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The technical information contained within this presentation has been reviewed and approved by Professor Richard Viljoen. Professor Richard Viljoen has more than 30 years' experience in the mining industry, including 15 years as chief consulting geologist for Gold Fields of South Africa. Notable past experience includes the development of significant mines including Northam Platinum and the Leeudoorn and Tarkwa gold mines, identifying and developing a significant platinum deposit in the Bushveld Complex for Akanani Resources as well as acting as consultant for exploration and mining companies in Canada, Mexico, Venezuela, India and China in the fields of base metals, gold and platinum. Professor Richard Viljoen has extensive experience relevant to the style of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined under the JORC Code (2012). Professor Richard Viljoen consents to the inclusion in this presentation of the matters based on his information in the form and context in which it appears.

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An energy storage solutions provider, exclusively focused on vanadium based energy

storage systems

### A low cost, vertically integrated primary vanadium producer

### **MINING**



- Large, high-grade, primary vanadium assets and resource base ~550 Mt grading  $1.6\% - 2.0\% \text{ V}_2\text{O}_5$  in magnetite
- 3 deposits, well serviced with logistics infrastructure

### **PROCESSING**



- Low cost, flexible and scalable primary vanadium processing facilities
- Owns 2 of the world's 4 operating primary vanadium production processing facilities
- Aiming to be the leading primary vanadium producer with production



 Developing electrolyte manufacturing with 200MWh capacity

**ELECTROLYTE** 

- Leverages own primary processing capacity and knowledge for low cost production
- Create a business model for electrolyte supply

### **MANUFACTURING**



- Investment intoOEMs<sup>1</sup> of VRFBs<sup>2</sup> via the VIP<sup>3</sup>
- Support of local VRFB assembly in South Africa

### **DEPLOYMENT**



- MW scale energy storage project development including core solar PV and long duration mini-grid IPP<sup>4</sup> offering
- Direct sales into large mandates/tenders in Africa

Through its vertical integration business strategy, Bushveld Minerals can deliver across the upstream and downstream vanadium value chain

# Bushveld Vanadium overview



### 1. Vametco

- Mine and processing facility
- 185.5 Mt Resource, 47.4 Mt reserve grade of 2% V<sub>2</sub>O<sub>5</sub> in magnetite
- Life of Mine of >30 years (ore reserves)
- 2019 production of 2,833mtV and production cash cost (C1) of US\$18.10/KgV
- 2020e production of 2,700 mtV 2,850 mtV and cash cost of US\$17.50/kgV – US\$17.90/kg.
- Current products: NitrovanTM, Modified Vanadium Oxide ("MVO") and Ammonium Metavanadate ("AMV") and Ferrovanadium ("FeV")

### 2. Brits

- Outcropping, strike extension of the Vametco mine
- 66.8 Mt JORC resource of 1.6% V<sub>2</sub>0<sub>5</sub> in magnetite
- Provides the potential for additional ore feed for Vametco and Vanchem

### 3. Vanchem

- Low cost primary processing facility
- 2020e production of 960 mtV 1,100 mtV and cash cost of cash cost guidance US\$18.40/kgV and US\$19.0/kgV
- Current products: Vanadium Pentoxide ("V<sub>2</sub>O<sub>5</sub>"), FeV, Chemicals
- Future products: Vanadium Trioxide ("V<sub>2</sub>O<sub>3</sub>")

# 4. Mokopane

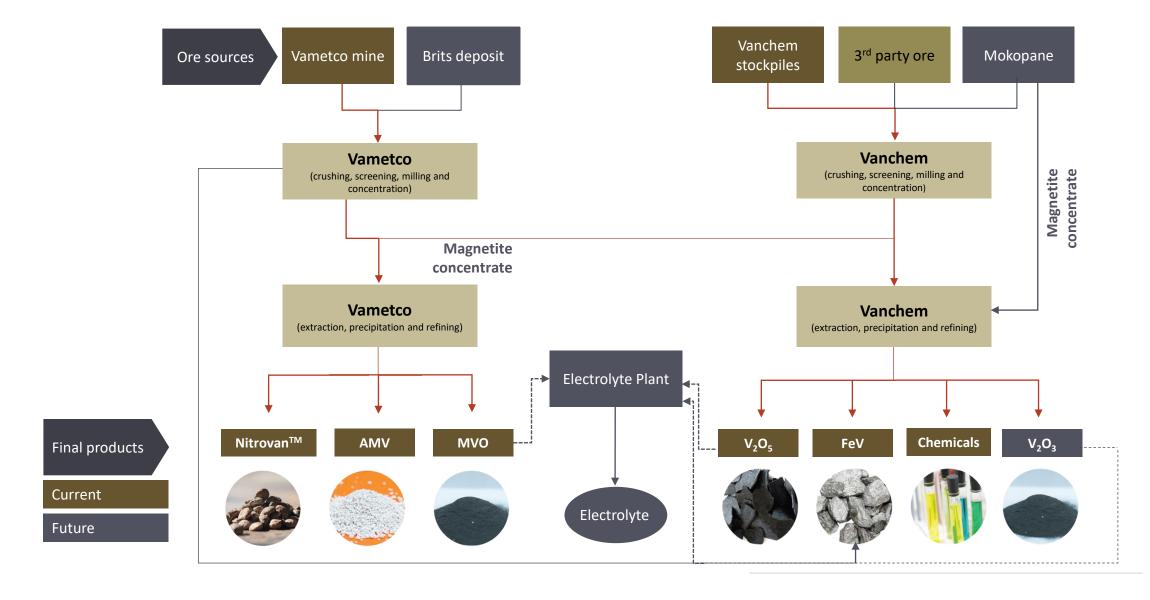
- 298 Mt JORC resource, with vanadium inmagnetite grades of 1.75% V<sub>2</sub>0<sub>5</sub>
- 30 year Mining Right executed in January 2020
- Mokopane to become a primary source of feedstock for Vanchem and supply dry magnetic separated ore

# Map of operations **NORTHERN LIMB KEY** Mokopane Main Road Railway **EASTERN** LIMB **WESTERN** LIMB Maphocs Mine Brits Middelburg Rustenburg -Vanchem Vametco Pretoria Witbank ■ Johannesburg kilometers

- Assets are located in South Africa, host to the largest high-grade primary vanadium deposits in the world
- Vametco, Brits and Mokopane comprise a total JORC-compliant resource base of at least 550 Mt (100 % basis), including 76 Mt (100 % basis) of JORC-compliant reserves, with some of the highest primary grades in the world

# Bushveld Minerals' flexible and integrated asset base





# Bushveld Energy's business model



### **Electrolyte**

Developing the production and sales of the highest value component of VRFBs

- Developing a 200 MWh vanadium electrolyte production facility to supply to local and international VRFB projects, together with the IDC<sup>1</sup>
  - Approved construction. Bushveld Minerals commitment of ZAR68 million through to 2022. The IDC also approved the investment for its share of equity and all the debt funding for the project
- Implementing vanadium electrolyte rental contracts
- Creating a financial structure to own vanadium and rent electrolyte

### **Deployment**

Megawatt scale energy storage project development, with direct sales into a large scale mandates

- Preparing for the 2,000 MW energy storage allocation in South Africa's 2019 Integrated Resource Plan, and other
   African projects within the World Bank's 17.5 GWh energy storage roll-out programme
- Developing a commercial 1 MW mini-grid at the Vametco mine, including 2.5 MW of solar PV and a 1 MW / 4 MWh
   VRFB as a funded independent power producer

### **Manufacturing**

Investment into global VRFB manufacturers and local assembly of VRFBs

- Established a VRFB Investment Platform for investment into VRFB companies with attractive upside potential
  - A US\$5 million strategic interest in Invinity, the AIM-listed entity created by the merger of redT<sup>2</sup> and Avalon<sup>3</sup>
  - Acquisition, as part of a consortium, of Enerox<sup>4</sup>, the Austrian VRFBs original equipment manufacturer







# H1 2020 Highlights



# **H1 2020 Operational and Financial Highlights**

- Group vanadium production 1,649mtV ↑ 18%
  - Production losses of ~ 380 mtV directly related to the Covid-19 nationwide lockdown
- Group sales of 1,765 mtV, ↑ 58%.
  - Sales to China: 18% vs 3% in H1 2019
- Realised sales price of US\$24.20/kgV ↓ 65%
- Revenue of US\$43.1 million ↓ 45%
  - Lost Revenue due to Covid-19 of US\$9.2 million, and costs of US\$0.4 million
- EBITDA loss of (US\$1 million) ↓ 102%
- Operating loss of (US\$9.9 million) ↓ 126%
- Cash and cash equivalents: US\$24.6 million

- Zero fatalities
- Vametco recorded TIFR¹ of 18.80 ↓ 11% .Vanchem TIFR of 0.009
- 36 Covid-19 cases as at 30 August 2020 100% recovery rate
- No Covid-19 related stoppages since May 2020

# **Bushveld Energy**

- Incorporation of BELCO<sup>2</sup>
  - Financial close for BELCO<sup>2</sup> and IDC<sup>3</sup> funding approval
  - Funding approval from ELIDZ<sup>4</sup> and DTIC<sup>5</sup> to construct the building for the facility
  - Started EPC<sup>6</sup> of the plant
- Acquired 8.71% shareholding in Invinity<sup>7</sup>
- Signed surface sublease agreement and PPA<sup>8</sup> for Vametco mini-grid and obtained debt financing termsheet

# 2020 Outlook and Guidance

- US\$30 million Production Financing Agreement with Orion and under a separate agreement a convertible loan notes of up to US\$35 million
- Duferco<sup>9</sup>: early repayment of US\$11.5 million of their US\$23 million convertible loan notes
- Production guidance: 3,660 mtV and 3,950 mtV

### **Bushveld Energy**

- Advance BELCO<sup>2</sup> plant construction and execute additional electrolyte rental agreement(s)
- Investigate the business case for South Africanbased VRFB assembly
- Sign a debt financing term sheet and EPC<sup>6</sup> agreement for the Vametco's mini-grid





H1 2020 Interim Results

# Bushveld Minerals Health and Safety

H1 2020 INTERIM RESULTS – Fortune Mojapelo

# H1 2020 Health and safety performance



### Health and safety remains a top priority

- Vametco: TIFR<sup>1</sup> 18.80, an 11% ↓(H1 2019:21.16) and Vanchem: TIFR 0.009
- Vametco and Vanchem recorded zero fatalities
- 36 Covid-19 positive cases with 100% recovery rate as at 30 August 2020

# **Stakeholder and Community**

- Continued engagement and collaboration with employees, government and communities
- Supported local communities by supplying water and sanitisers to local hospitals, police stations and care homes

# Vametco's Total Injury Frequency Rate 22 21.16 21 11% 20 18.80 Improvement in Total Injury Frequency Rate 17 H12019 H12020

Prioritising the well-being of our employees and host communities

Covid-19 Statistics as at 30 August 2020							
	South Africa <sup>2</sup>	<b>Bushveld Minerals</b>					
Confirmed cases	627,041	36					
Recoveries	540,923	36					
Deaths	14,149	0					
Conducted test rate	6.28%	12.5%					
Cases/tests conducted	17.0%	41.9%					
Cases/population	1.1%	5.2%					
Recoveries /confirmed cases	86.3%	100%					
Deaths /confirmed cases	2.3%	0%					

<sup>1.</sup> TIFR: Total Injury Frequency Rate

<sup>2.</sup> Statistics South Africa, http://www.statssa.gov.za/publications/P0302/P03022019.pdf





H1 2020 Interim Results

# Production Financing Agreement and Convertible loan notes

H1 2020 INTERIM RESULTS – Fortune Mojapelo

# Production financing agreement



Terms						
Issuer	Bushveld Vametco Alloys (Pty) Ltd ("Vametco")					
Size	■ US\$30 million with Orion Mine Finance					
Maturity	Amortises over the life of mine and will be serviced through quarterly repayment amounts (comprising repayment of principal and payment of interest)					
	■ The quarterly repayment amount will be determined as the sum of the below 2 constituents:					
	- Gross revenue rate of 1.175% for years 2020 and 2021 and 1.45% from 2022 onwards, multiplied by Vametco's gross revenue for the quarter					
Doumonts	• From the beginning of the 2022 calendar year and throughout the remaining life of the loan, where the average quarterly vanadium realised equals or exceeds US\$47/kgV the gross revenue rate shall be 1.175%, subject to a gross revenue amount floor					
Payments	<ul> <li>Unit rate of US\$ 0.443/kgV multiplied by Vametco's aggregate vanadium sales units for the quarter</li> </ul>					
	<ul> <li>The unit rate will be adjusted for inflation at each anniversary of the execution date the loan agreement</li> </ul>					
	<ul> <li>Once Vametco reaches life of mine vanadium sales of approximately 132,020 mtV during the term of the facility, the gross revenue rate and unit rate will reduce by 75%</li> </ul>					
Repayment	<ul> <li>On each of the first 3 loan anniversaries, the Vametco has the option to repay up to 50% of both constituent loan parts. If Vametco utilises the loan repayment option, the gross revenue rate and the unit rate will reduce accordingly</li> </ul>					
Use of Proceeds	<ul> <li>Vametco's phase 3 expansion project</li> <li>Debt repayment</li> </ul>					

# Vametco Phase 3 expansion project fully funded

# Convertible loan note instrument ("Instrument") to raise up to US\$35 million



Terms				
Issuer	Bushveld Minerals			
Size	<ul> <li>Up to US\$35 million. Orion has conditionally agreed to subscribe for a minimum of US\$10 million and up to US\$20 million</li> <li>The Company will seek other subscribers for the balance on the same terms</li> </ul>			
Maturity	■ 3 Years from drawdown date			
Coupon	■ 10% Capitalised			
Drawdown	Bushveld will first draw down on Orion's maximum commitment of US\$20 million prior to drawing down on the US\$15 million from other investors			
	<ul> <li>Between drawdown and the Instrument's maturity date, Noteholders may, convert an amount of the outstanding debt, including capitalised and accrued interest</li> </ul>			
	- First six months: Up to 1/3 of the outstanding amount			
Conversion features	- Second six months: Up to 2/3 of the outstanding amount			
reatures	- From the anniversary of drawdown until the maturity date: the outstanding amount under the Instrument may be converted			
	- Bushveld also has the option to convert all, but not some, of the amount outstanding under the Instrument if its volume weighted average share price is more than 200% of the conversion price over a continuous 15 business days period			
Convertible price	ice The lesser of (i) 130% of the 15 business days volume weighted average closing price leading to the date on which the Drawdown Notice is served and (ii) 25p			
Use of Proceeds  Towards the first phase of Vanchem's critical refurbishment programme Debt repayment				





H1 2020 Interim Results

# Bushveld Minerals Operational Results

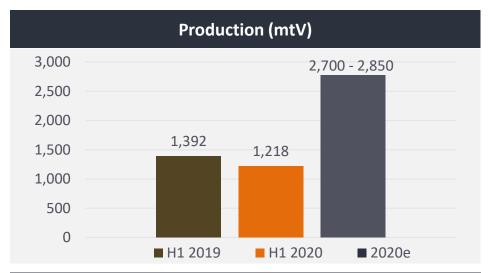
H1 2020 INTERIM RESULTS – Fortune Mojapelo

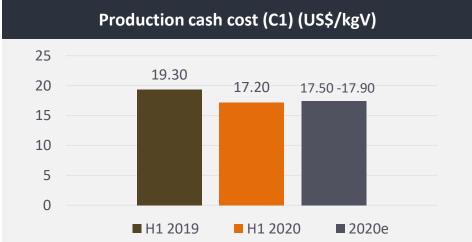
# Vametco's H1 2020 operational performance



### Vametco

- H1 2020 Production of 1,218 mtV, 13% 
   ↓ relative to H1 2019, (H1 2019: 1,392mtV)
  - Lost production of 300 mtV due to the Covid-19 nationwide lockdown
- Production cash cost (C1) of US\$17.20/kgV, 11 % ↓ H1 2019 (H1 2019: US\$19.3/kgV), supported by a weaker ZAR:USD exchange rate
- Total cash cost of US\$23.90/kgV
- 2020 guidance dependent on no further Covid-19 related stoppages
  - Production guidance: 2,700 mtV and 2,850 mtV (previously between 3,000 mtV and 3,200 mtV)
  - Production cash cost guidance (C1) guidance: ZAR295/kgV and ZAR300/kgV (US\$17.50/kgV and US\$17.90/kgV)
- Kiln-Off Gas commissioned at the end of September 2020
  - Will enable Vametco to comply with environmental regulations and increase kiln feed throughput
  - 2020 total capital expenditure of US\$2.3 million





Operational performance affected by the Covid-19 nationwide lockdown

# Vanchem's H1 2020 operational performance

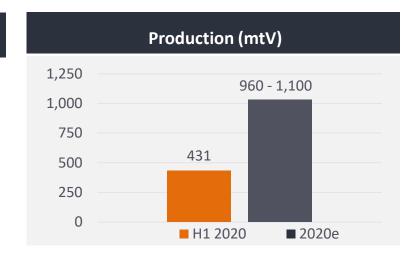


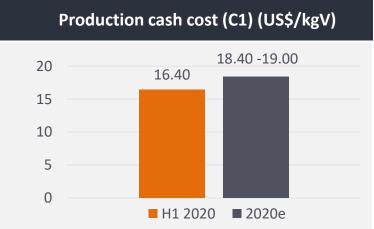
# Vanchem

- H1 2020 production of 431 mtV, lost production of 80 mtV due to the Covid-19 nationwide lockdown
- Production cash cost (C1) of US\$16.40/kgV
- Total cash cost of US\$22.50/kgV
- 2020 guidance maintained, dependent on no further Covid-19 related stoppages
  - 2020e production guidance of 960 1,100 mtV
  - 2020e production cash cost guidance ZAR310/kgV and ZAR320/kgV (US\$18.40/kgV and US\$19.00/kgV)

# Solid operational performance despite the Covid-19 nationwide lockdown







# Bushveld Energy's developments



# **Bushveld Energy**

### **Electrolyte / chemicals**

- Incorporated BELCO<sup>1</sup> as the production company for vanadium electrolyte, with initial capacity of 200 MWh, and started the engineering phase of the EPC<sup>2</sup>
- Achieved financial close for BELCO<sup>1</sup>, with a shareholding structure of 55% for Bushveld and 45% for the IDC<sup>3</sup>, which is also providing debt funding for the project
- Obtained approval from the ELIDZ<sup>4</sup> and the DTIC<sup>5</sup> for the land and building for BELCO<sup>1</sup>
- Signed a partnership agreement with Invinity<sup>6</sup> to deploy vanadium electrolyte rentals
- Post period, formed VERL<sup>7</sup> with Invinity<sup>6</sup> and signed a rental agreement for 5MWh with Pivot Power, an EDF-owned developer in the UK

### Investment

- Acquired an 8.71% shareholding in Invinity<sup>6</sup> in line with its strategy of partnering with VRFB companies
- Post period, completed the acquisition of Enerox<sup>8</sup> as part of an investment consortium, by forming EHL<sup>9</sup>

### Deployment

 Advanced the Vametco mini-grid project of 3.5MW of solar PV and 4MWh of VRFB energy storage by signing the surface sublease agreement and the PPA<sup>10</sup> for the project and received a debt term sheet







H1 2020 Interim Results

# Bushveld Minerals Financial Results

H1 2020 INTERIM RESULTS – Tanya Chikanza

# H1 2020 Income statement



US\$ million	H1 2020	H1 2019	% change			H1 2020	EBITDA wat	erfall (US\$ millio	on)	
Revenue	43.1	78.0	-45				Increase De	ecrease Total		
Cost of sales	(39.0)	(22.9)	70	60.0		16.0				
EBITDA	(1.0)	41.0	-102	50.0						
Depreciation	(8.9)	(3.5)	154	40.0	41.0					
Operating (Loss) / profit	(9.9)	37.5	-126	30.0						
(Loss) / Profit Before Tax	(10.7)	44.7	-124	20.0						
Basic (Loss) /Earning per share (US cents)	(0.92)	1.92	-148	10.0						
Realised price (US\$/kgV)	24.20	70.0	-65	0.0			-51.0		4.0	-1.0
London Metal Bulletin FeV price (US\$/kgV)	25.70	56.30	-54	-10.0	H1 2019 EBITDA	Sales Volume	Sales Price	-11.0	Other*	H1 2020 EBITDA

<sup>\*</sup>Other comprises of operating costs and selling and distribution

# H1 2020 Balance sheet



# **Balance Sheet items**

- Property plant and equipment of US\$154.6 million which includes the Vanchem assets, acquired in November 2019
  - Reduction of US\$30.7 million, relative to 31 December 2019, as a result ZAR to USD exchange rate devaluing by ~20% relative to 31 December 2019 rate
- The non-current liabilities include the Nedbank debt facilities of ZAR375 (~US\$21.9 million) and the Duferco convertible loan notes of US\$23.7 million
  - ZAR125 million revolving credit facility drawn in March 2020 to enhance liquidity
- Cash and cash equivalent as at 30 June 2020 was US\$24.6 million, relative to US\$34.0 million as at 31 December 2019
- In discussions with Nedbank Limited on the refinancing of outstanding term loan and revolving credit facility
- Duferco<sup>1</sup> has accepted an early repayment of US\$11.5 million of their US\$23 million convertible loan notes
  - US\$6.5 million will be repaid through the issue of shares, US\$5 million plus interest of US\$1.15 million will be settled as a cash payment

The debt repayment and refining allows the Group to reduce its gearing levels and have a stronger balance sheet

US\$ million	30 June 2020	31 December 2019
Property plant and equipment	154.6	185.3
Intangible assets	56.6	59.4
Investment properties	2.4	2.9
Cash and cash equivalent	24.6	34.0
Other assets (Financial Assets and inventories)	61.6	53.2
Total assets	299.8	334.8
Borrowing (Nedbank & Convertible Loan Notes)	46.5	41.8
Other liabilities (Environmental rehabilitation, trade and other payables)	44.7	51.9
Total liability	91.2	93.7
Total equity	208.6	241.1

1. Duferco: Duferco Participations Holding S.A.

# H1 2020 Cashflow statement



# **Capital expenditure**

- Net cash outflow from operating activities of (US\$2.7 million), due to the low-price environment
- Net cash used in investing activities of (US\$5.0 million), a reduction of US\$6.4 million relative to H1 2019
  - In line with the Group's cash preservation measures announced in the Q1 2020 operational update
- Net cash from financing activities inflows of US\$7.1 million
  - Includes drawdown of the Nedbank Limited revolving credit facility of ZAR125 million (~US\$7.5million) as well as funding from IDC¹ of US\$0.5 million and DBSA² of US\$0.2 million, offset by lease and finance costs
- 2020 Group capital expenditure guidance of ZAR135 million (~US\$8 million)

# **Cashflow**

The table summarises the main components of the cash flow during the period

Finance costs  1.4  Changes in working capital and provisions  Taxes paid  0.4  (11.1)  Net cash (used in) / from operating activities  (2.7)  Net cash used in investing activities  (5.0)  (11.4)  Net cash from financing activities  7.1  (1.8)  Cash (outflow) /inflow  (0.6)  21.5  Cash at the beginning of the year  34.0  42.0  Foreign exchange movements  (8.8)  2.6		H1 2020 US\$ million	H1 2019 US\$ million
Finance costs  1.4  Changes in working capital and provisions  Taxes paid  0.4  (11.1)  Net cash (used in) / from operating activities  (2.7)  Net cash used in investing activities  (5.0)  (11.4)  Net cash from financing activities  7.1  (1.8)  Cash (outflow) / inflow  (0.6)  21.5  Cash at the beginning of the year  Foreign exchange movements  (8.8)  2.6	(Loss) /Profit before taxation	(10.7)	44.7
Changes in working capital and provisions (2.1) 4.8  Taxes paid 0.4 (11.1)  Net cash (used in) / from operating activities (2.7) 34.7  Net cash used in investing activities (5.0) (11.4)  Net cash from financing activities 7.1 (1.8)  Cash (outflow) / inflow (0.6) 21.5  Cash at the beginning of the year 34.0 42.0  Foreign exchange movements (8.8) 2.6	Depreciation and amortisation	8.9	3.5
Taxes paid  Net cash (used in) / from operating activities  Net cash used in investing activities  Net cash from financing activities  Cash (outflow) / inflow  Cash at the beginning of the year  Foreign exchange movements  O.4  (11.1)  O.4  (11.1)  O.4  (11.1)  O.4  (2.7)  34.7  (1.8)  (1.8)  O.6)  Cash (outflow) / inflow  (0.6)  Cash at the beginning of the year  O.4  (11.1)  O.5  O.6  O.7  O.7  O.8  O.8  O.8  O.9  O.9  O.9  O.9  O.9	Finance costs	1.4	1.4
Net cash (used in) / from operating activities(2.7)34.7Net cash used in investing activities(5.0)(11.4)Net cash from financing activities7.1(1.8)Cash (outflow) /inflow(0.6)21.5Cash at the beginning of the year34.042.0Foreign exchange movements(8.8)2.6	Changes in working capital and provisions	(2.1)	4.8
Net cash used in investing activities(5.0)(11.4)Net cash from financing activities7.1(1.8)Cash (outflow) /inflow(0.6)21.5Cash at the beginning of the year34.042.0Foreign exchange movements(8.8)2.6	Taxes paid	0.4	(11.1)
Net cash from financing activities7.1(1.8)Cash (outflow) /inflow(0.6)21.5Cash at the beginning of the year34.042.0Foreign exchange movements(8.8)2.6	Net cash (used in) / from operating activities	(2.7)	34.7
Cash (outflow) /inflow (0.6) 21.5  Cash at the beginning of the year 34.0 42.0  Foreign exchange movements (8.8) 2.6	Net cash used in investing activities	(5.0)	(11.4)
Cash at the beginning of the year 34.0 42.0 Foreign exchange movements (8.8) 2.6	Net cash from financing activities	7.1	(1.8)
Foreign exchange movements (8.8) 2.6	Cash (outflow) /inflow	(0.6)	21.5
	Cash at the beginning of the year	34.0	42.0
Total cash at the end of the period 24.6 66.1	Foreign exchange movements	(8.8)	2.6
	Total cash at the end of the period	24.6	66.1

To manage near-term liquidity we continue to adhere to cash preservation measures

<sup>1.</sup> IDC: Industrial Development Corporation

<sup>2.</sup> DBSA: Development Bank of Southern Africa





H1 2020 Interim Results

# Vanadium Market

H1 2020 INTERIM RESULTS – Fortune Mojapelo

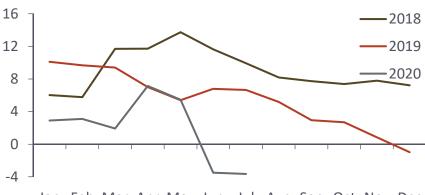
# H1 2020 Market dynamics



### **H1 2020 trends**

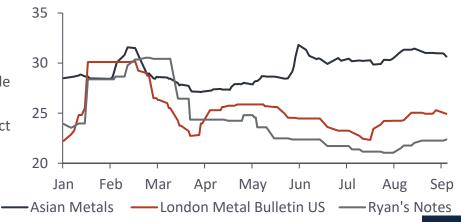
- At the start of 2020, we saw prices at ~US\$30/kgV, which retracted due to the Covid-19 pandemic
- Global GDP was 4% lower than H1 2019, due to Covid-19 pandemic and lockdowns <sup>1</sup>
  - Global steel production fell by 6% to 873 Mt (H1 2019: 928 Mt)<sup>2</sup>
  - Global vanadium production fell by 4% to 51.4 mtV (H1: 2019: 53.3 mtV)<sup>1</sup>
- Implementation of fiscal stimulus programmes in China and European Union
  - China announced infrastructure spending plans of ~US\$500 billion, that would result in more steel and rebar production and increase domestic vanadium consumption
    - Steel production 499 Mt, 1.4% higher than H1 2019 (H1:2019 492Mt)<sup>2</sup> as a result of the fiscal levers introduced in March 2020 to stimulate and fast-track an economic recovery. **China was a net vanadium importer in June and July 2020**
  - The European Commission announced €1.8 trillion (approximately US\$2.1 trillion) green infrastructure, investment package expected to include significant infrastructure spend
- Acceleration in the energy transition to a low-carbon energy future, increasing future demand for renewable energy generation and energy storage. Significant events in the VRFB industry include:
  - Increased deployment of VRFBs (51 MWh VRFB awarded to Sumitomo in Japan and 400MWh VRFB project announced by Shanghai Electric in China, requiring 300 mtV and 2,200 mtV, respectively)
  - 3GWh VRFB manufacturing facility announced in Saudi Arabia
  - Large, multinational power companies, such as EDF and Enel, started deploying VRFB technology

# Total Chinese V Net Exports (V<sub>2</sub>0<sub>5</sub>/VCN/FeV)<sup>1</sup>



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

# Year to Date Vanadium Prices (US\$/kgV)



<sup>1.</sup> Bank of Montreal

<sup>2.</sup> World steel Association

# Demand outlook: vanadium is expected to form part of stimulus plans



# **Vanadium Outlook**

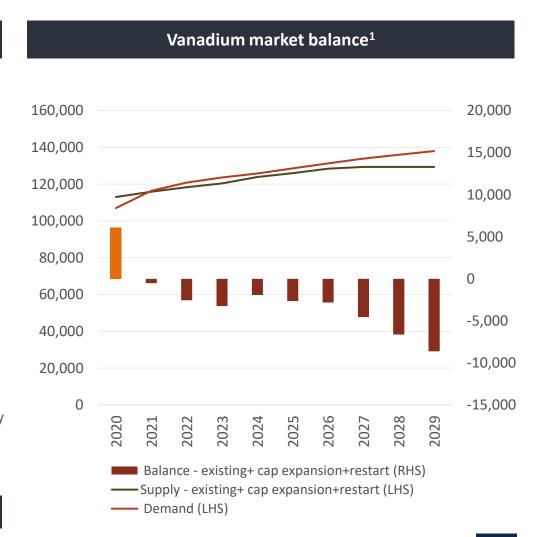
### Near-term

- China Robust demand is expected for the rest of year supported by infrastructure investments.
  - Steel mills are operating close to full capacity (80-90%) utilization rate
  - Strong domestic consumption forecasted for the rest of the year; export demand expected to remain soft
  - Prices in China may soften due to more non-Chinese producers redirecting excess production in order to benefit from the greater spot liquidity and higher prices
- Demand from the United States and Europe is expected to remain constrained for the rest of the year due to the economic slowdown

### Medium to long term

- Vanadium demand in the steel market expected grow at a CAGR ~2.7% through to 2029¹
- Supply forecasts based on existing production, announced capacity expansions and project restarts show a deficit ~8,600 mtV by 2029¹.
- Increased deployment of VRFBs and demand, is likely to rise as governments accelerate the energy transition to a low-carbon energy future
- Vanadium demand from VRFBS is expected grow at a CAGR ~ 6% through to 2027<sup>2</sup>





<sup>1.</sup> Roskill, Bushveld Minerals Analysis

<sup>2.</sup> Bushveld Minerals Analysis





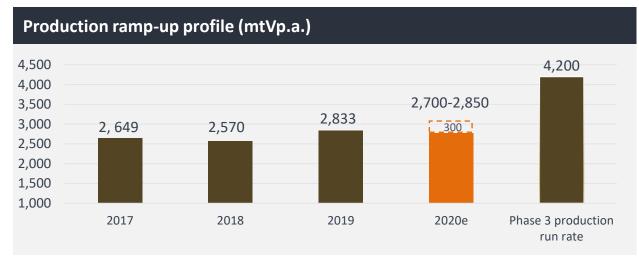
H1 2020 Interim Results

# Near-term Growth Plans

H1 2020 INTERIM RESULTS – Fortune Mojapelo

# Vametco's path to 4,200 mtV per annum





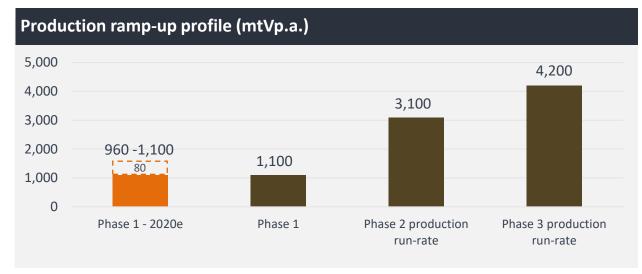
- The preliminary capital expenditure for Phase 3 is estimated at ~ZAR430 million (~US\$26 million)
- The capital expenditure and production profile are subject to a definitive feasibility study
- US\$30 million PFA proceeds to contribute towards Phase 3

Expansion programme to achieve a production levels of 4,200 mtVp.a.



# Vanchem's refurbishment programme to achieve >4,200 mtV per annum







- The total capital expenditure for the refurbishment programme estimated at ~ZAR750 million (~US\$45 million) to be conducted in 3 phases
- Phase 1: critical refurbishment including: extending the calcine dump facility, replacement of heavy moving equipment, upgrade of the electrical reticulation system and construction of a storm water treatment facility
- Progress to date:
  - Construction and site supervision contracts for the Waste Disposal Facility extension project were finalised and site work commenced in Q3 2020
    - Expected to be completed during H1 2021
    - This part of the 2020 capital expenditure to be reallocated to 2021
    - No impact on expected 2021 production
  - Phase 2: includes the refurbishment of Kiln-1 and the construction of a new ammonium metavanadate plant
  - Phase 3: includes the refurbishment of: Kiln-2, the vanadium trioxide plant, the vanadium pentoxide plant and other associated infrastructure
  - The proceeds of the convertible loan notes will contribute towards Phase 1

Refurbishment programme to enable production levels of >4,200 mtVp.a.

# Bushveld Energy's priorities



# **Bushveld Energy**

# Electrolyte

- Advance the engineering, procurement and construction of the vanadium electrolyte plant, with an initial 200 MWh capacity
- Implement additional, larger electrolyte rental contracts, including the implementation of the Partnership Agreement with Invinity<sup>1</sup> on electrolyte rental
- Grow the vanadium demand and Bushveld Minerals' supply into the energy storage sector

### Manufacturing

- Continue to support growing VRFB companies, including investments in battery companies, such as Enerox<sup>2</sup>, with other partners
- Investigate the business case for South African-based VRFB assembly

### Deployments

- Demonstrate a business case for VRFB deployments, including delivery of the Vametco mini-grid as a funded independent power producer
- Develop partial self-supply of electricity at all Bushveld operations





# Positioned to be a leader in the VRFB supply chain

2. Enerox: Enerox GmbH

# Investment proposition



Vanadium is a compelling commodity anchored to steel with attractive fundamentals with burgeoning demand from energy storage

Owns 2 of the world's 4 operating primary vanadium processing facilities

Large, high grade opencast deposits, with a resource base of ~550 Mt, grading of 1.6 - 2.0 % V<sub>2</sub>0<sub>5</sub> in-magnetite, which are among the highest in the world

Organic growth opportunities to increase production to more than 8,400 mtVp.a.

Diversified revenue stream
from the steel, chemicals and
energy storage markets
through production of Nitrovan,
ferrovanadium, vanadium
oxides and vanadium chemicals

One of the leading players in Vanadium Redox Flow Batteries value chain, through its subsidiary, Bushveld Energy Actively promotes the principles of the circular economy, developing the technical and commercial parameters to ensure that vanadium contained in VRFBs is re-used

Vertical integration strategy will provide a natural hedge against the vanadium price volatility, and will ensure the Group is in a solid position throughout the commodity cycle

Committed to deliver attractive returns to shareholders

A disciplined capital allocation strategy to manage the Group's growth initiatives





H1 2020 Interim Results

# Appendix

H1 2020 INTERIM RESULTS

# Bushveld Minerals' share ownership and performance



BMN Share Price (25 September 2020)	11.63p (14.81c)								
Basic Ordinary Shares	1,153,642,682								
Market Capitalisation	Market Capitalisation								
Market Capitalisation		US\$171 million							
Bushveld Minerals Top Shareholders	# shares	% ownership							
1 Hargreaves Lansdown Asset Mgt	211,952,643	18.37							
2 Interactive Investor	131,445,731	11.39							
3 Halifax Share Dealing	120,209,573	10.42							
4 Orange Trust	70,722,657	6.13							
5 Acacia Resources Limited	66,440,421	5.76							
<b>Bushveld Minerals Top Institutional Shareholders</b>	# shares	% ownership							
1 Invesco Perpetual Asset Mgt	29,511,892	2.56							
2 Oppenheimer Funds	8,000,000	0.69							
3 Canaccord Genuity Wealth Mgt	3,845,950	0.33							
4 Raymond James Investment Services	3,709,304	0.32							
5 FIL Investment International	1,968,646	0.17							
Bushveld Minerals Ownership	# shares	% ownership							
1 Bushveld Minerals Ltd Director & Related Holding(s)	31,731,667	2.75							



# H1 2020 operational performance



# Vametco (on a 100% basis)

Description	Unit	CY20 Guidance (revised)	H1 2020	H1 2019	H1 2020 Remarks
Vanadium produced	(mtV)	2,700 - 2,850	1,218	1,392	<ul> <li>Estimated production losses of ~300 mtV, directly related to Covid-19 nationwide lockdown</li> </ul>
Vanadium sold	(mtV)	-	1,777	1,115	<ul> <li>1,777 mtV includes intercompany sales of 281 mtV, of which 251 have been converted into sales to final customers during Q3 2020</li> </ul>
Production cash cost (C1)	US\$/kgV	17.50 - 17.90 (ZAR295-300)	17.20	19.30	<ul> <li>Excludes depreciation, royalties and selling, general &amp; administrative expenses and cost associated with Covid-19</li> </ul>
Total cash cost	US\$/kgV	23.90			Excludes depreciation, movements in finished goods inventories and sales commissions

# Vanchem

Description	Unit	CY20 Guidance	H1 2020	H1 2020 Remarks
Vanadium produced	(mtV)	960 - 1,100	431	<ul> <li>2020 Guidance maintained, although volumes are weighted towards the lower end</li> <li>Estimated production losses of ~80 mtV, directly related to Covid-19 nationwide lockdown</li> <li>Achieved a record production in May and June 2020</li> </ul>
Vanadium sold	(mtV)	-	269	-
Weighted average production cash cost (C1)	US\$/kgV	ZAR310-320 (18.40 - 19.00)	16.40	<ul> <li>Expects to meet higher end of production cash cost (C1) guidance</li> <li>Excludes depreciation and selling, general &amp; administrative expenses and cost associated with Covid-19</li> </ul>
Total cash cost	US\$/kgV	22.50		Excludes depreciation, movements in finished goods inventories and sales commissions

# Guidance



Vametco	2020e	Medium term	
Production (100% basis)	2,700 mtV – 2,850 mtV	4,200 mtV	<ul> <li>2020 Previous guidance of between 3,000 – 3,200 mtV</li> <li>Lost production of 300mtV due to Covid-19 nationwide lockdown</li> </ul>
Production cash cost	ZAR295/kgV - ZAR300/kg (US\$17.50/kgV - US\$17.90/kgV)	-	<ul> <li>2020 guidance representing a 1% to 3% reduction relative to 2019</li> <li>Excludes depreciation, royalties and selling, general &amp; administrative expenses</li> </ul>
Growth capital expenditure	ZAR4 million (~US\$240,000)	ZAR430 million (~US\$26 million)	<ul> <li>Phase 3 expansion project PFS ZAR4 million</li> <li>Majority of the cost is Rand-denominated</li> <li>Phase 3 of the multi phase expansion project estimate of ZAR430 million</li> <li>Majority of the cost is Rand-denominated</li> </ul>
Vanchem	2020e	Medium term	
Production	960 mtV -1,100 mtV	>4,200 mtV	<ul> <li>2020 Guidance maintained, although volumes are weighted towards the lower end</li> </ul>
Production cash cost	ZAR310/kgV and ZAR320/kgV (US\$18.40/kgV and US\$19.00/kgV)	-	<ul> <li>Excludes depreciation, royalties and selling, general &amp; administrative expenses</li> <li>Costs are weighted toward the higher end</li> </ul>
Growth capital expenditure	-	ZAR750 million (~US\$45 million)	<ul> <li>Total capital expenditure required to achieve a production rate of 4,200 mtVp.a.</li> <li>Majority of the cost is Rand-denominated</li> </ul>
Mokopane	2020e	Short-term	
Growth capital expenditure	-	ZAR370 million (~US\$22 million)	<ul> <li>Mine development to become a primary source of feedstock for Vanchem</li> <li>Majority of the cost is Rand-denominated</li> </ul>
Bushveld Energy	2020e	Short -term	
Vanadium electrolyte plant - Growth capital expenditure	-	~ZAR 68million (~US\$4 million)	<ul> <li>Bushveld investment commitment through to 2022, which includes capital expenditure, working capital and ramp-up support</li> </ul>

# Bushveld Minerals' 2020 targets

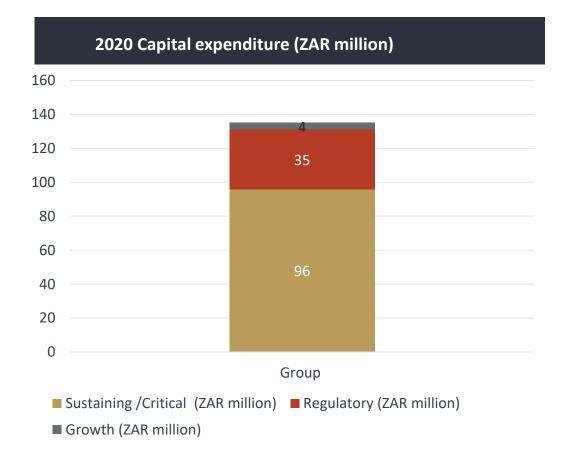


Increase Group production to between 3,660 mtV – 3,950 mtV, an increase of 25% to 35% vs H12019, while sustainably reducing costs

Maintain a strong balance sheet throughout the commodity cycle and volatile market conditions by:

- Prioritise critical, sustaining and regulatory capital
- Building and preserving cash reserves
- Ongoing review of all capital projects to identify possible additional savings

Continue to monitor global macroeconomic developments and adjust our capital expenditure accordingly



# Bushveld Minerals' diverse product offering



Nitrovan

### **AMV**

# MVO

# FeV

# Chemicals

# $V_2O_3$









Electrolyte



V<sub>2</sub>O<sub>5</sub>







Nitrovan is a
vanadiumnitrogen alloy
used in steel
making to
produce highstrength, low alloy
steel. It is a more
efficient
strengthening
mechanism than

FeV

Ammonium
Metavanadate is
an intermediary
product in the
production of
V<sub>2</sub>O<sub>3</sub> or V<sub>2</sub>O<sub>5</sub> and
has applications in
chemical
industries

Modified
vanadium Oxide is
produced at
Vametco as a
feedstock for
Nitrovan
production or
other industrial
applications.
combination of

 $V_2O_3$  and  $V_2O_5$ 

is a form of chemicals and the most important component of a VRFB V<sub>2</sub>O<sub>5</sub> powder and flake is produced as feedstock into Ferrovanadium production or chemical applications Ferrovanadium is a steel additive to produce high strength, low alloy steels Vanadium
chemicals are
used in
manufacturing
industrial
chemicals and is a
catalyst in
industrial
processes.
Electrolytes are
used in VRFBs

V<sub>2</sub>O<sub>3</sub> is used as a feedstock for ferrovanadium manufacture or as an input into chemical processes

# **Applications**





# Steel

Vanadium is used as a strengthening agent in manufacturing high-strength steel



# Alloys

Vanadium is used as an alloying agent in the aerospace industry



# Chemicals

Vanadium chemicals are used in manufacturing industrial chemicals and is a catalyst in industrial processes. Electrolytes are used in VRFBs

# Employees, governance, communities and environment





# **Employees**

- Committed to providing a safe environment for our employees
  - Zero fatalities recorded at Vametco and Vanchem
  - Vametco's Total Injury Frequency Rate of 18.80 (H1 2019: 21.16).
     Vanchem TIRF record of 0.009 as at 30 June 2020
- 36 Covid-19 positive cases with a 100% recovery rate as at 30 August 2020



### Governance

- Risk management and internal control
- Social Media Policy
- Share Dealing Policy
- Anti-Corruption and Bribery Policy
- Whistle blowing policy to ensure staff can raise concerns about malpractice or impropriety without fear of reprisals



# **Communities**

- Stakeholder Engagement Strategy
- Community Stakeholders Grievance Management and Resolution
- Community Health and Safety Management
- Socio-economic investments (Recruitment of local communities and Sourcing of local businesses)
- Social and Labour Plan and BBBEE implementation
- Security Management



### **Environment**

- Environmental management programme
- Rehabilitation guarantee in place to minimise and mitigate the environmental effects of mining
- Pollution control and water catchment dams
- Tailings dam monitoring and management programme
- Zero waste to Landfill. Reducing waste, reusing where possible, recycling waste and ultimately sending zero waste to landfill is integral to our social license to operate
- Compliance with environmental authorisations, licenses and permits