

São Paulo, March 4, 2020

## Results for the Fourth Quarter and Year of 2019

Companhia Siderúrgica Nacional ("CSN") (B3 S.A. - Brasil, Bolsa e Balcão: CSNA3) (NYSE: SID) announces its results for the fourth quarter of 2019 (4Q19) in Reais, which are presented in Brazilian Reais and in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), and with Brazilian accounting practices, which are fully convergent with international accounting standards, issued by the Accounting Pronouncements Committee (CPC) and approved by the Brazilian Securities and Exchange Commission (CVM), pursuant to CVM Instruction 485 of September 1, 2010.

All comments presented herein refer to the Company's consolidated results for the fourth quarter of 2019 (4Q19) and year of 2019 and comparisons refer to the third quarter of 2019 (3Q19) and the fourth quarter of 2018 (4Q18). The Real/U.S. dollar exchange rate was $\mathrm{R} \$ 4.0307$ on 12/31/2019, $\mathrm{R} \$ 4.1644$ on $09 / 30 / 2019$ and $\mathrm{R} \$ 3.8748$ on $12 / 31 / 2018$.

## Operating and Financial Highlights in 2019

- Record adjusted EBITDA of R\$7,251MM, 24\% higher than 2018, with EBITDA margin of 27.6\%, driven by the strong performance of the mining unit.
- Mining EBITDA reached a record of R\$5,922MM, due to strong iron ore production volumes and excellent price realization.
- Historical record iron ore production at 32.1Mton, following the evolution of dry stacking and filtering operations and the efficient execution of the mining plan.
- Strong free cash flow generation of $\mathbf{R} \$ 1,707 \mathrm{MM}$ positively influenced by the reduction in working capital.
- Leverage decreased $0.81 x$ reaching $\mathbf{3 . 7 4 x}$ versus $4.55 x$ in 2018 , due to higher cash flow generation and EBITDA.


## Operating and Financial Highlights in 4Q19

- Generation of adjusted EBITDA of R\$1,580MM, an increase of $1 \%$ against 3Q19, with EBITDA Mg. of $23.6 \%$, due to good mining performance and steel recovery.
- Recovery of steel sales volume in the domestic market, totaling 819 thousand tons, 9.2\% higher than 3Q19.
- Steel EBITDA, still impacted by the BF\#3 maintenance, increased by $68 \%$ over $3 Q 19$, reaching R\$177MM.
- Mining EBITDA reached R\$1,290MM, third best in a series, even with a $13 \%$ drop in the Platts index compared to the previous quarter.
- Record sales volume in the Mining segment, reaching 10.4 M ton in 4 Q 19 , even with the heavy rainfall rates observed in the period.
- Working Capital applied to the business was reduced by $\mathbf{R} \$ 771 \mathbf{M M}$, highlighting the strong reduction in inventories. Free Cash Flow reached $\mathbf{R} \mathbf{\$ 1 , 1 0 3 M}$ M, positively influenced by the recovery in working capital.

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| Highlights | 4Q18 | 3Q19 | 4Q19 | 2018 | 2019 | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 4Q19 x 4Q18 | 4Q19 x 3Q19 | $2019 \times 2018$ |
| Steel Sales (thousand t) | 1,181 | 1,072 | 1,117 | 5,069 | 4,525 | (5\%) | 4\% | (11\%) |
| - Domestic Market | 835 | 750 | 819 | 3,327 | 3,151 | (2\%) | 9\% | (5\%) |
| - Subsidiaries Abroad | 299 | 307 | 283 | 1,513 | 1,300 | (5\%) | (8\%) | (14\%) |
| - Exports | 46 | 15 | 14 | 228 | 74 | (69\%) | (4\%) | (68\%) |
| Iron Ore Sales (thousand t) | 9,889 | 9,209 | 10,334 | 34,781 | 38,545 | 5\% | 12\% | 11\% |
| - Domestic Market | 1,366 | 388 | 953 | 5,189 | 3,649 | (30\%) | 146\% | (30\%) |
| - Exports | 8,523 | 8,821 | 9,382 | 29,592 | 34,896 | 10\% | 6\% | 18\% |
| Consolidated Results (R\$ million) |  |  |  |  |  |  |  |  |
| Net Revenue | 6,051 | 6,006 | 6,537 | 22,969 | 25,450 | 8\% | 9\% | 11\% |
| Gross Profit | 2,052 | 1,636 | 2,108 | 6,863 | 8,186 | 3\% | 29\% | 19\% |
| Adjusted EBITDA ${ }^{1}$ | 1,560 | 1,567 | 1,580 | 5,849 | 7,251 | 1\% | 1\% | 24\% |
| Adjusted Net Debt ${ }^{2}$ | 26,616 | 27,577 | 27,103 | 26,616 | 27,103 | 2\% | (2\%) | 2\% |
| Adjusted Cash and Cash Equivalents | 3,274 | 2,981 | 2,114 | 3,274 | 2,114 | (35\%) | (29\%) | (35\%) |
| Net Debt / Adjusted EBITDA | 4.55x | 3.81x | 3.74 x | 4.55x | 3.74 x | -0.81x | -0.07x | -0.81x |

${ }^{1}$ Adjusted EBITDA is calculated based on net profit/loss, plus depreciation and amortization, income tax, net financial result, share of profit (loss) of investees and other operating income (expenses), and includes the proportionate share of EBITDA of the jointly owned subsidiaries MRS Logistica and CBSI. Adjusted EBITDA includes stakes of $100 \%$ in CSN Mineração, $37.27 \%$ in MRS and $50 \%$ in CBSI (until November/2019).
${ }^{2}$ Adjusted net debt and adjusted cash and cash equivalents includes the stakes of $100 \%$ in CSN Mineração, $37.27 \%$ in MRS and 50\% in CBSI (until November/2019), excluding forfaiting and drawee risk operations.

## CSN's Consolidated Results

- Net revenue in 2019 and 4Q19 totaled $\mathrm{R} \$ 25,436$ million and $\mathrm{R} \$ 6.524$ million, $11 \%$ and $9 \%$ higher than 2018 and 4Q18, respectively. The increase was mainly due to higher iron ore sales volume.
- In 2019, cost of goods sold totaled R\$17,263 million, $7 \%$ higher than 2018 , due to higher raw material prices, $\mathrm{BF} \# 3$ stoppage impact and higher iron ore sales volume. In 4Q19, the cost of goods sold totaled R\$4,429 million, up 1\% over the previous quarter.
- In 2019, gross profit totaled $R \$ 8,173$ million, up $19 \%$ year on year. In $\mathbf{4 Q 1 9}$, gross profit totaled $\mathrm{R} \$ 2,095$ million, $28 \%$ higher than in 3Q19. Gross margin increased 4.9 p.p. over 3Q19, reaching $32.1 \%$ in 4 Q19, due to better utilization rate of BF\#3 in steel and higher iron ore volumes.
- In 2019, selling, general and administrative expenses totaled $R \$ 2,854$ million in 2019, $3.5 \%$ higher than in 2018 and below net revenue growth in the same period ( $+11 \%$ ). Selling expenses increased $3.5 \%$ in the year, while general and administrative expenses increased $3.4 \%$ in the same period, corresponding to $2.0 \%$ of net revenue, the lowest level since 2009.
- In 2019, other operating income (expenses) reached ( $\mathrm{R} \$ 1,903 \mathrm{MM}$ ), mainly due to cash flow hedge results and recognition of idleness in paralyzed equipment.

| Financial Result (R\$ million) | 4Q18 | 3Q19 | $\mathbf{4 Q 1 9}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Financial Result - IFRS | $\mathbf{5 1 0}$ | $\mathbf{( 8 4 0 )}$ | $\mathbf{( 2 9 8 )}$ | $\mathbf{( 1 , 4 9 6 )}$ | $(\mathbf{2 , 1 3 1 )}$ |
| Financial Revenue | 884 | 114 | 68 | 1,311 | 379 |
| Financial Expenses | $(374)$ | $(954)$ | $(366)$ | $(2,806)$ | $(2,510)$ |
| Financial Expenses (ex-exchange rate variation) | $(589)$ | $(672)$ | $(624)$ | $(2,272)$ | $(2,570)$ |
| Result with Exchange Rate Variation | 215 | $(282)$ | 258 | $(534)$ | 60 |
| Monetary and Exchange Rate Variation | 535 | $(1,329)$ | 605 | $(1,972)$ | $(555)$ |
| Hedge Accounting | $(319)$ | 1,043 | $(355)$ | 1,438 | 602 |
| Derivative Result | $(1)$ | 4 | 8 | - | 13 |

- Equity results of affiliated companies was positive by $R \$ 126$ million in 2019, versus a positive amount of $R \$ 136$ million in 2018, mainly due to moderate performance of MRS.

| Equity in Results of Affiliated Companies (R\$ million) | 4Q18 | 3Q19 | 4Q19 | 2018 | 2019 | Change |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MRS Logística | 54 | 85 | 16 | 194 | 188 |  | (70\%) |  | 81\%) |  | (3\%) |
| CBSI | 1 | 3 | 2 | 5 | 7 |  | 100\% |  | 33\%) |  | 40\% |
| TLSA | (4) | (6) | (2) | (20) | (17) |  | (50\%) |  | (67\%) |  | (15\%) |
| Arvedi Metalfer BR | (1) | - | (1) | (5) | (2) |  | - |  | - |  | (60\%) |
| Eliminations | (10) | (17) | (8) | (38) | (50) |  | (20\%) |  | (53\%) |  | 32\% |
| Equity in Results of Affiliated companies | 40 | 64 | 7 | 136 | 126 |  | (83\%) |  | (89\%) |  | (7\%) |

In 4Q19, the Company recorded a net profit of $\mathbf{R} \$ 1,134$ million, versus a net loss of R\$871 million in 3Q19, mainly due to the improvement of operational results, in addition to the reversal of deferred income tax provisions.

${ }^{1}$ The Company discloses adjusted EBITDA excluding interests in investments and other operating income (expenses) in the belief that these items should not be considered when calculating recurring operating cash flow.

- Adjusted EBITDA reached $\mathrm{R} \$ 1,580$ million in $4 Q 19$, versus $R \$ 1,567$ million in the third quarter, due to better results in the steel unit and maintaining the good mining performance. Adjusted EBITDA margin reached $23.6 \%$, or 1.6 p.p., lower in the same comparison basis.

Adjusted EBITDA (R\$ MM) and Adjusted Margin ${ }^{1}$ (\%)


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## Free Cash Flow ${ }^{1}$

Free Cash Flow in 4Q19 reached R\$1,103MM, positively influenced by the recovery in working capital. In 2019, free cash flow totaled $\mathbf{R} \$ 1,707 M M$, lower on a YoY basis, due to Income tax and Capex disbursements but offset by the record cash generation measured by EBITDA.

Free Cash Flow R\$MM


Free Cash Flow in 4Q19 R\$MM


Free Cash Flow for the Year R\$MM

${ }^{1}$ Free cash flow is calculated from adjusted EBITDA less EBITDA of joint ventures, Capex, Income tax, financial result and variation of working capital ${ }^{1}$, excluding the effect of Glencore's advance.

## Debt

On 12/30/2019, consolidated net debt reached $\mathrm{R} \$ 27,103$ million, while net debt/EBITDA, calculated based on LTM adjusted EBITDA, totaled $3.74 x$, or $0.81 x$ lower than in 4Q18. In 2019, leverage evolution was affected by the exchange variation and by the distribution of dividends in the amount of R\$1,920 million, of which, R\$898 million related to 2018 results, $\mathrm{R} \$ 413$ million as anticipated dividends (related to 2019 results with a minimum dividend outlook) and $\mathrm{R} \$ 610$ million related to non-controlling shareholders at CSN Mineração.

## Debt ( $\mathrm{R} \$ \mathrm{MM}$ ) and Net Debt/Adjusted EBITDA(x)



## 4Q19 and 2019 <br> EARNINGS RELEASE

## Foreign Exchange Exposure

The net FX exposure, excluding the Perpetual Bond, of the consolidated balance sheet on 12/31/2019 was US\$116 million, as shown in the table below. It should be noted that net foreign exchange exposure includes a liability of US\$1.0 billion, in line item "Loans and Financing" related to the Perpetual Bond, which, due to its nature, will not require disbursement to settle the principal amount in the foreseeable future.

The Hedge Accounting adopted by CSN correlates projected export inflows in dollars with part of the scheduled debt payments in the same currency. Therefore, the exchange variation of the dollar-denominated debt is temporarily accounted for under shareholders' equity, being recorded in the income statement when dollar revenues from exports are received.

| Foreign Exchange Exposure (in US\$ '000) | $\begin{array}{r} 12 / 31 / 2018 \\ \text { IFRS } \end{array}$ | 09/30/2019 | $\begin{array}{r} 12 / 31 / 2019 \\ \text { IFRS } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Cash | 377 | 200 | 105 |
| Accounts Receivable | 358 | 337 | 346 |
| Other | 9 | 5 | 4 |
| Total Assets | 743 | 542 | 455 |
| Loans and Financing | $(4,117)$ | $(4,219)$ | $(4,097)$ |
| Trade Payables | (175) | (110) | (69) |
| Other Payables | (4) | (3) | (3) |
| Total Liabilities | $(4,295)$ | $(4,332)$ | $(4,169)$ |
| Natural Foreign Exchange Exposure (Assets - Liabilities) | $(3,552)$ | $(3,791)$ | $(3,714)$ |
| Cash Flow Hedge Accounting | 2,076 | 2,737 | 2,531 |
| Swap CDI x Dollar | - | 67 | 67 |
| Net Foreign Exchange Exposure | $(1,476)$ | (987) | $(1,116)$ |
| Perpetual Bond | 1,000 | 1,000 | 1,000 |
| Net Foreign Exchange Exposure, excluding Perpetual Bond | (476) | 13 | (116) |

## Investments

A total of R\$846 million were invested in 4Q19, due to the acceleration of several sustaining projects in the steel segment in a context of BF\#3 maintenance. In the mining segment, investments were allocated for the renovation of mine equipment and tailings filtering plants in order to process $100 \%$ of the production without the need to use dams.

| Investments (R\$ million) | $\mathbf{2 0 1 8}$ | $\mathbf{1 Q 1 9}$ | $\mathbf{2 Q 1 9}$ | 3Q19 | $\mathbf{4 Q 1 9}$ | $\mathbf{2 0 1 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Steel | 637 | 160 | 212 | 405 | 576 | 1,353 |
| Mining | 505 | 118 | 190 | 165 | 174 | 647 |
| Other | 175 | 35 | 44 | 40 | 96 | 215 |
| Total Investments - IFRS | $\mathbf{1 , 3 1 8}$ | $\mathbf{3 1 4}$ | $\mathbf{4 4 6}$ | $\mathbf{6 1 0}$ | $\mathbf{8 4 6}$ | $\mathbf{2 , 2 1 6}$ |

4Q19 and 2019
EARNINGS RELEASE

## Working Capital

To calculate working capital, CSN adjusts its assets and liabilities as shown below:

- Accounts receivable: excludes dividends receivable, advances to employees and other receivables;
- Inventories: includes estimated losses and excludes spare parts;
- Prepaid taxes: composed only of the portion of income tax and social contribution included in recoverable taxes;
- Taxes payable: includes taxes in installments;
- Advances from customers: sub-account of other liabilities recorded under current liabilities, excluding the advance from Glencore;
- Trades Payable: Includes Drawee Risk

Accordingly, working capital invested in the business totaled $\mathbf{R} \mathbf{\$ 1 , 4 5 3}$ million in $\mathbf{4 Q 1 9}$, reducing the financial cycle in 18 days when compared to 3Q19, due to the reduction in accounts receivable and decrease in inventory balance.

| Working Capital (R\$ million) | 4Q18 | 3Q19 | 4Q19 | 20182019 |  | Change |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 4Q19 | x 4Q18 | 4Q19 | x 3Q19 | 2019 | $\times 2018$ |
| Assets | 6,480 | 7,510 | 6,564 | 6,480 | 6,564 |  | 84 |  | (946) |  | 84 |
| Accounts Receivable | 2,078 | 2,410 | 2,048 | 2,078 | 2,048 |  | (30) |  | (362) |  | (30) |
| Inventories | 4,393 | 5,097 | 4,515 | 4,393 | 4,515 |  | 122 |  | (582) |  | 122 |
| Prepaid Taxes | 9 | 2 | 1 | 9 | 1 |  | (8) |  | (1) |  | (8) |
| Liabilities | 4,103 | 5,285 | 5,111 | 4,103 | 5,111 |  | 1,008 |  | (174) |  | 1,008 |
| Trade Payables | 3,445 | 4,197 | 4,134 | 3,445 | 4,134 |  | 689 |  | (63) |  | 689 |
| Payroll and Related Taxes | 248 | 350 | 313 | 248 | 313 |  | 65 |  | (37) |  | 65 |
| Taxes Payable | 272 | 506 | 560 | 272 | 560 |  | 288 |  | 54 |  | 288 |
| Advances from Customers | 137 | 233 | 104 | 137 | 104 |  | (34) |  | (129) |  | (34) |
| Working Capital | 2,377 | 2,224 | 1,453 | 2,377 | 1,453 |  | (924) |  | (771) |  | (924) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Average Term (days) | 4Q18 | 3Q19 | 4Q19 | 2018 | 2019 | Change |  |  |  |  |  |
|  |  |  |  |  |  | 4Q19 | x 4Q18 | 4Q19 | x 3Q19 | 2019 | x 2018 |
| Receivables | 27 | 32 | 25 | 27 | 25 |  | (2) |  | (7) |  | (2) |
| Payables | 78 | 86 | 84 | 78 | 84 |  | 6 |  | (2) |  | 6 |
| Inventories | 99 | 105 | 92 | 99 | 92 |  | (7) |  | (13) |  | (7) |
| Financial Cycle | 48 | 51 | 33 | 48 | 33 |  | (15) |  | (18) |  | (15) |

## Results by Business Segment

The Company maintains integrated operations in five business segments: Steel, Mining, Logistics, Energy and Cement. The main assets and/or companies comprising each segment are presented below:

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Net Revenue by Segment - 4Q19 (R\$ million)


Adjusted EBITDA by Segment - 4Q19 (R\$ million)
Steel


Mining



Energy



| 4Q19 Results <br> (R\$ million) | Steel | Mining | Port <br> Logistics | Railway Logistics | Energy | Cement | Corporate <br> Expenses/ <br> Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | 3,349 | 2,522 | 55 | 292 | 103 | 144 | 57 | 6,524 |
| Domestic Market | 2,529 | 242 | 55 | 292 | 103 | 144 | (606) | 2,761 |
| Foreign Market | 820 | 2,280 | - | - | - | - | 663 | 3,763 |
| COGS | $(3,171)$ | $(1,323)$ | (39) | (260) | (84) | (141) | 590 | $(4,429)$ |
| Gross Profit | 178 | 1,199 | 16 | 32 | 20 | 3 | 646 | 2,095 |
| SG\&A | (230) | (43) | (9) | (32) | (7) | (24) | (696) | $(1,041)$ |
| Depreciation | 228 | 134 | 7 | 100 | 4 | 43 | (85) | 432 |
| Proportional EBITDA of jointly owned subsidiaries | - | - | - | - | - | - | 94 | 94 |
| Adjusted EBITDA | 177 | 1,290 | 15 | 100 | 17 | 22 | (41) | 1,580 |
| 3Q19 Results <br> (R\$ million) | Steel | Mining | Port <br> Logistics | Railway Logistics | Energy | Cement | Corporate <br> Expenses/ <br> Eliminations | Consolidated |
| Net Revenue | 3,334 | 2,336 | 69 | 354 | 74 | 161 | (322) | 6,006 |
| Domestic Market | 2,417 | 142 | 69 | 354 | 74 | 161 | (540) | 2,677 |
| Foreign Market | 917 | 2,194 | - | - | - | - | 218 | 3,330 |
| COGS | $(3,190)$ | $(1,071)$ | (43) | (258) | (56) | (180) | 427 | $(4,370)$ |
| Gross Profit | 144 | 1,265 | 26 | 96 | 19 | (19) | 106 | 1,636 |
| SG\&A | (198) | (51) | (9) | (26) | (8) | (25) | (251) | (567) |
| Depreciation | 159 | 138 | 2 | 97 | 4 | 33 | (83) | 352 |
| Proportional EBITDA of jointly owned subsidiaries | - | - | - | - | - | - | 146 | 146 |
| Adjusted EBITDA | 105 | 1,352 | 19 | 166 | 16 | (11) | (81) | 1,567 |
| 4Q18 Results <br> (R\$ million) | Steel | Mining | Port <br> Logistics | Railway Logistics | Energy | Cement | Corporate <br> Expenses/ <br> Eliminations | Consolidated |
| Net Revenue | 3,768 | 1,843 | 72 | 398 | 103 | 145 | (278) | 6,051 |
| Domestic Market | 2,718 | 300 | 72 | 398 | 103 | 145 | (768) | 2,969 |
| Foreign Market | 1,050 | 1,542 | - | - | - | - | 490 | 3,082 |
| COGS | $(3,057)$ | $(1,054)$ | (48) | (275) | (77) | (149) | 662 | $(3,998)$ |
| Gross Profit | 711 | 789 | 24 | 123 | 26 | (4) | 384 | 2,052 |
| SG\&A | (266) | (42) | (9) | (34) | (7) | (31) | (541) | (929) |
| Depreciation | 150 | 88 | 6 | 66 | 4 | 27 | (56) | 285 |
| Proportional EBITDA of jointly owned subsidiaries | - | - | - | - | - | - | 153 | 153 |
| Adjusted EBITDA | 594 | 835 | 21 | 156 | 23 | (8) | (60) | 1,560 |
| 2019 Results <br> (R\$ million) | Steel | Mining | Port <br> Logistics | Railway Logistics | Energy | Cement | Corporate <br> Expenses/ <br> Eliminations | Consolidated |
| Net Revenue | 13,949 | 10,028 | 240 | 1,321 | 325 | 571 | (998) | 25,436 |
| Domestic Market | 10,028 | 927 | 240 | 1,321 | 325 | 571 | $(2,462)$ | 10,951 |
| Foreign Market | 3,921 | 9,101 | - | - | - | - | 1,464 | 14,486 |
| COGS | $(12,963)$ | $(4,396)$ | (173) | $(1,030)$ | (267) | (608) | 2,174 | $(17,263)$ |
| Gross Profit | 986 | 5,631 | 67 | 291 | 59 | (37) | 1,176 | 8,173 |
| SG\&A | (835) | (186) | (35) | (110) | (29) | (91) | $(1,568)$ | $(2,854)$ |
| Depreciation | 700 | 476 | 31 | 388 | 17 | 140 | (330) | 1,422 |
| Proportional EBITDA of jointly owned subsidiaries | - | - | - | - | - | - | 510 | 510 |
| Adjusted EBITDA | 851 | 5,922 | 63 | 569 | 47 | 11 | (212) | 7,251 |
| 2018 Results <br> (R\$ million) | Steel | Mining | Port <br> Logistics | Railway Logistics | Energy | Cement | Corporate <br> Expenses/ <br> Eliminations | Consolidated |
| Net Revenue | 15,634 | 5,985 | 266 | 1,506 | 411 | 588 | $(1,421)$ | 22,969 |
| Domestic Market | 10,328 | 972 | 266 | 1,506 | 411 | 588 | $(2,719)$ | 11,353 |
| Foreign Market | 5,306 | 5,012 | - | - | - | - | 1,297 | 11,615 |
| COGS | $(12,613)$ | $(3,586)$ | (190) | $(1,049)$ | (287) | (544) | 2,163 | $(16,106)$ |
| Gross Profit | 3,021 | 2,399 | 76 | 457 | 124 | 44 | 742 | 6,863 |
| SG\&A | (985) | (145) | (35) | (106) | (28) | (96) | $(1,362)$ | $(2,758)$ |
| Depreciation | 609 | 367 | 20 | 259 | 17 | 115 | (213) | 1,175 |
| Proportional EBITDA of jointly owned subsidiaries | - | - | - | - | - | - | 568 | 568 |
| Adjusted EBITDA | 2,645 | 2,621 | 61 | 610 | 113 | 63 | (265) | 5,849 |

## CSN's Steel Results

According to the World Steel Association (WSA), global crude steel production totaled 1,87 billion tons in 2019, 3.4\% higher than in 2018. Asia produced 1,34 Mton in 2019, growth of $5.7 \%$, while in the European Union and North American decreased by $4.9 \%$ and $0.8 \%$, respectively.

- In 4Q19, CSN's slab production totaled 775 thousand tons, $116 \%$ higher than in 3019 , after the normalization of production with the restart of operations of blast furnace \#3.

- In 2019, total sales reached $\mathbf{4 , 5 2 5}$ thousand tons, $11 \%$ lower than in 2018, mainly due to the lower sales in the foreign market impacted by the sale of the plant in EUA and slowdown of the global economy. Total sales amounted to 1,117 thousand tons of steel products in 4Q19, 4\% higher than in 3Q19, reflecting the recovery of the domestic market.

> Sales Volume (Kton) - Steel


- In 4Q19, domestic steel sales volume totaled 819 thousand tons, $9 \%$ higher than 3Q19. Of this total, 748 thousand tons refer to flat steel and 71 thousand tons to long steel. In 2019, sales in the domestic market totaled 3,151 thousand tons, 5\% lower than in 2018. In terms of total sales, 2,924 thousand tons refer to flat steel and 227 thousand tons to long steel. According to the Brazilian Steel Institute (IABr), in 2019, apparent consumption reached 20.6 million tons, decreasing $2.7 \%$ versus 2018. Brazilian crude steel production reached 32.2 million tons, decreasing $9 \%$ compared to the same period in 2018.

Sale in the foreign market, totaled 298 thousand tons in 4Q19, 7\% lower than the third quarter, due to seasonality and the increased competitiveness in the Lusosider market. In this period, 14 thousand tons were exported directly, 284 thousand tons were sold by foreign subsidiaries, of which 33 thousand tons by LLC, 178 thousand tons by SWT, and 73 thousand tons by Lusosider. In 2019, sales volume in the foreign market totaled 1,374 thousand tons, a decrease of $21 \%$. For this sale, 74 thousand tons were exported directly, and 1,300 thousand tons were sold by foreign subsidiaries, of which 188 thousand tons by LLC, 791 thousand tons by SWT and 320 thousand tons by Lusosider.


Sales Volume by Product Foreign Market


- In 4Q19, CSN maintained a high share of coated products as a percentage of total sales volume, following the strategy of adding more value to its product mix. Sales of coated products, such as galvanized items and tin plates, accounted for $49 \%$ of flat steel sales, considering all the markets in which the Company operates. In the domestic market, coated products accounted for $43 \%$ of flat steel sales in 4Q19, down by 3\% over 3Q19.

According to ANFAVEA (National Association of Automobile Manufacturers), in 2019, the production of automobiles, light commercial vehicles, trucks and buses reached 2.9 million units, increasing by $2.3 \%$, over 2018. Exports recorded a lower performance, totaling sales of 428 thousand vehicles, a $31.9 \%$ reduction in volume when compared to the previous year. ANFAVEA expects vehicle production will grow $9.4 \%$ in 2020, to 3.05 million units.

According to ABRAMAT (Construction Material Manufacturers' Association), sales of construction materials increased by $2 \%$ in 2019 versus 2018. The association expects sales of building materials will grow $4 \%$ in 2020.

According to IBGE (Brazilian Institute of Geography and Statistics), the production of home appliances increased by $9.4 \%$ in the last twelve months in 2019 versus the same period in 2018.


- Net revenue from Steel operations reached $\mathrm{R} \$ 3,349$ million in $4 Q 19,11 \%$ lower than in $4 Q 18$. This was due to the lower sales volume in the foreign market and stable prices in the domestic and foreign markets. In 2019, net revenue totaled $\mathrm{R} \$ 13,949$ million, $11 \%$ lower than in 2018, impacted by the drop in foreign sales and the sale of the subsidiary in Terra Haute, Indiana.
- Cost of goods sold increased by 4\% in 4Q19 over 3Q19, totaling $\mathrm{R} \$ 3,171$ million. However, in 2019, the cost of goods sold totaled $\mathrm{R} \$ 12,963$ million, $3 \%$ higher than in 2018, mainly due to lower productivity in 2019 as a result of $\mathrm{BF} \# 3$ maintenaince.
- Slab production cost in 4Q19 reached R\$1,978/t, 9\% lower than in 3Q19, reflecting the restart of operations of BF\#3 and higher efficiency in the mix of third-party slabs and slab production. In 2019, the average slab production cost was R\$2,108/t, 27\% higher than in 2018, due to higher iron ore costs resulting from the strong price increase during the first half of 2019 and the BF\#3 maintenaince.


## Production Cost in 4Q19



- Coal / Coke
- Energy / Fuel

■ Slabs/Coil Purchased

- Iron Ore

■ Labor Cost

- Metals

■ Maintenance / General Costs

- Depreciation
- Other Raw Material
- Adjusted EBITDA reached R\$177 million in 4Q19, $68 \%$ higher than in 3Q19, with EBITDA margin at $5.3 \%$ in 4Q19. The expected efficiency gains after the BF\#3 maintenaince will be observed in 2020, returning the profitability of the business unit to its historical standard. Still reflecting the maintenaince of BF\#3, EBITDA totaled R\$851 million in 2019, 68\% lower than in 2018 and EBITDA margin from 16.9\% in 2018 to 6.1\% in 2019.


## CSN's Mining Results

In 2019, the resilient demand for steel in China and the perspective of an iron ore balance deficit had a positive effect on prices. In this context, the mining segment ended 2019 with an average price of US\$93.40/dmt (Platts, Fe62\%, N. China), 34.5\% higher than in 2018. In 4Q19, the average price was US\$88.61/dmt or $13 \%$ below $3 Q 19$.

As for maritime freight, the BCI-C3 (Tubarão-Qingdao) route reached an average of US\$20.58/wmt in 4Q19, 15\% lower than the previous quarter, due to the normalization of supply and demand conditions for ships after the Brumadinho accident.

- In 4Q19, CSN's iron ore production totaled 6.9 million tons, $6 \%$ lower than the same period in 2018, due to the heavy rainfall in the region. Iron ore purchases reached 1.9 million tons in 4Q19, totaling 8.9Mton in the period. In 2019, CSN produced 32.1 million tons of iron ore, a historical record.
- In 2019, sales volume reached 38.5 million tons, $\mathbf{1 1 \%}$ higher than the previous year to the good production and availability of iron ore from third parties. Iron ore sales totaled 10.3 million tons in 4Q19, 12\% higher than in 3Q19, also due to stock availability.

| Mining Production Volume and Sales (thousand tons) | 4Q18 | 3Q19 | 4Q19 | 2018 | 2019 | Change |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 4Q19 | x | 4Q18 | 4Q19 | X 3Q19 | 2019 | x 2018 |
| Iron Ore Production | 7,382 | 8,654 | 6,923 | 27,875 | 32,090 |  |  | (6\%) |  | (20\%) |  | 15\% |
| Iron Ore Purchased from Third Parties | 2,478 | 1,121 | 1,936 | 7,344 | 6,373 |  |  | (22\%) |  | 73\% |  | (13\%) |
| Total Production + Purchases | 9,860 | 9,775 | 8,859 | 35,219 | 38,463 |  |  | (10\%) |  | (9\%) |  | 9\% |
| Sales to UPV | 1,366 | 388 | 953 | 5,189 | 3,649 |  |  | (30\%) |  | 146\% |  | (30\%) |
| Volume Sold to Third Parties | 8,523 | 8,821 | 9,382 | 29,592 | 34,896 |  |  | 10\% |  | 6\% |  | 18\% |
| Total Sales | 9,889 | 9,209 | 10,334 | 34,781 | 38,545 |  |  | 5\% |  | 12\% |  | 11\% |

Production and sales volumes includes CSN's 100\% stake in CSN Mineração.

- In 4Q19, net revenue from mining operations totaled $\mathrm{R} \$ 2,522$ million, $37 \%$ higher than the same quarter in 2018 , due to improved prices ( $+14 \%$ ) and higher sales volume ( $+5 \%$ ). For the year, net revenue increased by $68 \%$ due to higher prices and record levels of iron ore production and sales.
- The Platts $62 \%$ index reached US $\mathbf{8 8 8 . 6 / d m t}, \mathbf{1 3 \%}$ lower in the quarter. CIF+FOB prices were US\$72/wmt, down by $2 \%$ over the same period in 2018. The positive highlight in 4Q19 is explained by the basket of quotation periods and lower FOB freights.

CSN Mineração's<br>Realized Iron Ore Price<br>(CIF+FOB* - US\$/wmt delivered in China)



Build-up Realized Price 2019x2018
Build-up Realized Price 4Q19x3Q19


- Cost of goods sold in the mining segment totaled R\$4,396 million in 2019, increasing 10.6\% in COGS/ton over 2018.
- EBITDA reached R\$5,922 million in 2019, with a margin of $59 \%$, first best in annual series, due to strong increase in realized prices (+29\%) and sales volume (+11\%).


## CSN's Logistics Results

Railway Logistics: In 4Q19, net revenue reached $\mathrm{R} \$ 292$ million, with EBITDA of R\$100 million and EBITDA margin of 34.3\%. In 2019, net revenue reached $R \$ 1,321$ million, with EBITDA of $\mathrm{R} \$ 569$ million and EBITDA margin of $43.1 \%$.

Port Logistics: In 4Q19, Sepetiba Tecon shipped 137 thousand tons of steel products, in addition to 3 thousand tons of general cargo, approximately 39 thousand containers, 16 thousand tons of bulk cargo and 2 thousand vehicles. Net revenue reached $\mathrm{R} \$ 55$ million, with an EBITDA of R $\$ 15$ million, and EBITDA margin of $26.4 \%$. In 2019, a total of 622 thousand tons of steel products, 7 thousand tons of general cargo, 161 thousand containers, 626 thousand tons of bulk cargo and 2 thousand vehicles were shipped. Net revenue reached R\$240 million, with EBITDA of R\$63 million and EBITDA margin of 26\%.

| Sepetiba TECON Highlights | 4Q18 | 3Q19 | 4Q19 | 2018 | 2019 | 4Q19 | x | 4Q18 | Change |  |  | 2019 | x | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | 4Q19 | x | 3Q19 |  |  |  |
| Container Volume (thousand units) | 63 | 41 | 39 | 247 | 161 |  | (39\%) |  |  | (5\%) |  |  | (35\%) |  |
| Steel Volume (thousand tons) | 162 | 193 | 137 | 584 | 622 |  | (16\%) |  |  | (29\%) |  |  | 7\% |  |
| General Cargo Volume (thousand tons) | 19 | 1 | 3 | 210 | 7 |  | (82\%) |  |  | 207\% |  |  | 97\%) |  |
| Bulk Volume (thousand tons) | 0 | 181 | 16 | 0 | 626 |  | - |  |  | (91\%) |  |  | - |  |
| Vehicle Volume (thousand units) | 0 | 0 | 2 | 0 | 2 |  | - |  |  | - |  |  | - |  |

## CSN's Energy Results

According to EPE (Energy Research Company), electricity consumption in Brazil increased by $1.4 \%$ in 2019 versus 2018. The industrial segment reduced by $1.6 \%$ in the year, while the residential and commercial segments increased by $3.1 \%$ and $4.0 \%$, respectively in the same period.

In 4Q19, the volume of energy traded decreased, totaling a net revenue of $R \$ 103$ million, with EBTIDA of $R \$ 17$ million and EBITDA margin of $16 \%$. In 2019, net revenue from the energy segment totaled $\mathrm{R} \$ 325$ million, $21 \%$ lower than in 2018, due to less energy availability, as well as, lowest price on the market (Settlement Price for the Differences). EBITDA was R\$47 million with a EBITDA margin of $14.5 \%$

## CSN's Cement Results

In 2019, domestic cement sales totaled 54.5 million tons, according to preliminary date of SNIC (National Cement Industry Association). This amount represents an increase of $3.5 \%$ over the same period in 2018. According to SNIC, a 3\% growth is expected for 2020.

In 4Q19, net revenue reached $\mathrm{R} \$ 144$ million, $10 \%$ less than the previous quarter due to lower sales volume ( $-10 \%$ ), as a result of stoppages for scheduled maintenance, however, a significant reduction in COGS (-22\%) was due to higher slag volume with the restart of operations of $B F \# 3$, in addition to higher prices, generating an EBITDA of R $\$ 22$ million and EBITDA margin of $15.2 \%$.

## Capital Markets

In 4Q19, CSN's shares appreciated $6.73 \%$, while the Ibovespa moved up $11.14 \%$. Daily traded volume (CSNA3) on B3 was R\$138 million. On the New York Stock Exchange (NYSE), CSN's American Depositary Receipts (ADRs) appreciated 8.83\%, while the Dow Jones climbed 7.40\%. On the NYSE, daily traded volume of CSN's ADR (SID) average US\$11 million.

|  | $\mathbf{3 Q 1 9}$ | $\mathbf{4 Q 1 9}$ |
| :--- | ---: | ---: |
| Number of shares (in thousands) | $\mathbf{1 , 3 8 7 , 5 2 4}$ | $\mathbf{1 , 3 8 7 , 5 2 4}$ |
| Market Cap | 13.23 |  |
| Closing price (R\$/share) | 3.16 | 14.11 |
| Closing price (US\$/ADR) | 18,357 | 3.45 |
| Market cap (R\$ million) | 4,408 | 20,805 |
| Market cap (US\$ million) |  | 5,230 |
| Total return including Dividends and Interest on Equity | $(20.49 \%)$ |  |
| CSNA3 | $(26.42 \%)$ | $6.73 \%$ |
| SID | $3.36 \%$ | $8.83 \%$ |
| lbovespa | $0.75 \%$ | $11.14 \%$ |
| Dow Jones |  | $7.40 \%$ |
| Volume | 8,885 |  |
| Daily average (thousand shares) | 134,646 | 10,651 |
| Daily average (R\$ thousand) | 3,725 | 137,760 |
| Daily average (thousand ADRs) | 13,954 | 3,505 |
| Daily average (US\$ thousand) |  | 10,901 |

Source: Bloomberg

## Webcast - 4Q19 Earnings Presentation

Conference Call in Portuguese with Simultaneous Translation into EnglishMarch 05, 2020
11:00 a.m (Brasilia time)
9:00 a.m (New York time)
Phone: +1 929 378-3440 / +1 516 300-1066
Code: CSN
Replay Phone: +55 11 3127-4999
Replay Code: 66557099
Webcast: click here

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Some of the statements contained herein are forward-looking statements that express or imply expected results, performance or events. These include future results that may be implied by historical results and the statements under 'Outlook'. Actual results, performance or events may differ materially from those expressed or implied by the forward-looking statements as a result of several factors, such as the general and economic conditions in Brazil and other countries, interest rate and exchange rate levels, protectionist measures in the USA, Brazil and other countries, changes in laws and regulations and general competitive factors (on a global, regional or national basis).

CONSOLIDATED SALES VOLUME (in thousands of tons)

|  | $4 \mathrm{Q18}$ | 3 Q 19 | $4 \mathrm{Q19}$ | 2018 | 2019 | Change |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Flat Steel | 791 | 698 | 748 | 3,135 | 2,924 |  | (43) |  | 50 |  | (211) |
| Slab | (0) | 0 | - | (0) | 0 |  | - |  | - |  | - |
| Hot Rolled | 284 | 236 | 298 | 1,133 | 1,097 |  | 14 |  | 62 |  | (36) |
| Cold Rolled | 159 | 142 | 126 | 630 | 562 |  | (33) |  | (16) |  | (68) |
| Galvanized | 279 | 241 | 244 | 1,091 | 963 |  | (35) |  | 3 |  | (128) |
| Tin Plates | 69 | 78 | 81 | 281 | 303 |  | 12 |  | 3 |  | 22 |
| UPV Long Steel | 44 | 53 | 71 | 192 | 227 |  | 27 |  | 18 |  | 35 |
| DOMESTIC MARKET | 835 | 750 | 819 | 3,327 | 3,151 |  | (16) |  | 69 |  | (176) |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 4Q18 | 3Q19 | 4Q19 | 2018 | 2019 | 4Q19 | x 4Q18 | 4Q19 | x 3Q19 | 2019 | x 2018 |
| Flat Steel | 152 | 139 | 119 | 935 | 583 |  | (33) |  | (20) |  | (352) |
| Slab | - | - | - | - | 2 |  | - |  | - |  | 2 |
| Hot Rolled | 12 | 11 | 10 | 140 | 55 |  | (2) |  | (1) |  | (85) |
| Cold Rolled | 7 | 7 | 7 | 57 | 25 |  | - |  | - |  | (32) |
| Galvanized | 89 | 106 | 90 | 549 | 423 |  | 1 |  | (16) |  | (126) |
| Tin Plates | 44 | 15 | 13 | 189 | 78 |  | (31) |  | (2) |  | (111) |
| Long Steel Profiles | 193 | 183 | 178 | 806 | 791 |  | (15) |  | (5) |  | (15) |
| FOREIGN MARKET | 345 | 322 | 298 | 1,742 | 1,374 |  | (47) |  | (24) |  | (368) |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 4Q18 | 3Q19 | 4Q19 | 2018 | 2019 | 4Q19 | x 4Q18 | 4Q19 | x 3Q19 | 2019 | x 2018 |
| Flat Steel | 943 | 836 | 867 | 4,070 | 3,507 |  | (76) |  | 31 |  | (563) |
| Slab | (0) | 0 | - | (0) | 2 |  | - |  | - |  | 2 |
| Hot Rolled | 295 | 247 | 307 | 1,273 | 1,152 |  | 12 |  | 60 |  | (121) |
| Cold Rolled | 166 | 149 | 133 | 688 | 587 |  | (33) |  | (16) |  | (101) |
| Galvanized | 368 | 347 | 334 | 1,640 | 1,386 |  | (34) |  | (13) |  | (254) |
| Tin Plates | 113 | 93 | 94 | 470 | 381 |  | (19) |  | 1 |  | (89) |
| UPV Long Steel | 44 | 53 | 71 | 192 | 227 |  | 27 |  | 18 |  | 35 |
| Long Steel Profiles | 193 | 183 | 178 | 806 | 791 |  | (15) |  | (5) |  | (15) |
| MERCADO TOTAL | 1,181 | 1,072 | 1,117 | 5,069 | 4,525 |  | (64) |  | 45 |  | (544) |

INCOME STATEMENT
CONSOLIDATED - Brazilian Corporate Law (in thousands of reais)

|  | 4Q18 | 3Q19 | 4Q19 | 2018 | 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales Revenue | 6,050,932 | 6,006,393 | 6,523,816 | 22,968,885 | 25,436,417 |
| Domestic Market | 2,968,706 | 2,676,655 | 2,760,705 | 11,353,435 | 10,950,698 |
| Foreign Market | 3,082,226 | 3,329,738 | 3,763,111 | 11,615,450 | 14,485,719 |
| Costs of Goods Sold (COGS) | $(3,998,456)$ | $(4,370,357)$ | $(4,429,143)$ | $(16,105,657)$ | $(17,263,264)$ |
| COGS, excluding Depreciation and Depletion | $(3,723,023)$ | $(4,026,696)$ | $(4,009,168)$ | $(14,959,864)$ | $(15,877,958)$ |
| Depreciation/Depletion allocated to COGS | $(275,433)$ | $(343,661)$ | $(419,975)$ | $(1,145,793)$ | $(1,385,306)$ |
| Gross Profit | 2,052,476 | 1,636,036 | 2,094,673 | 6,863,228 | 8,173,153 |
| Gross Margin (\%) | 34\% | 27\% | 32\% | 30\% | 32\% |
| Selling Expenses | $(765,345)$ | $(427,703)$ | $(907,221)$ | $(2,257,838)$ | $(2,331,266)$ |
| General and Administrative Expenses | $(154,669)$ | $(131,171)$ | $(121,879)$ | $(470,559)$ | $(486,206)$ |
| Depreciation and Amortization Expenses | $(9,358)$ | $(8,459)$ | $(11,798)$ | $(29,314)$ | $(36,398)$ |
| Other Income (Expenses), net | 188,172 | $(862,600)$ | $(102,574)$ | 2,705,337 | $(1,903,081)$ |
| Equity in Results of Affiliated Companies | 39,696 | 64,069 | 6,747 | 135,706 | 125,715 |
| Operating Income Before the Financial Result | 1,350,972 | 270,172 | 957,948 | 6,946,560 | 3,541,917 |
| Net Financial Result | 510,350 | $(840,074)$ | $(298,335)$ | $(1,495,643)$ | $(2,131,184)$ |
| Income before Income Tax and Social Contribution | 1,861,322 | $(569,902)$ | 659,613 | 5,450,917 | 1,410,733 |
| Income Tax and Social Contribution | $(89,085)$ | $(300,754)$ | 474,329 | $(250,334)$ | 833,778 |
| Profit for the Period | 1,772,237 | $(870,656)$ | 1,133,942 | 5,200,583 | 2,244,511 |

## BALANCE SHEET

Brazilian Corporate Law (in thousands of reais)

|  | 12/31/2019 | 12/31/2018 |
| :---: | :---: | :---: |
| Current Assets | 12,725,805 | 12,014,483 |
| Cash and Cash Equivalents | 1,088,955 | 2,248,004 |
| Financial Investments | 2,633,173 | 895,713 |
| Accounts Receivable | 2,047,931 | 2,078,182 |
| Inventory | 5,282,750 | 5,039,560 |
| Other Current Assets | 1,672,996 | 1,753,024 |
| Taxes to recover | 1,282,415 | 1,412,335 |
| Prepaid expenses | 203,733 | 166,986 |
| Dividends receivable | 44,554 | 46,171 |
| Derivative financial instruments | 1,364 | 351 |
| Others | 140,93 | 127,181 |
| Non-current Assets | 38,143,471 | 35,313,041 |
| Long-term Assets | 7,626,577 | 4,382,389 |
| Financial investments valued at amortized cost | 95,719 | 7,772 |
| Deferred Taxes | 2,473,304 | 89,394 |
| Other non-current assets | 5,057,554 | 4,285,223 |
| Taxes to recover | 2,119,940 | 1,822,388 |
| Judicial deposits | 328,371 | 347,95 |
| Prepaid expenses | 139,927 | 149,702 |
| Credits Related Parties | 1,274,972 | 925,445 |
| Others | 1,194,344 | 1,039,738 |
| Investments | 3,584,169 | 5,630,613 |
| Property, plant and equipment | 19,700,944 | 18,046,864 |
| Intangible Assets | 7,231,781 | 7,253,175 |
| TOTAL ASSETS | 50,869,276 | 47,327,524 |
| Current Liabilities | 11,619,957 | 11,438,552 |
| Payroll and Related Taxes | 317,51 | 248,185 |
| Trade Payables | 3,012,654 | 3,408,056 |
| Taxes Payable | 541,027 | 251,746 |
| Loans and Financing | 5,125,843 | 5,653,439 |
| Other Payables | 2,526,444 | 1,770,623 |
| Dividends and JCP Payable | 13,252 | 932,005 |
| Customer Advances | 787,604 | 137,418 |
| Payables - Drawee Risk | 1,121,312 | 65,766 |
| Lease Liabilities | 35,04 |  |
| Other Payables | 569,236 | 635,434 |
| Provisions for Tax, Social Security, Labor and Civil Risks | 96,479 | 106,503 |
| Non-current Liabilities | 27,887,387 | 25,875,532 |
| Loans, Financing and Debentures | 22,841,193 | 23,173,635 |
| Other Payables | 2,493,702 | 227,328 |
| Customer Advances | 1,845,248 |  |
| Lease Liabilities | 439,35 |  |
| Other Payables | 209,104 | 227,328 |
| Deferred Taxes | 589,539 | 601,731 |
| Provisions for Tax, Social Security, Labor and Civil Risks | 526,768 | 685,953 |
| Other Provisions | 1,436,185 | 1,186,885 |
| Provisions for Environmental Liabilities and Deactivation | 524,001 | 281,766 |
| Pension and Health Plan | 912,184 | 905,119 |
| Equity | 11,361,932 | 10,013,440 |
| Paid-up Capital | 4,540,000 | 4,540,000 |
| Capital Reserve | 32,72 | 32,72 |
| Profit Reserve | 4,431,200 | 3,064,827 |
| Other Comprehensive Income | 1,170,624 | 1,065,188 |
| Non-controlling Interest | 1,187,388 | 1,310,705 |
| TOTAL LIABILITIES AND EQUITY | 50,869,276 | 47,327,524 |

CSN

## CASH FLOW

CONSOLIDATED - Brazilian Corporate Law (in thousands of reais)

|  | 3Q19 | 4Q19 |
| :---: | :---: | :---: |
| Net Cash generated by Operating Activities | 1,835,812 | 1,111,510 |
| Net income (loss) for the period attributable to controlling shareholders | $(992,958)$ | 1,044,514 |
| Net income attributable to non-controlling shareholders | 122,302 | 89,428 |
| Charges on loans and financing raised | 510,996 | 410,529 |
| Charges on loans and financing granted | $(16,186)$ | $(13,509)$ |
| Charges on lease liabilities | 19,017 | 16,177 |
| Depreciation, depletion and amortization | 380,764 | 454,075 |
| Equity in results of affiliated companies | $(64,069)$ | $(6,747)$ |
| Deferred taxes | 21,977 | $(777,754)$ |
| Provisions for tax, social security, labor, civil and environmental risk | $(4,696)$ | $(31,638)$ |
| Monetary and exchange rate variation, net | 583,340 | $(65,389)$ |
| Write-off of fixed and intangible assets | 8,013 | 74,797 |
| Actuarial liability provision | - | $(20,194)$ |
| Adjusted shares - VJR | 245,835 | $(246,525)$ |
| Provisions for Environmental Liabilities and Deactivation | $(1,368)$ | 9,233 |
| Provisions (reversal) for consumption and services | 17,579 | $(181,587)$ |
| Credit from Pis and Cofins | - | $(160,609)$ |
| Contractual agreement | - | $(131,817)$ |
| Other provisions | 34,751 | 12,029 |
| Working Capital Variation | 1,576,469 | 1,056,057 |
| Accounts receivable - third parties | 1,093,286 | 211,970 |
| Accounts receivable - related parties | $(3,507)$ | 13,551 |
| Inventories | 107,487 | 648,224 |
| Borrowings - related parties | 3,206 | 93,956 |
| Taxes to offset | $(80,760)$ | 210,739 |
| Judicial deposits | $(29,843)$ | 22,746 |
| Trade payables | $(248,646)$ | $(202,903)$ |
| Trade payables - Drawee Risk | 423,359 | 193,134 |
| Payroll and related taxes | 57,210 | $(65,056)$ |
| Taxes/Refis | $(299,037)$ | 51,037 |
| Accounts payable - related parties | 3,280 | 25,494 |
| Iron Ore customer advances | 797,692 | $(121,136)$ |
| Other | $(184,355)$ | $(25,699)$ |
| Other Payments and Receipts | $(605,954)$ | $(419,560)$ |
| Interest paid | $(605,954)$ | $(419,560)$ |
| Cash Flow from Investing Activities | $(688,105)$ | $(919,840)$ |
| Acquisition of intangible assets | (388) | (990) |
| Investments/Future Advance for capital increase | $(56,226)$ | $(153,606)$ |
| Acquisition of fixed assets and investment property | $(602,800)$ | $(837,554)$ |
| Receipt / (payment) in derivative transactions | - | 142 |
| Loans granted - related parties | $(14,338)$ | - |
| Loans received - related parties | 3,590 | 3,237 |
| Financial application, net of redemption | $(17,943)$ | 90,276 |
| Cash used to acquire a stake in CBSI | - | $(21,345)$ |
| Cash Flow from Financing Activities | $(1,396,351)$ | $(999,075)$ |
| Loans and financing raised | 1,837,532 | 492,789 |
| Loan amortizations - principal | $(2,535,622)$ | $(1,340,202)$ |
| Borrowing costs | $(6,019)$ | $(15,289)$ |
| Lease amortizations | $(22,243)$ | $(37,258)$ |
| Dividends paid | $(669,999)$ | $(99,115)$ |
| Exchange Rate Variation on Cash and Cash Equivalents | $(10,123)$ | 497 |
| Cash Flow | $(258,767)$ | $(806,908)$ |


[^0]:    ${ }^{1}$ Adjusted EBITDA margin is calculated as the ratio between adjusted EBITDA and adjusted net revenue, considering the stakes of $100 \%$ in CSN Mineração and $37.27 \%$ in MRS(until November/2019)..

