



YANCOAL AUSTRALIA LTD

ADDRESS: Level 18, Tower 2, 201 Sussex Street,
Sydney NSW 2000

PHONE: 61 2 8583 5300

FAX: 61 2 8583 5399

WEBSITE: www.yancoal.com.au

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ASX Release:

Full Year Financial Result 2021 Presentation

Authorised for lodgement by the Yancoal Disclosure Committee

Investor Relations Contact: Brendan Fitzpatrick, GM Investor Relations

Email: Brendan.Fitzpatrick@yancoal.com.au

Additional information about the company can be found at www.yancoal.com.au



Yancoal Australia Ltd

2021 Full-year Financial Result

28 February 2022

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Record Revenue and EBITDA in 2021



Effective COVID-19 response and
sustained safety performance
8.2 TRIFR



36.7Mt Attributable Saleable
Production



A\$67/tonne Operating Cash Cost



Voluntary US\$500 million early
debt repayment in Oct-2021



\$5.40 billion Revenue



\$2.53 billion Operating EBITDA
& operating margin of 46%



Cash position of \$1.50 billion at
31-Dec-2021



A\$0.5000/share final dividend and
A\$0.2040/share special dividend
for FY2021

Safety Performance

YAL SITES 12mth Rolling TRIFR & LTIFR



- The pandemic response plan limited the impact of COVID-19, but mandated isolation requirements were unavoidable at most sites, affecting crew availability.
- Risks posed by the pandemic likely to extend into 2022.
- The Group's TRIFR increased moderately during the year due entirely to the reconsolidation of the Watagan underground assets into the Group performance, but remained below the comparable weighted industry average.

In a challenging year, Yancoal responded cohesively and kept key safety statistics below our industry benchmark

* TRIFR = Total Recordable Injury Frequency rate, and LTIFR = Lost Time Injury Frequency Rate. Attributable TRIFR includes Moolarben, Mount Thorley Warkworth, Stratford Duralie, Yarrabee and Corporate; it excludes Joint venture operated Middlemount and Hunter Valley Operations as well as Watagan (up to 16 December 2020). From January 2021 onwards the Yancoal TRIFR and Industry weighted average were revised to include the Watagan assets. Prior periods may be revised for reclassification of past events. The Industry weighted average combines proportional components from the relevant New South Wales and Queensland industry averages.

Environment, Social and Governance (ESG)

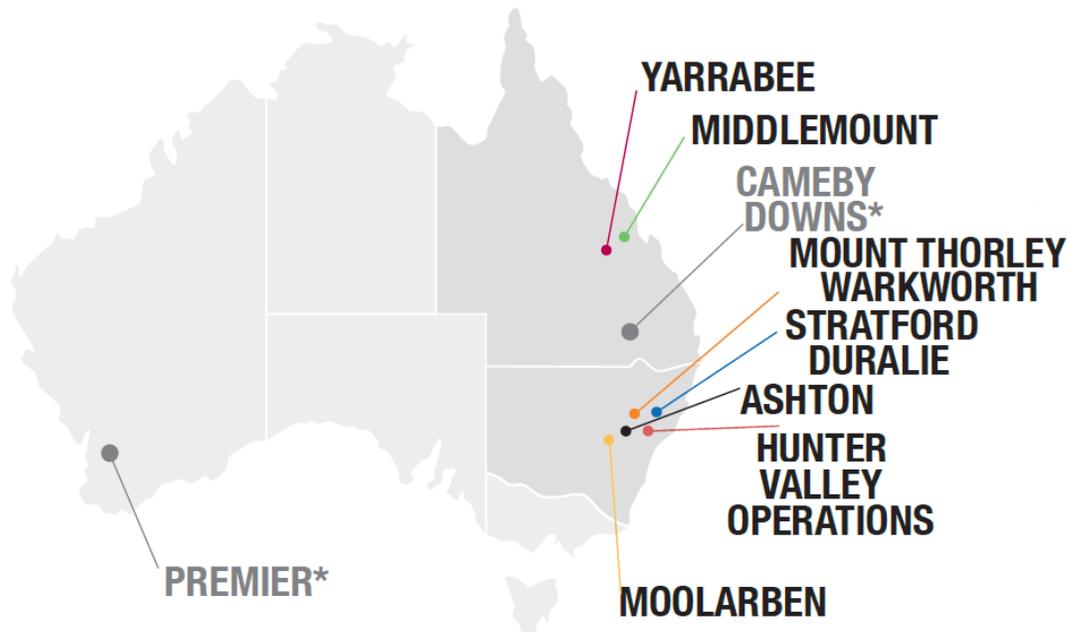


- Increased corporate oversight of the management of Aboriginal cultural heritage sites.
- Actively investigating emissions reduction opportunities, such as replacing the diesel-powered mining fleet with lower emissions/electric equipment, and the potential for renewables utilising existing Yancoal land.
- Implementing actions and infrastructure to improve employee well-being, including a review of the privacy, lighting and security at accommodation camps and implementation of a mental health and well-being program.
- Link to Yancoal's [ESG report 2020](#)

Founded on shared values, focused on Australian futures

Yancoal Overview

Map of Yancoal operations



Milestones in Yancoal's growth

- 2020**
 - Reconsolidated Watagan Assets (including Ashton underground mine) and agreed to execute US\$775 million finance arrangement with Shandong Energy Group.
 - Acquired additional 10% of Moolarben, taking interest to 95%.
- 2018**
 - Paid first dividends from profits and listed on the HKEx. Acquired additional 4% of Moolarben, taking interest to 85%.
- 2017**
 - Acquired 100% of the shares of Coal & Allied (Mount Thorley, Warkworth & Hunter Valley Operations).
 - Established HVO JV with Glencore Coal.
- 2012**
 - Acquired the Gloucester Group (Stratford/Duralie, Donaldson & Middlemount), and listed on the ASX.
- 2011**
 - Yanzhou acquired Syntech (Cameby Downs) in August and Premier in December: both mines are managed by Yancoal.
- 2009**
 - Acquired Felix mines (Moolarben, Yarrabee, Ashton & Minerva).
- 2004**
 - Yanzhou Coal Mining Company Limited acquired Austar mine, creating Yancoal.

18 years of growth through prudent acquisitions

Yancoal operations summary

| | Moolarben | Mount Thorley Warkworth (MTW) | Hunter Valley Operations (HVO) | Yarrabee | Middlemount | Ashton | Stratford-Duralie |
|--|-----------|-------------------------------|--------------------------------|-----------------------|--------------------------------|-----------|---------------------|
| Operator | Yancoal | Yancoal | Joint Venture | Yancoal | Joint Venture | Yancoal | Yancoal |
| Economic interest | 95% | 83% | 51% | 100% | ~50% | 100% | 100% |
| Employees & Contractors | ~780 | ~1,275 | ~1,370 | ~380 | ~510 | ~205 | ~100 |
| Operation | OC & UG | OC | OC | OC | OC | UG | OC |
| Coal type | Thermal | Thermal & Semi-Soft | Thermal & Semi-Soft | Low Vol PCI & Thermal | Low Vol PCI & Hard coking coal | Semi-soft | Thermal & Semi-Hard |
| Total Coal Resource, Mt | 1070 | 1360 | 4480 | 133 | 158 | 270 | 313 |
| Recoverable Coal Reserves, Mt | 211 | 260 | 860 | 81 | 93 | 39 | 2.4 |
| Marketable Coal Reserves, Mt | 182 | 178 | 620 | 61 | 69 | 22 | 1.4 |
| 2021 ROM, Mt (100% basis) | 20.4 | 16.5 | 14.4 | 3.0 | 4.8 | 2.6 | 1.5 |
| 2021 Saleable Coal, Mt (100% basis) | 18.4 | 11.2 | 10.6 | 2.6 | 3.7 | 1.2 | 0.8 |
| Implied mine life, years | 10 | 16 | 58 | 23 | 19 | 18 | 2 |

OC = Open-cut, UG = Underground

Reserves and Resources as at 31 December 2021

Implied mine life is the Marketable reserves at 31-Dec-2021 divided by the 2020 Saleable coal production, rounded to the nearest whole number.

Key Result Drivers

| Operating factors | 2021 | 2020 | Change | Observations |
|--|------|------|--------|--|
| Average realised sales price (A\$/t) | 141 | 82 | 72% | Strong prices and higher proportion of met. coal |
| Attributable production (million tonnes) | 36.7 | 38.2 | (4%) | Impacted by rain events and COVID-19 disruptions |
| Attributable sales (million tonnes) | 37.5 | 37.9 | (1%) | Stockpiles sold down |
| Operating cash costs (A\$/t) | 67 | 59 | 14% | Diesel, demurrage and lower production affected unit costs |

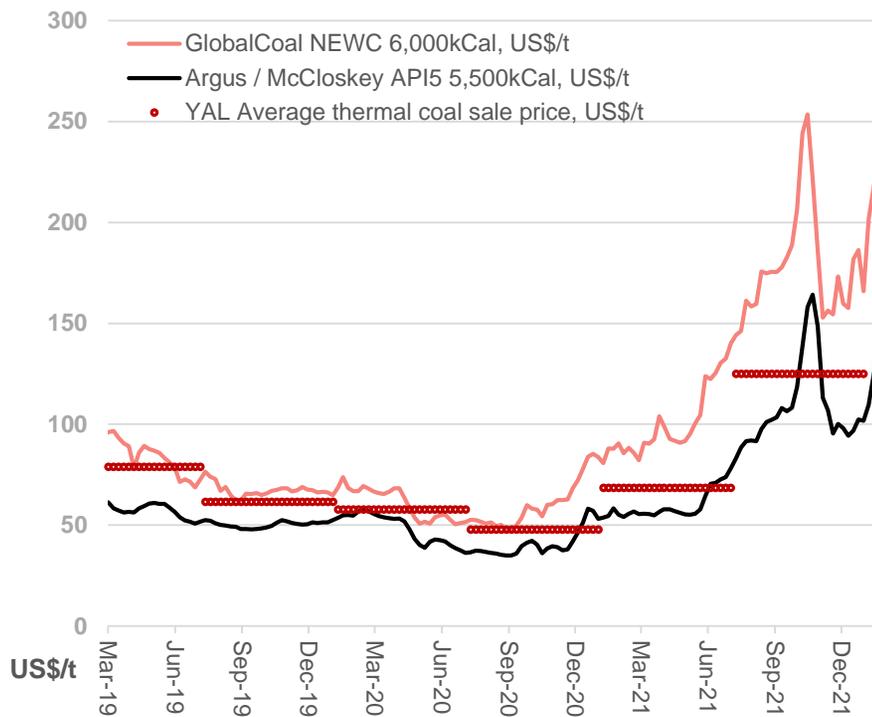


Agile site teams minimised the impacts of uncontrollable events on production and costs

Coal market conditions

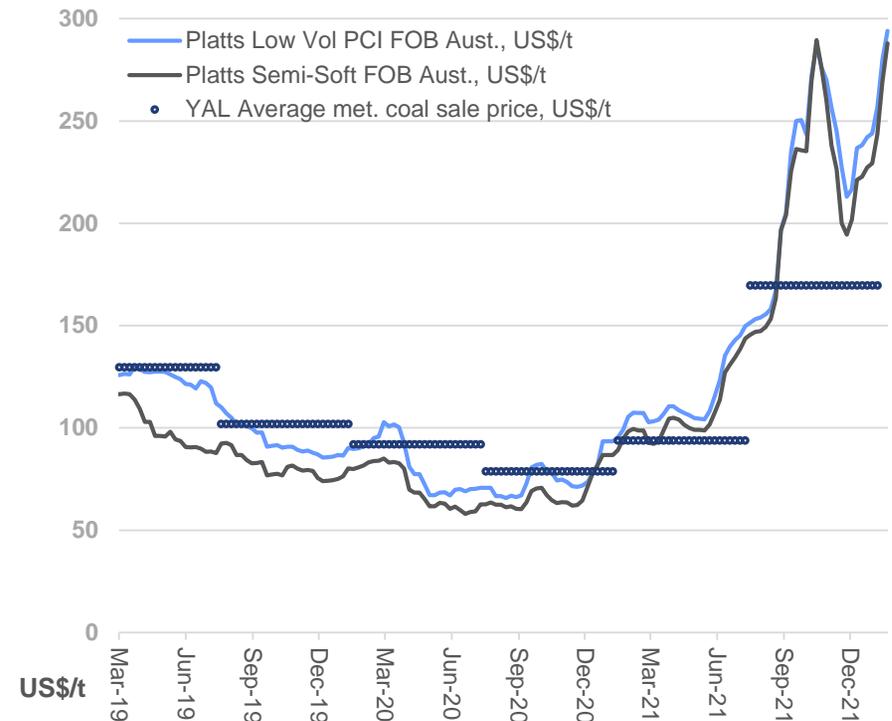
- Average realised thermal coal price of A\$134/t was up 76% from 2020 as supply constraints saw international indices rally to record levels in October.
- Average realised metallurgical coal price of A\$180/t was up 45% from 2020, as steel sector activity persisted despite coal supply disruption.

Thermal benchmarks (US\$/t), YAL Average thermal coal sale price (US\$/t)*



Source: Argus/McCloskey, GlobalCOAL

Met. coal benchmarks (US\$/t) & YAL Average met. coal sale price (US\$/t)*



Source: Platts

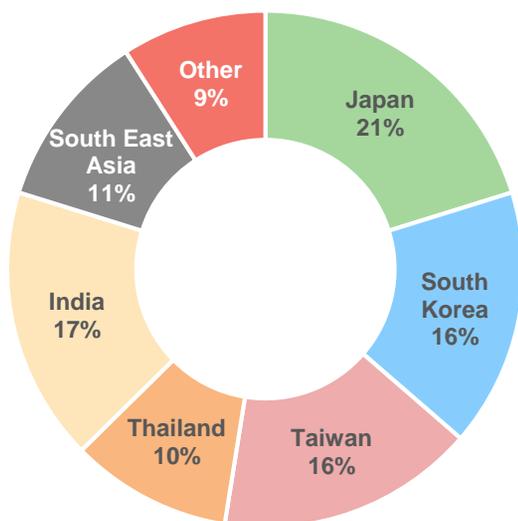
Supply side dynamics driving international coal market conditions

Product mix and sales volume split

- The metallurgical sales proportion recovered in 2021 on the back of steel industry activity and customer requirements.
- Yancoal continued to diversify its customer base. Market conditions allowed high-ash product to reach destinations that typically only take low-ash product.
- Yancoal sold coal to 19 countries in 2021

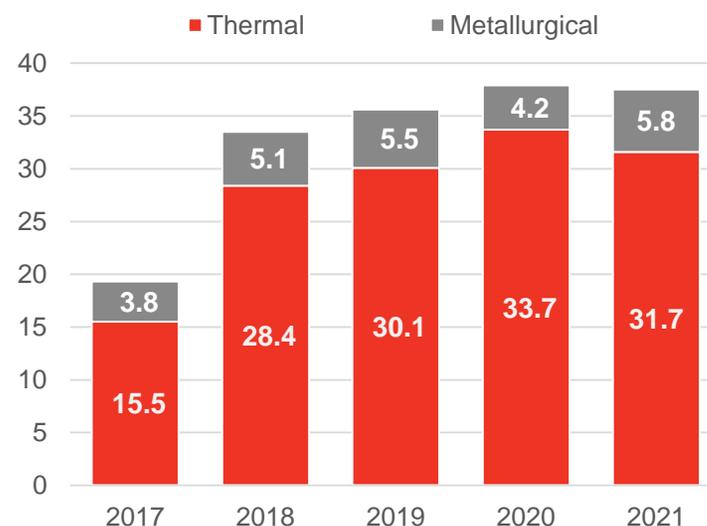
| | | 2021 | 2020 | % Change |
|-------------------------------------|--------------|------------|-----------|------------|
| Thermal coal price achieved | A\$/t | 134 | 76 | 76% |
| Metallurgical coal price achieved | A\$/t | 180 | 124 | 45% |
| Combined coal price achieved | A\$/t | 141 | 82 | 72% |

2021 Final destination for coal volumes managed by Yancoal Marketing*



Attributable sales volume**

(Million tonnes)



Proportion of volume sold to any one country is less than 25%

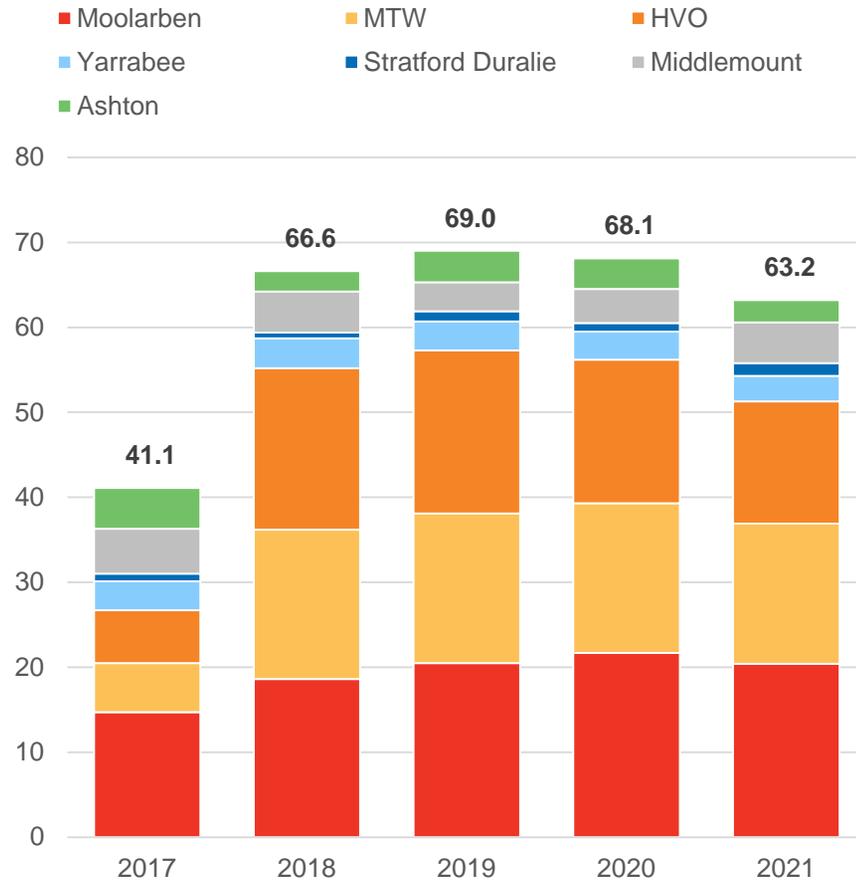
* Final destination is an internal assessment determined by Yancoal (on a 100% basis, excludes HVO and includes Middlemount and the managed Cameby Downs mine). This differs from the segment reporting provided in Note B2 to the Annual Financial Report.

** Excludes purchased coal tonnage. Excludes Middlemount (equity-accounted) and Watagan (equity-accounted from 31 March 2016 up to and including 16 December 2020).

ROM Coal Production impacted by uncontrollable events

ROM Production by Asset (100% basis)*

(Million tonnes)



- Total ROM mined (100% basis) during the period was 63.2Mt, a decrease of 7% from 2020 after the combination of the pandemic disruption to supply chains and workforce availability and heavy rain in NSW disrupting operations and coal transport logistics. The rain did not directly affect the underground mine at Moolarben, but it was impacted by an unanticipated widening of a hard rock intrusion in the coal seam.

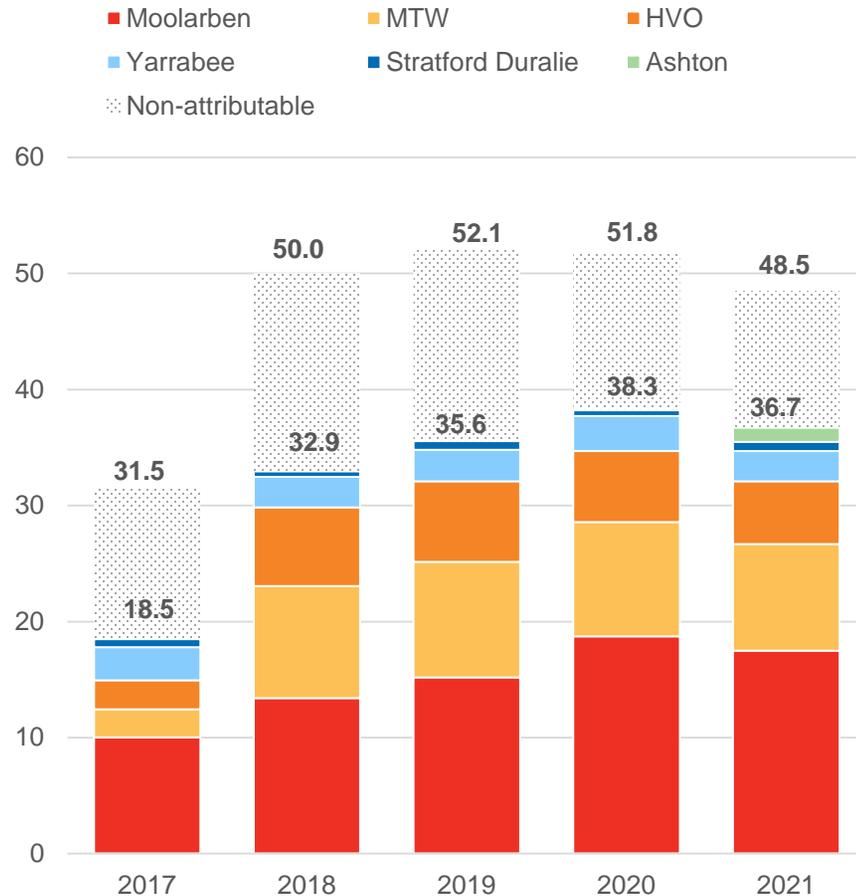
Every site team successfully met the various challenges faced throughout 2021

* Ashton volumes include the other Watagan volumes for the periods prior to 17-December-2020

Saleable Coal Production

Attributable Saleable Production by Asset *

(Million tonnes)



- Despite a hard rock intrusion at the Moolarben underground, wet weather, and COVID-19 issues, attributable saleable coal production of 36.7 million tonnes was only 4% off FY20.
- Yancoal's ability to limit the production losses in the face of these challenges was notable.
- HVO restarted a second coal wash plant in late 2021, which will enable further optimisation of the mine's coal stockpiles during 2022.
- In 2022, further rain brought about by the La Niña weather cycle could impact operations as water storage levels are already near capacity.
- Similarly, COVID-19 also has the potential to affect production expectations in 2022.

Large-scale, open-cut mines provide +85% of Yancoal's attributable production

* Attributable figures include: Mount Thorley Warkworth (82.9%); Hunter Valley Operations (51%); Stratford Duralie (100%), Yarrabee (100%) and Moolarben (81% - up to and including 30 November 2018, then 85% up to and including 31 December 2019, then 95% thereafter). Note the economic benefit from Moolarben increased from 85% to 95% from 1 April 2020 onwards, with the 3 month difference captured in the transaction terms. The Ashton contribution changes from equity accounted to attributable from 17 December 2020 onwards.

Unit costs fluctuate on uncontrollable elements

Cash operating costs (per production tonne)

(A\$/tonne)



- Cash operating costs, A\$67/tonne, increased due to several factors including diesel price, demurrage costs, and reduced output.*
- The 2021 figures include the Ashton underground mine.**
- Diesel price and demurrage costs are factors that could persist into 2022.
- One component of the higher unit costs is the ‘wash harder’ strategy. We spend more to upgrade the coal and capture the price arbitrage for higher energy thermal coal.

\$67/tonne operating costs was an excellent outcome considering the headwinds experienced 2021

- Operating cash costs include mining, processing, and logistics charges to the port, it excludes royalties.
- ** The Ashton mine was equity accounted until 16-December 2020, when it was re consolidated.

Financial Summary – Record Revenue and EBITDA results

| Income Statement (\$ millions) | 2021 | 2020 | Change | Observations |
|--------------------------------|-------|--------|--------|--|
| Revenue * | 5,404 | 3,473 | 1,931 | Higher coal prices |
| Operating EBITDA | 2,530 | 748 | 1,782 | Coal price more than offset the unit cost increase |
| Operating EBIT | 1,699 | (56) | 1,755 | Replicates the revenue impact at the EBITDA level |
| Operating Profit Before Tax | 1,413 | (218) | 1,631 | A record year for Yancoal |
| Net Profit / (Loss) after Tax | 791 | (1040) | 1831 | No large one-off, non-cash items (unlike 2020) |

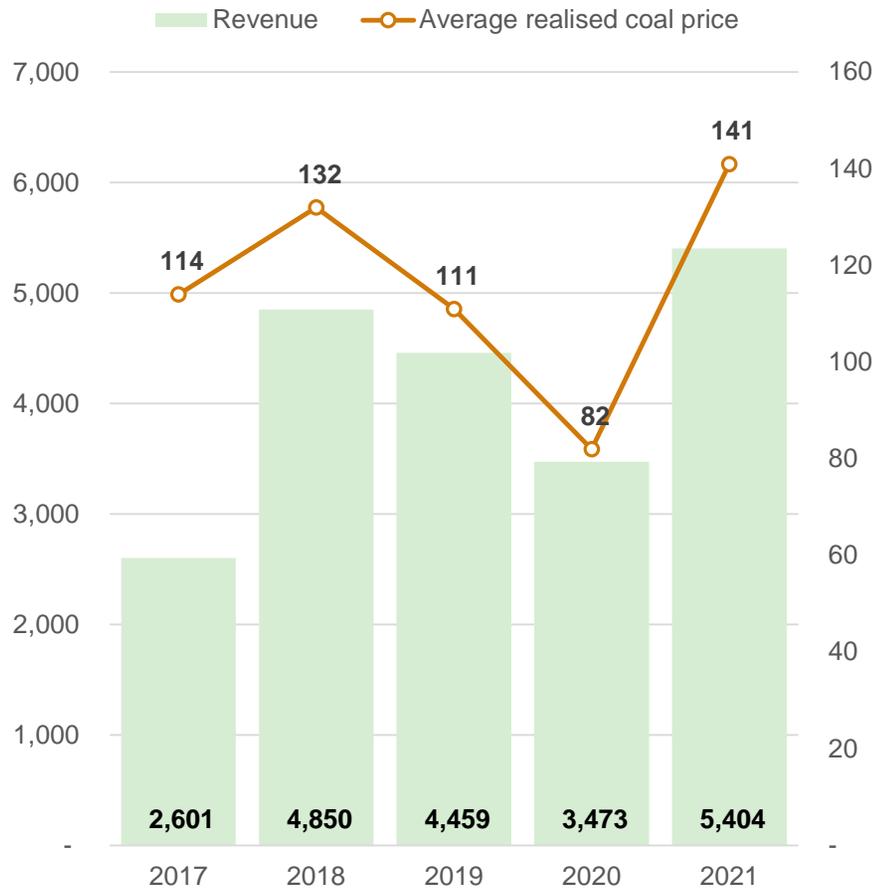


Our low cost, large scale, tier-1 assets allow Yancoal to generate significant cashflows during periods of strong coal prices

Record Prices, Revenue and EBITDA

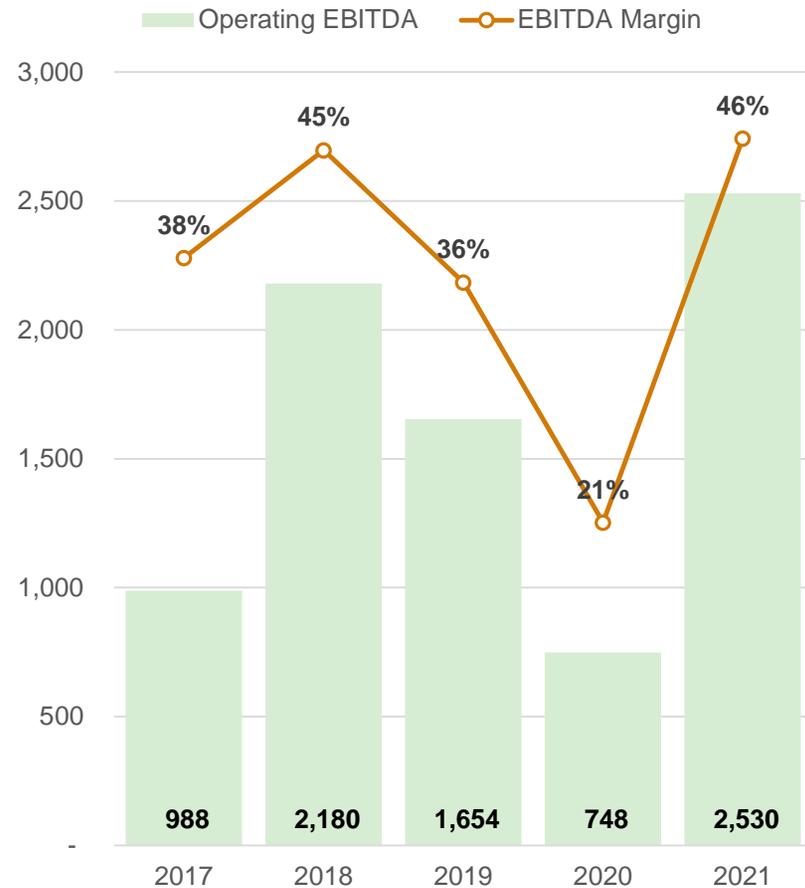
Revenue and Average realised price

(A\$ Million) | (A\$/tonne)



EBITDA and Margin

(A\$ Million) | (%)

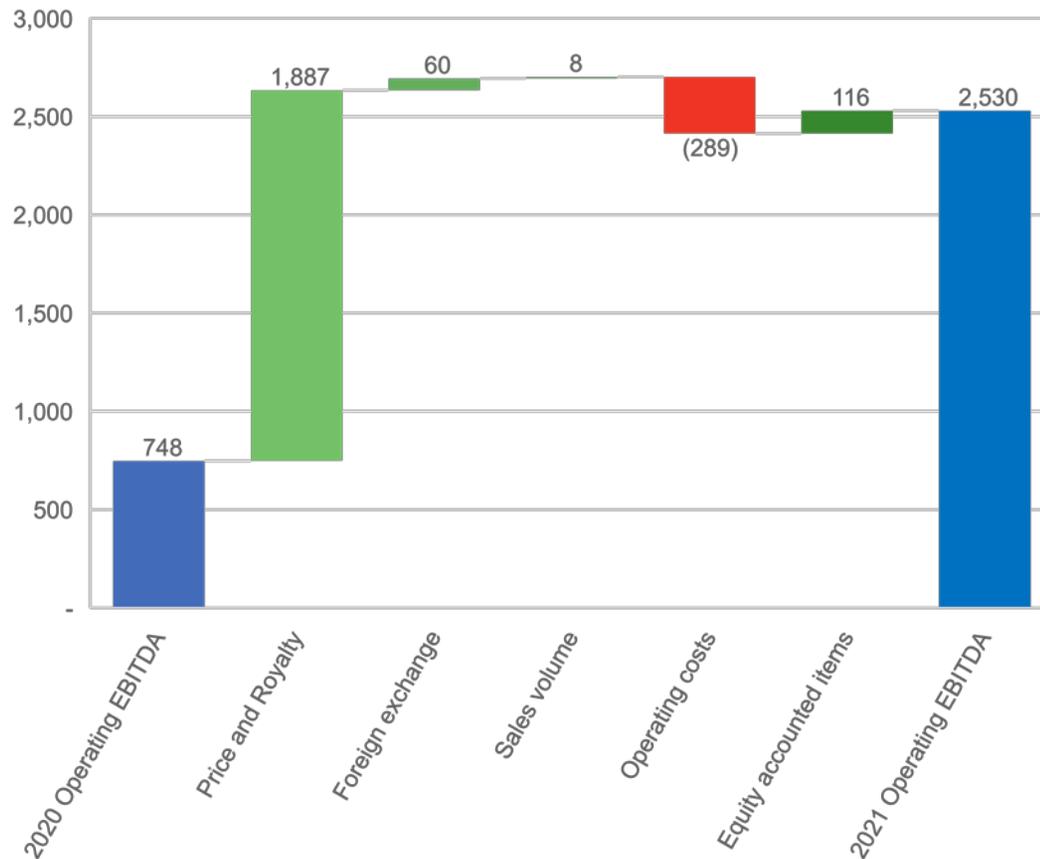


Rebound in realised coal price drove record Revenue and EBITDA results

Operating EBITDA Drivers

Components of Operating EBITDA change from 2020 to 2021

(A\$ Million)



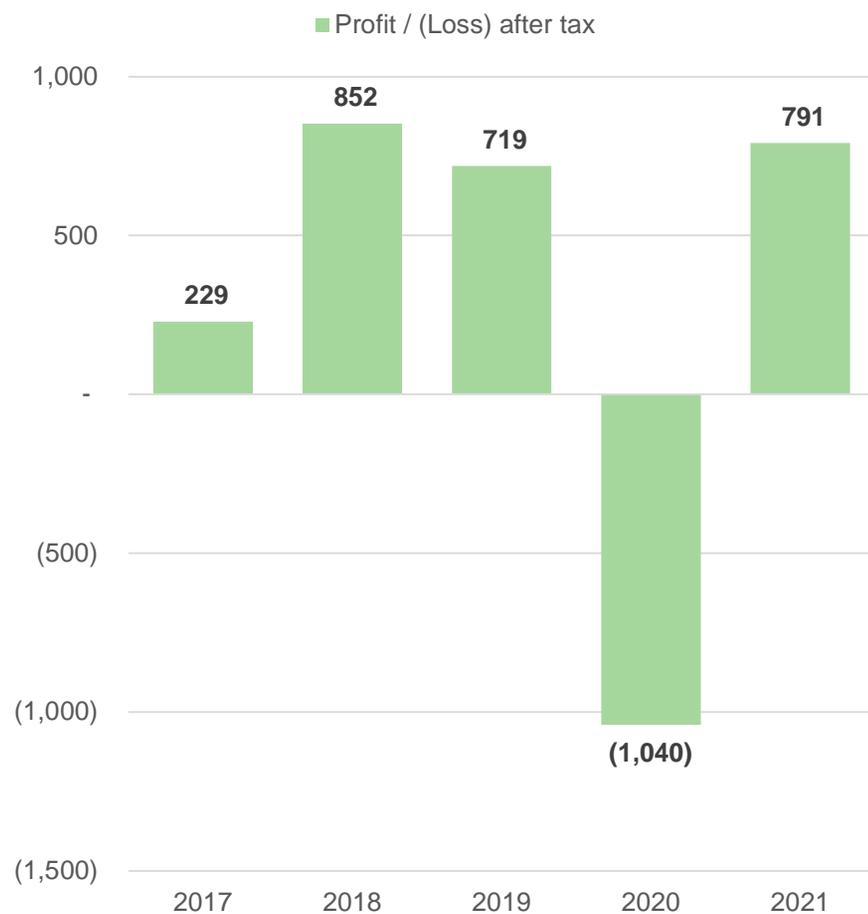
- The influence of the rising benchmark coal prices, and Yancoal's realised coal price is apparent in the Operating EBITDA component chart.
- The AUD:USD exchange rate did not counter the coal price strength as it has in some prior periods of elevated commodity prices.
- The chart of the Operating EBITDA components puts the impact of the higher operating cash costs in context.

Coal price drives the 238% increase in Operating EBITDA

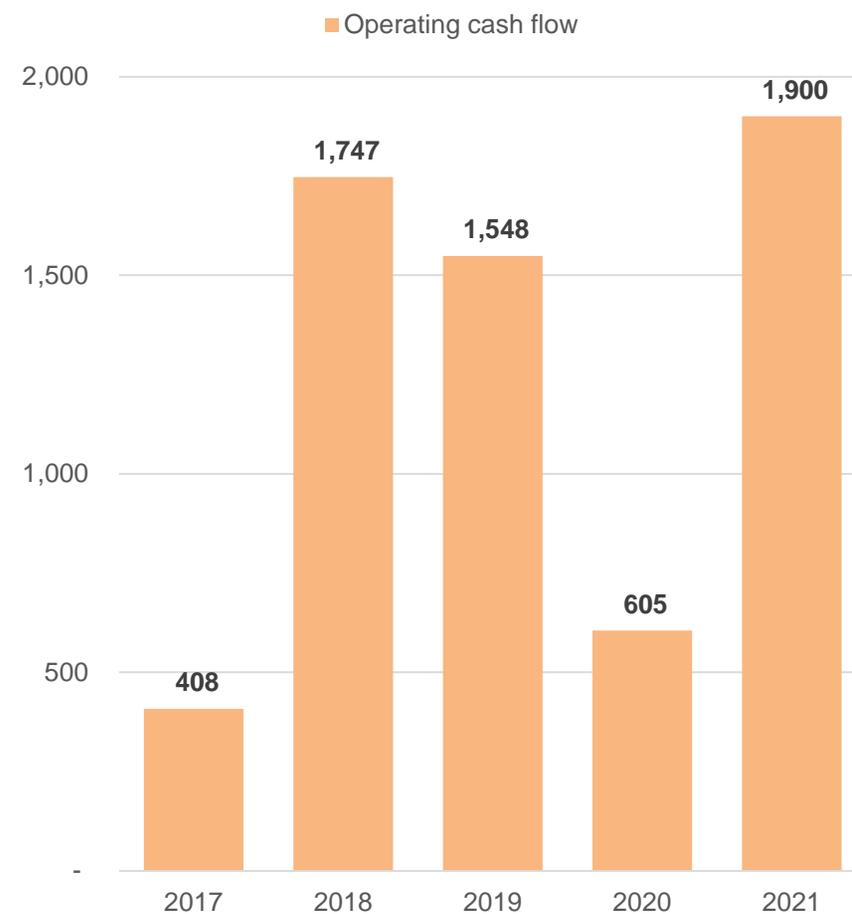
For accounting purposes the sales volume of attributable coal produced was 37.4Mt in 2020 and 37.5Mt in 2021; hence the positive 'Sales volume' element in the chart

1H 2021 Net loss erased by 2H performance

Profit / (Loss) after tax
(A\$ Million)



Operating cash flow
(A\$ Million)



Record operating cash flow is a direct result of higher coal price

Improved Fiscal Position

| Cashflow and Balance Sheet | 2021 | 2020 | Change | Observations |
|------------------------------------|-------|------|--------|--|
| Operating cash flow (\$ million) | 1,900 | 605 | 214% | Rebound is consistent with EBITDA |
| Cash at end of period (\$ million) | 1,495 | 637 | 135% | Dividend to be paid from cash |
| Gearing ratio (%) * | 24% | 41% | - | Gearing reduction returns to sub-30% |
| Leverage ratio (x) ** | 0.8 | 4.8 | - | Change in the Operating EBITDA the main factor |



Simultaneous delivery of dividends in 2022 and net debt reduction in 2021

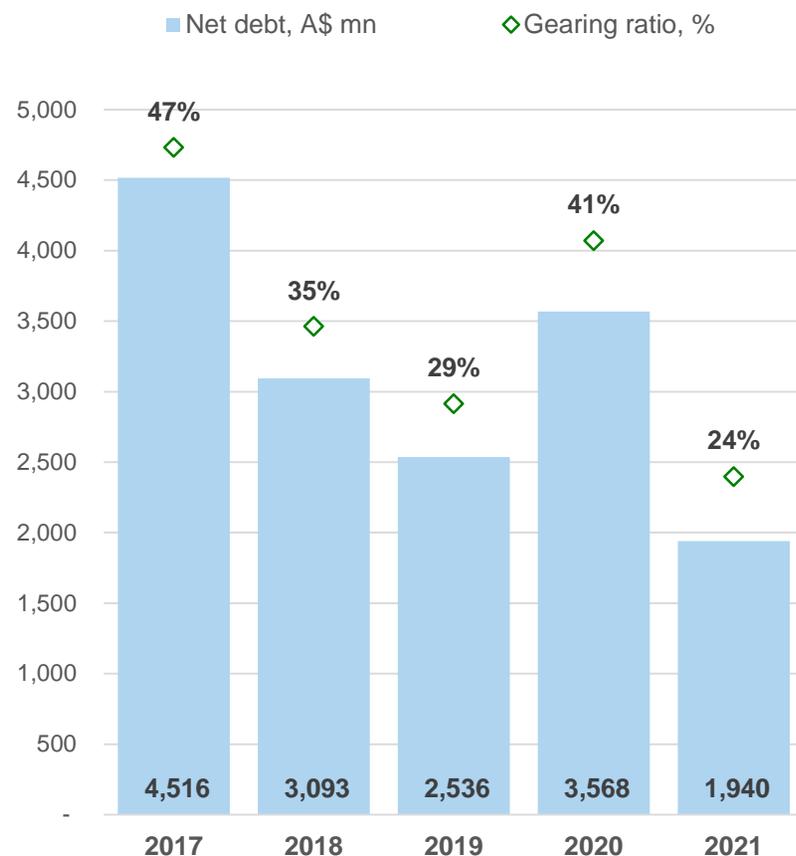
* Gearing calculated as the ratio of Net Debt to Net Debt plus Equity. The gearing is at 31-Dec-2021 and is prior to the distribution of dividends subsequently declared.

** Leverage ratio calculated as the ratio of Net Debt to Operating EBITDA on a rolling 12 month basis

Debt and Gearing

Annual Net Debt* and Gearing Ratio**

(A\$ Million) | (%)



- Debt and gearing levels reduced during 2021, as a result of a US\$500 million early debt repayment in October and cash accumulation from the record operating cash flow.
- Debt and gearing levels have included Watagan components since 2H 2020 following the reconsolidation.
- Net Debt is \$1.94 billion, and Gross Debt is \$3.44 billion, with the only compulsory debt repayment in 2022 being US\$25 million in July.
- Yancoal regularly reviews the net debt and gearing it carries in the context of Company's near term and longer term prospects.

\$1.50 billion in cash and equivalents at the end of 2021

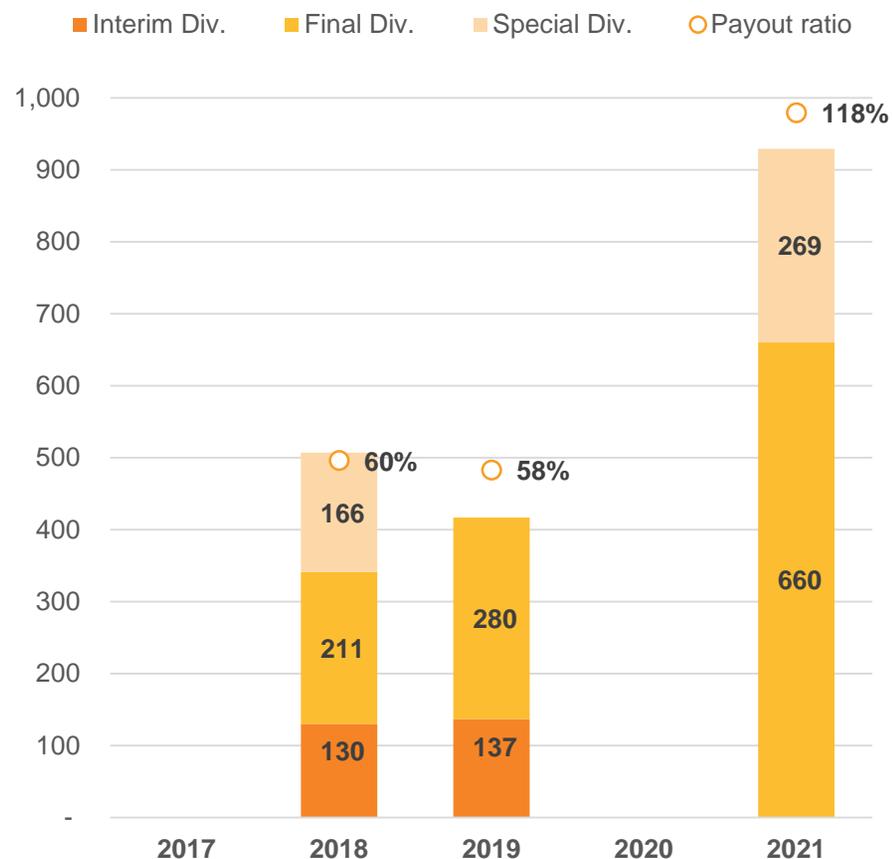
* Net debt does not include debt and earnings associated with Watagan arrangements between 2016 and 2019.

** Gearing calculated as the ratio of Net Debt to Net Debt plus Equity. The gearing is at 31-Dec-2021 and is prior to the distribution of dividends subsequently declared.

Distributions to Shareholders

Dividends and Payout Ratio*

(A\$ Million) | (%)



- \$930 million is allocated to pay dividends for 2021; with \$0.5000 per share (unfranked) as a final dividend and A\$0.2040 per share (unfranked) as a special dividend.
- The special dividend enables shareholders to directly benefit from the record coal prices in 2021.
- Dividends are presently unfranked, but as tax losses continue to be paid down there is the potential for franking credits to be accumulated in future periods.

Yancoal has declared \$1.85 billion in shareholder dividends since FY18

* The payout ratio is calculated using the total dividends declared for a year and the Profit After Tax for the same year.

Outlook for 2022

| Guidance component | 2021 Outcome | 2022 Guidance |
|--|---------------------|-------------------------|
| Attributable saleable coal production | 36.7 million tonnes | 35 to 38 million tonnes |
| Attributable cash operating cost (excl. government royalties) * | \$67/tonne | \$71 to 76/tonne |
| Attributable capital expenditure | \$269 million | \$600 to 650 million |

- Heading into 2022 there are risks presented by the current operating conditions, notably the La Nina weather cycle, elevated water levels on site, COVID-19 risks, and potential diesel and demurrage costs.
- International coal indices are again at record levels in early 2022 as supply-side constraints persist and commodity shortages occur in other international energy markets, and as seen in the 2021 EBITDA components, a strong coal price can dominate all other factors.
- Yancoal's rolling contract structures will continue to capture the benefit of the recent and current prices in the coming months. The combination of Yancoal's large, low-cost production profile and elevated realised prices enabled Yancoal to make early debt repayments in October, declare a record full-year dividend for 2021.

The Investment case



Three low-cost, large-scale assets underpin the business



The capability to blend and wash coal products to maximise the market opportunity



Diverse customer base that continues to demonstrate appetite for Yancoal product



Capacity for rapid cash accumulation, changes in net gearing and distributions



Capturing further value-add growth opportunities remains a key objective



Appendices

4Q and 2021 Production and Sales data for all sites

| ROM COAL PRODUCTION, Mt (100% basis) | Mine type | Economic Interest | 4Q 2021 | 3Q 2021 | Change | 4Q 2020 | Change | 12 months year-to-date | | |
|--|-----------------|--------------------------|-------------|-------------|-------------|-------------|-------------|------------------------|-------------|-------------|
| | | | | | | | | 2021 | 2020 | Change |
| Moolarben | OC / UG | 95% | 5.0 | 5.3 | (6%) | 5.0 | -% | 20.4 | 21.7 | (6%) |
| MTW | OC | 82.9% | 4.4 | 4.7 | (6%) | 4.4 | -% | 16.5 | 17.6 | (6%) |
| HVO | OC | 51% | 4.2 | 3.8 | 11% | 4.4 | (5%) | 14.4 | 16.9 | (15%) |
| Yarrabee | OC | 100% | 0.9 | 1.0 | (10%) | 0.9 | -% | 3.0 | 3.3 | (9%) |
| Stratford Duralie | OC | 100% | 0.7 | 0.3 | 133% | 0.4 | 75% | 1.5 | 1.0 | 50% |
| Middlemount | OC | 49.9997% | 1.2 | 1.2 | -% | 1.3 | (8%) | 4.8 | 4.0 | 20% |
| Ashton | UG | 100% | 0.5 | 0.8 | (38%) | 0.9 | (44%) | 2.6 | 3.6 | (28%) |
| Cameby Downs | OC | 0% | 0.7 | 0.8 | (14%) | 0.8 | (19%) | 2.9 | 2.8 | 2% |
| Premier | OC | 0% | 0.7 | 0.7 | (0%) | 0.7 | 2% | 2.7 | 3.2 | (13%) |
| Total – 100% Basis | | | 18.2 | 18.5 | (2%) | 18.8 | (3%) | 68.8 | 74.1 | (7%) |
| Yancoal Attributable | | | 12.6 | 13.0 | (3%) | 11.9 | 6% | 47.5 | 48.0 | (1%) |
| SALEABLE COAL OUTPUT, Mt (100% basis) | Coal type | Attributable share | 4Q 2021 | 3Q 2021 | Change | 4Q 2020 | Change | 12 months year-to-date | | |
| | | | | | | | | 2021 | 2020 | Change |
| Moolarben | Thermal | 95% | 4.6 | 4.6 | -% | 4.4 | 5% | 18.4 | 19.7 | (7%) |
| MTW | Met. Thermal | 82.9% | 3.0 | 3.2 | (6%) | 3.1 | (3%) | 11.2 | 11.9 | (6%) |
| HVO | Met. Thermal | 51% | 2.6 | 2.9 | (10%) | 2.8 | (7%) | 10.6 | 12.0 | (12%) |
| Yarrabee | Met. Thermal | 100% | 0.7 | 0.7 | -% | 0.7 | -% | 2.6 | 3.0 | (13%) |
| Stratford Duralie | Met. Thermal | 100% | 0.3 | 0.2 | 50% | 0.2 | 50% | 0.8 | 0.5 | 60% |
| Middlemount | Met. Thermal | 0% (equity accounted) | 0.9 | 0.9 | -% | 1.0 | (10%) | 3.7 | 2.9 | 28% |
| Ashton | Met. | 100% (from 17-Dec-20) | 0.2 | 0.4 | (50%) | 0.5 | (60%) | 1.2 | 1.8 | (33%) |
| Cameby Downs | Thermal | 0% (managed asset) | 0.5 | 0.6 | (18%) | 0.5 | (8%) | 2.0 | 2.0 | 1% |
| Premier | Thermal | 0% (managed asset) | 0.6 | 0.9 | (27%) | 0.5 | 25% | 3.0 | 3.1 | (3%) |
| Total – 100% Basis | | | 13.4 | 14.4 | (7%) | 13.7 | (2%) | 53.6 | 56.9 | (6%) |
| Yancoal Attributable | | | 9.3 | 9.9 | (6%) | 9.1 | 2% | 36.7 | 38.3 | (4%) |
| SALES by coal type, Mt (attributable) | | | 4Q 2021 | 3Q 2021 | Change | 4Q 2020 | Change | 12 months year-to-date | | |
| | | | | | | | | 2021 | 2020 | Change |
| Metallurgical | | | 1.6 | 1.6 | -% | 1.2 | 39% | 5.8 | 4.2 | 40% |
| Thermal | | | 8.3 | 8.8 | (6%) | 8.2 | 1% | 31.7 | 33.7 | (6%) |
| Yancoal Attributable | | | 9.9 | 10.4 | (5%) | 9.4 | 6% | 37.5 | 37.9 | (1%) |
| Average realised price, A\$/t | | | 209 | 155 | 35% | 72 | 190% | 141 | 82 | 72% |

Notes:

- Attributable figures exclude production from Middlemount (incorporated joint venture and equity-accounted); Watagan (equity-accounted investment and deconsolidated between 31 March 2016 and 16 December 2020); and the managed assets, Cameby Downs and Premier.
- Attributable figures for Moolarben are 95% from 1 January 2020, but the attributable economic interest is 85% up to 31 March 2020 and 95% thereafter.
- Ashton volumes in Q1 2020 include the final tonnes produced at Austar before operations transferred to 'care and maintenance'.
- 'Sales volumes by coal type' excludes the sale of purchased coal.

