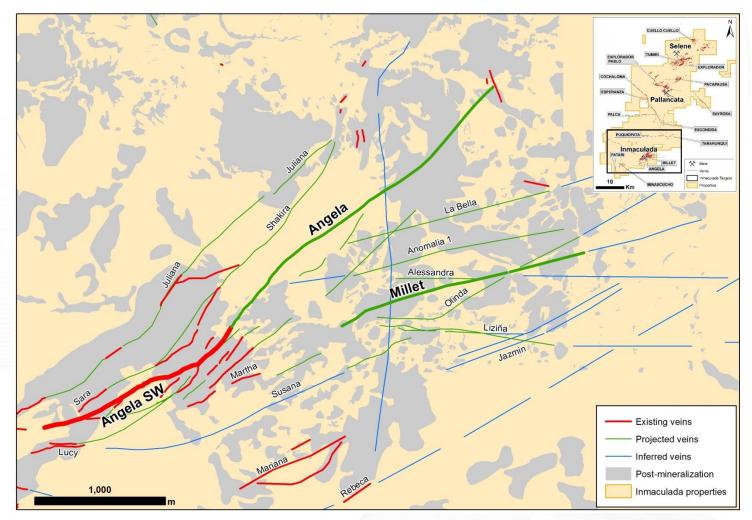
- Several satellite veins to main Angela oreshoot
- Large exploration upside
- Very little exploration outside the main operation's area



## **INMACULADA: SIGNIFICANT UPSIDE IN OPERATIONAL AREA**



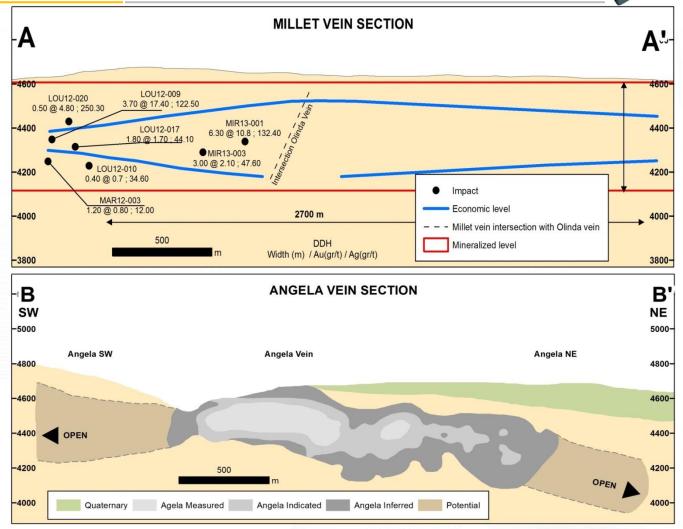
- Angela Vein still open along strike
- Newly discovered
   Millet Vein



### **INMACULADA: SIGNIFICANT UPSIDE IN OPERATIONAL AREA**

HOCHSCHLO

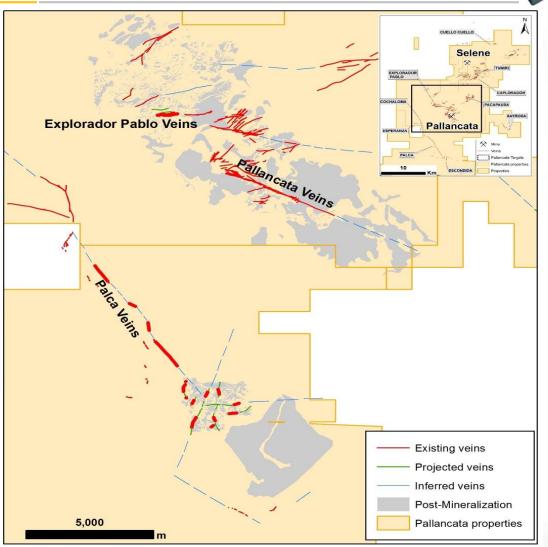
- Millet vein known along
  700m may extend 2,000m
- Angela vein oreshoot still open along strike to the east



### PALLANCATA: EXPLORATION CHANGING THE PICTURE

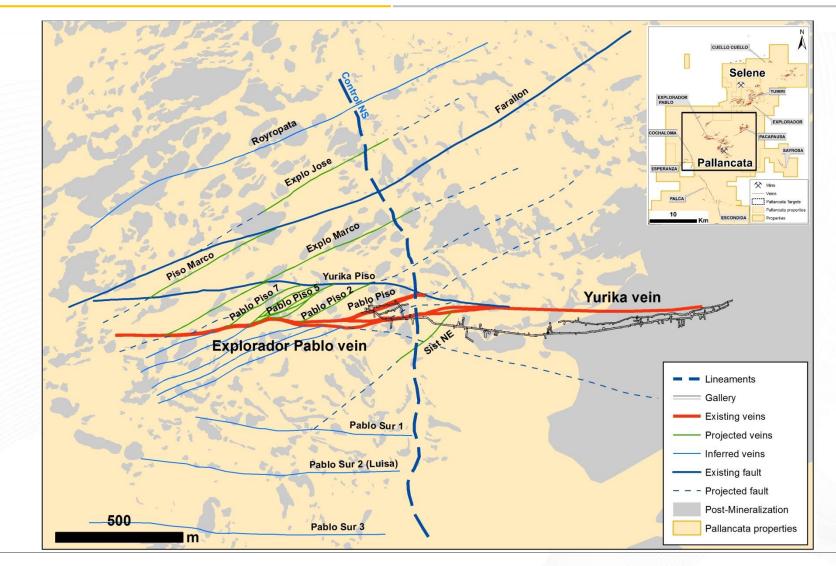
Inocusculo

- Until a year ago a one vein system
- Newly discovered Pablo vein: an extension of the previously known Yurika vein
- Palca structure may extend > 5 km and will be tested in the near future



#### PABLO: A DISCOVERY OF AN EXTENSIVE VEIN SYSTEM





#### HOCHSCHILD MINING PLC



	<b>Targets</b> Ag Eq (moz)	Conservative	Base Case	Optimistic	<b>Targets</b> Ag Eq (moz)	Conservative	
	Arcata	122	195	279	Arcata	65	
	Pallancata	94	164	234	Pallancata	56	
2	Inmaculada	90	157	224	rative ersion	67	
al	San Jose	187	328	468	San Jose	100	
ces	Ares	41	72	103	red urces Ares	21	
	Total	523	916	1,309	Total	309	
	\$ m	36	36	36	\$ m	74	
	\$/Ag eq oz	0.07	0.04	0.03	\$/Ag eq oz	0.24	

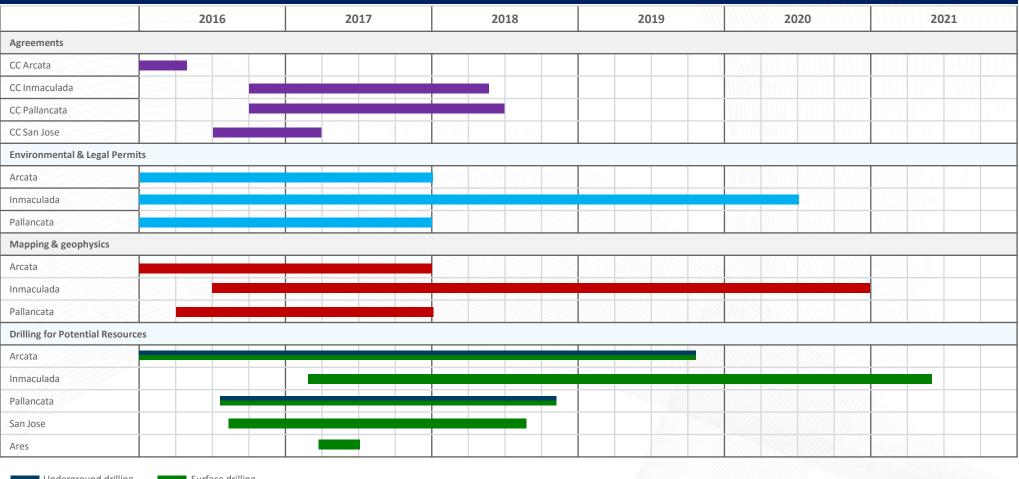
- Only committed budget is \$36m, additional investment contingent on finding ounces
- Investment required to convert Potential Resources into Inferred Resources could be an additional \$74-184m depending on success of Potential resources programme

Very low cost for additional ounces

# **EXECUTION PLAN AND CONTROL**



#### **OBTAIN 5 YEARS OF LOM IN RESERVES AND 5 ADDITIONAL YEARS OF LOM IN RESOURCES BY 2020**



Underground drilling

Surface drilling

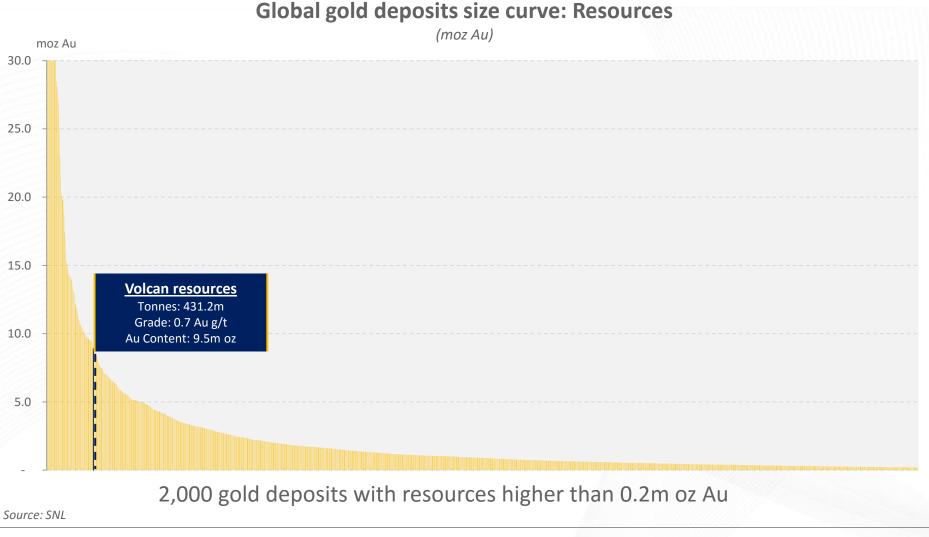


Early Stage Projects & Greenfield Isac Burstein/Eduardo Landin



## **VOLCAN: AN ENORMOUS GOLD RESOURCE**



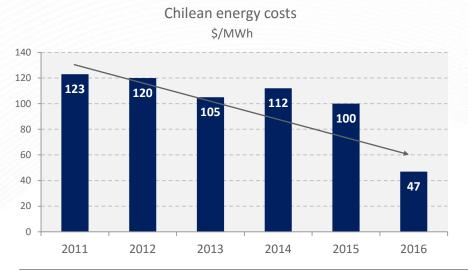


Top 5% in the gold deposits size curve

# **VOLCAN LOCATION**



- Located in the Maricunga gold belt district: a region with great geological potential
- Close to other significant mining projects:
  - Salares Norte (Goldfields)
  - Lobo Marte (Kinross)
  - Cerro Casale (Barrick/Kinross)
- Energy costs falling significantly in Chile





#### **Chile: Maricunga region**

Source: Annual report of the Ministry of Energy in Chile http://www.energia.gob.cl/tema-de-interes/nuevo-anuario-del-sector-energia

#### **VOLCAN 2016 ASSESSMENT**

# Hacesceno -

#### **Currently working with Ausenco to:**

- Review the current geological block model
- Improve mine design and pit optimisation
- Review metallurgical information and the plant design
- Review mining CAPEX and OPEX



Next step is to prepare a Scoping Study

#### CRESPO

- Profitable project: updated feasibility using spot prices
- Fully permitted
- Within our Southern Peru cluster
- Geological potential



<b>Operational Metrics</b>	Unit	Crespo		
LOM	yrs	9		
Ore Production	Mt	20.5		
Au grade	g/t	0.5		
Ag grade	g/t	39		
Au recovery	%	80%		
Ag recovery	%	35%		
Au Eq	Koz	356.0		

Financial Metrics	Unit	Crespo
Project Capex	\$m	90.0
Production Costs	\$/t	10.8
Sustaining Capex	\$m	20.5
AISC	\$/oz Au Eq	716
Cash Flow <sup>1</sup>	\$m	104.2
NAV (5%), Ag-20 Au 1,300	\$m	59.2 (22% IRR)
NAV (5%), Ag-15 Au 1,100	\$m	16.5 (10% IRR)

#### A profitable project

# AZUCA

- Large resource: similar ounces to Arcata,
   Pallancata & Inmaculada
- But lower grade vs Arcata, Pallancata & Inmaculada
- Same district as San Martin and Huacullo: potential synergies
- Option value: ounces in the ground
- New geological hypotheses to be tested (2016-2017)



					1010///////////////////////////////////
Resources	Azuca	Arcata	Pallancata	San Jose	Inmaculada
Moz Ag Eq	103	118	98	164	139
Grade Ag Eq (g/t)	229	446	390	854	422

#### Looking for a high grade core vein

# **GREENFIELD EXPLORATION PLAN**

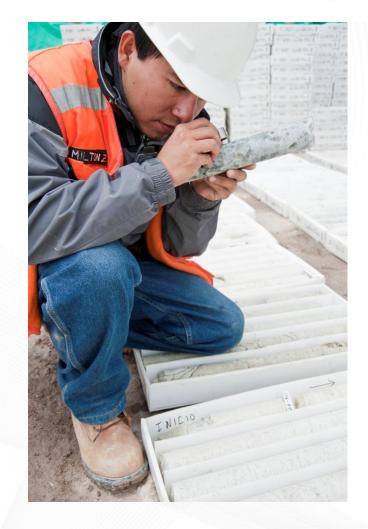
#### **Organic opportunities**

- Main focus in Peru
- Leveraging on historic data/work: +30,000 private/public reports
- Small/efficient field team
- Prioritise projects with the lowest risk/highest potential
- Two drill ready opportunities being advanced:
  - ✓ Corina: 2km vein, 20km north of Pallancata
  - ✓ Fresia: 2 veins, +3km long each in area with historic high grade Ag production

#### Third party opportunities

- Constantly monitoring divestitures in attractive jurisdictions
- Evaluating opportunities with junior companies with attractive discoveries
- Three porphyry projects (Antay, Alpacocha and Josnitoro) in Peru and one in Chile (Victoria) optioned to third parties





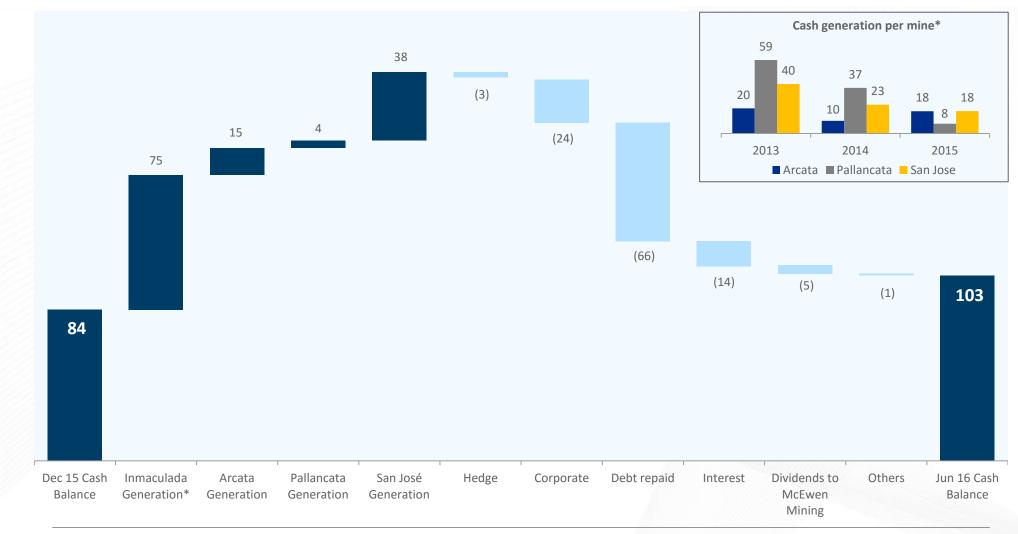


**Financial Strategy** Ramon Barua





#### **EVOLUTION OF H1 2016 CASH BALANCE**



#### Measure and control financial performance of operational assets

## FURTHER PROGRESS ACHIEVED IN DEBT REDUCTION

- Procession
- **Debt amortisation profile** Śm \$105m debt repaid in 2015 350 Bond 295 300 Additional \$100m debt reduction YTD 250 - Prepaid \$50m medium term loan 200 150 - Cancellation of \$50m short term loans including further 100 Short term debt Peru \$30m announced 6 Sept 2016 GyM 50 25 10 10 Net debt improved from \$351m in Dec 2015 0 2016 2017 2018 2019 2020 2021 to \$267m in Jun 2015 Net debt/EBITDA progression\* Net Debt/EBITDA improved from 2.5x to <1.0x 5.8x 2021 Bonds callable starting Jan 2018 2.5x <1.0x Jun-15 Dec-15 Jun-16

Leverage ratios at investment grade level



#### **Investment Policy**

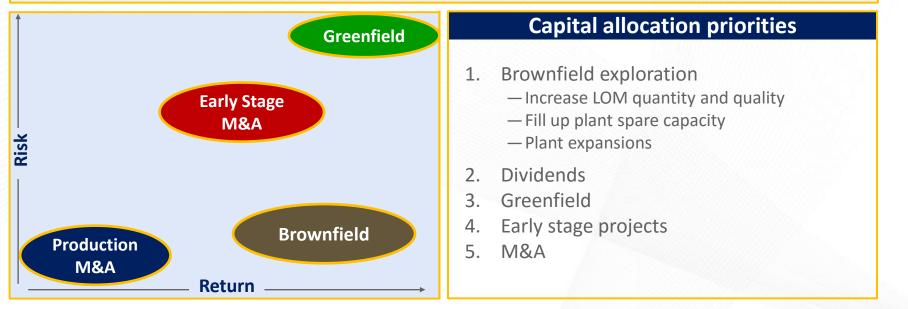
Returns greater than 12-15% per annum

Typically early stage projects

Bottom half of the AISC cost curve

Properties in the Americas

Strong geological potential



Positioned to deliver sustainable and significant growth in total shareholder returns

# SHAREHOLDER RETURNS



- How can we enhance shareholder return?
  - ✓ Sustain/improve margin and cashflow of existing assets
  - ✓ LOM extension and capacity increase
  - ✓ Greenfield exploration
  - ✓ Disciplined investment in quality projects
- Dividends:
  - ✓ We have resumed dividends given return to profitability
  - ✓ Have not defined a policy to retain flexibility while we continue to repay debt and commodity prices remain volatile

	2010	2011	2012	2013	2014	2015	H1 2016
Dividend declared (\$)	16.9m	20.3m	20.3m	-	-	-	7.0m

**Clear goal to provide returns to shareholders** 



Achieving Transformational Growth Ignacio Bustamante



### CONCLUSIONS

- Significant brownfield potential identified expected to deliver additional low cost growth
- Target to deliver 5 years of LOM in reserves and 5 additional years of LOM in resources by 2020
- Pablo already a reality, but untapped geological potential could be material
- Projects in portfolio offer optionality and long term resources
- Management focused on productivity and cost controls
- Commitment to CSR is a responsibility but also a competitive advantage

# STRONG UPSIDE EXPECTED FROM ENHANCED BROWNFIELD PLAN

Investor Day Presentation Appendix

носнъснио

3210-TK-007 LIQUIDO: PULPA CIANURADA ALTURA: 16.5 m DAMETRO: 15.90 m CAE 2025 m<sup>2</sup>

## **ARGENTINA: ECONOMIC AND TAX TRANSFORMATION**



#### Export Tax Elimination

- ✓ 10% export taxes on concentrate sales eliminated: \$12m p.a.
- ✓ 5% export taxes on dore sales eliminated: \$6m p.a.
- Dividends
  - ✓ Elimination of 10% tax on dividends
  - ✓ Dividends plan for 2016: \$35m (\$21m YTD)

#### • Port rebate

- ✓ Rebate for exports through Patagonian ports restored in Nov 2015
- ✓  $\approx$  9% FOB value of exports: \$20 million p.a.

## Peso devaluation

- ✓ 70% of operating costs incurred in pesos
- $\checkmark$  Material devaluation has so far been offset by salary inflation
- ✓ Government has clear goals to control inflation

# Significantly improved business environment